

HONORABLE JAMES L. ROBART

IN THE UNITED STATES DISTRICT COURT  
FOR THE WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

MICROSOFT CORPORATION,

Plaintiff,

v.

MOTOROLA INC., et al.,

Defendant.

No. C10-1823-JLR

**REDACTED**

MICROSOFT'S PROPOSED FINDINGS  
OF FACT AND CONCLUSIONS OF  
LAW

MOTOROLA MOBILITY, LLC, et al.,

Plaintiffs,

v.

MICROSOFT CORPORATION,

Defendant.

MICROSOFT'S PROPOSED FINDINGS OF FACT  
AND CONCLUSIONS OF LAW

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1 Plaintiff Microsoft Corporation (“Microsoft”) respectfully submits the following  
 2 proposed findings of fact and conclusions of law. Microsoft reserves the right to propose  
 3 additional or different finding of fact and conclusions of law based upon the issues addressed  
 4 and evidence admitted at trial. To the extent that anything categorized as a finding of fact is  
 5 more properly categorized as a conclusion of law, or vice versa, they should be so deemed.

## 6 **FINDINGS OF FACT**

### 7 **I. THE PARTIES**

8 1. Microsoft is a Washington corporation having its principal place of business in  
 9 Redmond, Washington.

10 2. Motorola, Inc. has changed its corporate name to Motorola Solutions, Inc.  
 11 (“Motorola Solutions”). Motorola Solutions is a Delaware corporation with its principal place  
 12 of business in Schaumburg, Illinois.

13 3. Symbol Technologies, Inc. (“Symbol”) is a wholly-owned subsidiary of  
 14 Motorola Solutions.

15 4. Motorola Mobility LLC (“Motorola Mobility”) is a Delaware limited liability  
 16 company, having its principal place of business in Libertyville, Illinois. Motorola Mobility’s  
 17 predecessor-in-interest was Motorola Mobility Inc. (“MMI”), which was a Delaware  
 18 corporation also having its principal place of business in Libertyville, Illinois.

19 5. MMI was a wholly-owned subsidiary of Motorola, Inc. until it was spun-off  
 20 from Motorola, Inc. on January 4, 2011. MMI was acquired by Google, Inc. (“Google”) on  
 21 May 22, 2012. Motorola Mobility is MMI’s successor-in-interest and a wholly-owned  
 22 subsidiary of Google.

23 6. General Instrument Corporation (“General Instrument”) is a Delaware  
 24 corporation, having its principal place of business in Horsham, Pennsylvania. General  
 25  
 26

Instrument was a wholly-owned subsidiary of MMI and now is a direct wholly-owned subsidiary of Motorola Mobility and an indirect wholly-owned subsidiary of Google.

7. Motorola, Inc., Motorola Solutions, Symbol, MMI, Motorola Mobility, and General Instrument are collectively referred to herein as “Motorola.”

## **II. STANDARDS & STANDARD SETTING ORGANIZATIONS**

### **A. The Benefits of Standards**

8. Information and communication technology products frequently rely on technical standards to facilitate interoperability between complex, interconnected components. These standards have played an increasingly important role in the development, adoption, and commercialization of new technology products. Trial Tr. \_\_\_\_.

9. Shared compatibility standards permit independently designed products to work together well. This produces a wide range of benefits: users can communicate, firms can specialize, barriers to entry are reduced, and enhanced competition works to lower prices and promote innovation. Trial Tr. \_\_\_\_.

10. Products like the Xbox 360 gaming console or a modern PC are created from a large number of component parts; standards are the “glue” that holds these systems together.

11. Widespread adoption of interoperability standards promotes entry by allowing even smaller firms to specialize in specific components or subsystems while still achieving economies of scale. Trial Tr. \_\_\_\_.

12. Specialization in component markets, in turn, benefits consumers by leading to increased competition based on price or innovation on top of the standards. Trial Tr. \_\_\_\_.

13. Standards also allow users and firms to enjoy the benefits of a larger installed base of complementary goods. For example, firms like Marvell Semiconductor design and sell IEEE 802.11 chipsets that will communicate with any 802.11-compliant wireless router, regardless of whether that router was designed by Cisco, NetGear, or Belkin. The chipsets are

1 used in laptops, tablet computers, and smartphones because consumers value the ability to  
2 connect with a large installed base of routers. And router producers build 802.11-compliant  
3 devices because the installed base of laptops, tablets, and smartphones represents a large  
4 market opportunity. In economics, this positive feedback among diverse users of a shared  
5 standard or platform is called a “network effect.” Trial Tr. \_\_\_\_.

6 **B. Standard Setting Organizations**

7 14. Standard setting organizations (“SSOs”) have been established as both private  
8 and quasi-governmental organizations to develop, promulgate and promote standards. The  
9 process used to develop standards is inherently multilateral because the decision to select a  
10 particular technology in a standard is based on the consensus of the active participants. Trial  
11 Tr. \_\_\_\_ ; PX1032.

12 15. Given the importance of network effects and interoperability, the benefits of  
13 standardization often flow from many participants agreeing to make a single choice, rather than  
14 the merits of the specific technology chosen. Trial Tr. \_\_\_\_.

15 16. From the perspective of a contributing participant in the standard-setting  
16 process, there are significant potential benefits to having its technology incorporated into a  
17 standard that are independent of potential royalty income from licensing patents it might have  
18 covering its technology. These benefits can include increased demand for its products,  
19 reputational benefits, and advantages flowing from familiarity with the contributed technology  
20 leading potentially to shorter development lead times and improved compatibility with  
21 proprietary complements. Trial Tr. \_\_\_\_.

22 17. Examples of SSOs are the Institute of Electrical and Electronics Engineers  
23 (“IEEE”), the International Telecommunications Union (“ITU”), the International Organization  
24 for Standardization (“ISO”), and the International Electrotechnical Commission (“IEC”). Trial  
25 Tr. \_\_\_\_.

1           18.     The IEEE is a not-for-profit professional organization whose activities include  
2 administering and oversight of standards development under the auspices of the IEEE  
3 Standards Association (“IEEE-SA”). Trial Tr. \_\_; PX1078.

4           19.     Within the IEEE, the LAN/MAN Standards Committee coordinates several  
5 Working Groups that develop networking protocols, including 802.11 Wireless Local Area  
6 Networking (“WLAN”) protocol. Trial Tr. \_\_.

7           20.     The ITU, ISO, and IEC are global SSOs headquartered in Geneva, Switzerland.  
8 The ITU Telecommunications Standardization Sector (“ITU-T”) is an agency of the United  
9 Nations. ISO and IEC collaborate on information technology standards through a group called  
10 the Joint Technical Committee 1 (“JTC1”). Trial Tr. \_\_ .

11           21.     The H.264 standard, also known as Advanced Video Coding (“AVC”), was  
12 developed by engineers from ITU-T’s Video Coding Experts Group (“VCEG”) and the  
13 ISO/IEC JTC1 Motion Picture Experts Group (“MPEG”). Trial Tr. \_\_ .

#### 14           **C. The Risks of “Hold Up” & Royalty Stacking**

15           22.     Prior to the final adoption of a standard, firms are free to propose amendments  
16 or alternative technologies, making it relatively simple for SSO participants to collectively  
17 switch from a standard based on one patented technology to another patented or unpatented  
18 alternative. This threat of switching creates pre-adoption (also called “*ex ante*”) competition  
19 among technologies and effectively caps the amount that a patent holder may realistically  
20 demand that SSO participants pay for a given patented technology at the incremental economic  
21 value of that technology for use in the standard as compared to its next best alternative. Trial  
22 Tr. \_\_ ; PX1042 at 194; PX1036.

23           23.     After the standard setting process is complete and adoption has occurred,  
24 however, holders of patents that are incorporated into the standard (“standard essential patents”  
25 or “SEPs”) could, if not restrained by the commitments to the SSOs, charge an effective price  
26

1 above this *ex ante* cap because switching to an alternative is either infeasible or costly at that  
2 point. This is particularly true where the patent holder is dealing with a single implementer  
3 that cannot unilaterally alter the requirements of the standard set by the SSO. Trial Tr. \_\_\_\_.

4 24. Thus, while the adoption of a standard can enhance efficiency, it eliminates  
5 competitive alternatives thereby creating a form of market power. Absent enforceable  
6 obligations to do otherwise, holders of SEPs gain the ability to “hold up” implementers by  
7 demanding higher royalties than they would be able to demand prior to inclusion in the  
8 standard when there was competition for the design of the standard. Trial Tr. \_\_\_\_.

9 25. The risk of “hold up” in the standards context increases as industry participants  
10 make investments to implement the standard and as the standard becomes more widely  
11 adopted. Trial Tr. \_\_\_\_.

12 26. Once a standard is widely deployed, essential patent holders have an extremely  
13 strong bargaining position. Any individual firm that attempts to switch to an alternative  
14 technology would lose not only its own prior investments in its standards-compliant  
15 implementations, but also the inter-operability benefits associated with the standard’s large  
16 installed base, which often includes the firm’s own customers. Given this bargaining  
17 advantage, holders of SEPs have little or no market incentive to offer concessions in such post-  
18 adoption (i.e., “*ex post*”) negotiations. Trial Tr. \_\_\_\_.

19 27. Complex industry standards can implicate hundreds or thousands of SEPs and  
20 patent holders. Trial Tr. \_\_\_\_.

21 28. High tech products can implicate dozens or even hundreds of different  
22 standards. For example, a recent study found that a typical modern laptop computer  
23 implements 90 standards developed by formal SSOs and 112 standards developed by industry  
24 consortia like the World Wide Web Consortium, Bluetooth Special Interest Group (“SIG”) or  
25 Video Electronics Standards Association. Trial Tr. \_\_\_\_ ; PX1024.

1           29. In the context of standards that implicate many SEPs, and products that  
2 implicate many standards, the risk of the use of post-adoption leverage to exact excessive  
3 royalties is thus compounded by the sheer number of licensors, which can result in stacking of  
4 cumulative royalties to levels that are unsustainable and destructive to the benefits of the  
5 standards. Trial Tr. \_\_\_ ; PX1038.

6           30. Economic theory suggests that royalty stacking is a consequence of  
7 decentralized pricing of complementary monopoly inputs such as SEPs. In such cases,  
8 essential patent holders could all increase their profitability by collectively lowering prices:  
9 their lower margins would be more than offset by increased volume. But, even if all patent  
10 holders recognize that the cumulative price is too high, each individual licensor would rather  
11 maintain its price and let all of the other patent holders cut their prices leading to suboptimal  
12 results for all. Trial Tr. \_\_\_; PX1019 at pp. 122-24.

13           **D. SSO Intellectual Property Policies**

14           31. In order to address concerns of hold up, royalty stacking, and other practices  
15 that would undermine widespread implementation of their standards, most SSOs have adopted  
16 intellectual property (“IP”) policies that define the obligations of participants to disclose  
17 relevant patents or pending applications during the standard setting process and to commit to  
18 license such patents on reasonable and non-discriminatory (“RAND”) terms and conditions if  
19 they are essential to the standard. Trial Tr. \_\_\_ .

20           32. The Federal Trade Commission has stated that “[t]he most common mechanism  
21 used by SSOs to attempt to prevent patent hold-up is the RAND commitment.” PX1441 at p.  
22 28037.

23 [REDACTED]  
24 [REDACTED]  
25 [REDACTED]  
26 [REDACTED]

**1. .The IEEE IP Policy**

38. The IEEE patent policy provides that IEEE standards may include “Essential Patent Claims,” which it defines as “any Patent Claim the use of which was necessary to create a compliant implementation of either mandatory or optional portions of the normative clauses of the [Proposed] IEEE Standard when, at the time of the [Proposed] IEEE Standard’s approval, there was no commercially and technically non-infringing alternative.” PX1597 at § 6.1.

39. The IEEE Standards Board Operations Manual indicates that there should be a “call for patents” at every meeting of an IEEE Working Group, and that “if any individual

1 believes that Patent Claims might be Essential Patent Claims, that fact should be made known  
2 to the entire working group and duly recorded in the minutes of the working group meeting.”  
3 PX1089 at p. 35.

4 40. If an IEEE Working Group identifies a patent that may be essential, it must seek  
5 assurance that the owner will either not assert the patent or will grant a license to implementers  
6 on RAND terms and conditions. Specifically, the policy indicates that “[i]f the IEEE receives  
7 notice that a [Proposed] IEEE Standard may require the use of a potential Essential Patent  
8 Claim, the IEEE shall request licensing assurance, on the IEEE Standards Board approved  
9 Letter of Assurance form, from the patent holder or patent applicant.” PX1597 at § 6.2.

10 41. The IEEE Letter of Assurance form allows declared essential patent holders to  
11 provide “[a] general disclaimer to the effect that the Submitter without conditions will not  
12 enforce any present or future Essential Patent Claims” or “[a] statement that a license for a  
13 compliant implementation of the standard will be made available to an unrestricted number of  
14 applicants on a worldwide basis without compensation or under reasonable rates, with  
15 reasonable terms and conditions that are demonstrably free of any unfair discrimination.”  
16 PX1597 at § 6.2.

17 42. The IEEE Letter of Assurance form allows, but does not require, the disclosure  
18 of specific patents or pending patent applications. A Letter of Assurance that commits to  
19 license unspecified patents or pending applications for a particular standard is called a  
20 “blanket” disclosure. Trial Tr. \_\_\_\_.

21 43. IEEE policies and guidelines on declaring explicit RAND terms and conditions  
22 have changed over time. During the initial stages of the development of the 802.11 standard  
23 when Motorola and Symbol submitted their first blanket Letters of Assurance, the IEEE patent  
24 policy indicated that patent holders should provide “a draft of their license that assures that the  
25  
26



1 technology will be made available at nominal competitive costs to all who seek to use it for  
2 compliance with an incorporated IEEE standard.” PX1144.

3 44. The language regarding explicit advanced disclosure of proposed terms was  
4 removed by 1996. PX1672; PX1584.

5 45. The IEEE’s current patent policy was adopted in 2007, and indicates that “at its  
6 sole option, the Submitter may provide with its assurance any of the following: (i) a not-to-  
7 exceed license fee or rate commitment, (ii) a sample license agreement, or (iii) one or more  
8 material licensing terms.” PX1597 at § 6.2.

9 46. Motorola Solutions, Motorola Mobility, Symbol Technologies, and their  
10 predecessors submitted numerous Letters of Assurance to the IEEE in relation to the 802.11  
11 standard. PX3, PX23, PX24, PX25, PX26, PX27, PX 28, PX29, PX30, PX31, PX 32,  
12 PX1145, PX1146, PX1147, PX1148, PX1149; PX1263; PX1605. While the language of these  
13 letters differs somewhat, they each contain a RAND licensing commitment.

## 14 **2. The ISO/IEC/ITU Common Patent Policy**

15 47. ITU, ISO and IEC maintain a common patent policy. The “sole objective” of  
16 the policy is to ensure that “a patent embodied fully or partly in a Recommendation |  
17 Deliverable must be accessible to everybody without undue constraints.” PX115.

18 48. The ITU/ISO/IEC Common Patent Policy and Implementation Guidelines  
19 encourage disclosure of potentially essential patents “as early as possible” in the standards  
20 development process. PX115.

21 49. Once a potentially essential patent has been disclosed or if a patent holder  
22 makes a blanket disclosure, the ITU will seek a licensing commitment from the patent-holder  
23 using a standardized IPR disclosure form. This form provides three options to the patent  
24 holder: (1) the patent holder may commit to license its essential patent(s) on a royalty-free  
25  
26

1 basis; (2) the patent holder may commit to license its essential patent(s) on RAND terms and  
 2 conditions; or (3) the patent holder may decline to make any licensing commitment. PX115.

3 50. A patent holder willing to make a licensing commitment is given the option of  
 4 making its commitment conditional on “reciprocity.” PX115.

5 51. Under the ISO/IEC/ITU policy, when a patent holder has conditioned its  
 6 licensing commitment on reciprocity, “the Patent Holder shall only be required to license any  
 7 prospective licensee if such prospective licensee will commit to license its essential patent(s)  
 8 or essential patent claim(s) for implementation of the same above document free of charge or  
 9 under reasonable terms and conditions.” PX115.

10 52. If the owner of a declared essential patent declines to make a RAND or royalty-  
 11 free licensing commitment, the standard must be amended to avoid the relevant patent claims.  
 12 Specifically, the ISO/IEC/ITU policy indicates that the approved standard “shall not include  
 13 provisions depending on the patent.” PX115.

14 53. Motorola Mobility, its predecessors, and its wholly-owned subsidiary General  
 15 Instrument submitted several intellectual property disclosures to the ITU in connection with the  
 16 development of the H.264 standard. PX0004; PX1150; PX1151; PX1152; PX1264. Some of  
 17 these intellectual property disclosures listed specific patents or pending applications, and others  
 18 were blanket disclosures. All of Motorola’s disclosures indicated that, in effect, it would  
 19 “grant to an unrestricted number of applicants on a worldwide, non-discriminatory basis and on  
 20 reasonable terms and conditions” licenses conditioned on reciprocity.

### 21 **III. PATENT POOLS & COLLECTIVE LICENSING AGREEMENTS**

22 54. Owners of SEPs sometimes use patent pools or other collective licensing  
 23 agreements such as Special Interest Groups and Sponsor Organizations to license their  
 24 intellectual property in a collective fashion. Trial Tr. \_\_\_\_.

1           55. Patent pools serve as a “one-stop shop” that allow parties interested in a  
2 technology to gather many (or all) of the patents necessary to implement the technology in one  
3 place rather than obtaining patent licenses from each patent holder individually. Licensees pay  
4 royalties to the pools rather than the individual licensors. Pools typically apportion those  
5 royalties to licensors based on each licensor’s proportionate share of SEPs in the pool. Trial  
6 Tr. \_\_.

7           56. The U.S. Department of Justice and Federal Trade Commission Antitrust  
8 Guidelines for the Licensing of Intellectual Property state that patent pools “may provide  
9 competitive benefits by integrating complementary technologies, reducing transaction costs,  
10 clearing blocking positions, and avoiding costly infringement litigation.” Trial Tr. \_\_ ;  
11 PX1040 at § 5.5.

12           57. Prominent modern patent pool administrators include MPEG LA, the  
13 administrator of pools for the MPEG-2, H.264, IEEE 1394 (Firewire), and MPEG-4 Visual  
14 standards; Via Licensing, which licenses SEPs for the 802.11 standard among others; and  
15 Sisvel, which licenses patents for several standards including UHF-RFID, CDMA2000, and  
16 MPEG Audio. Trial Tr. \_\_ ; PX1186 (summarizing 26 collective licensing arrangements for  
17 SEPs).

18           58. 

#### 24           **A. The MPEG LA H.264 Pool**

1           59.     Formed in June 2004, the MPEG LA H.264 pool contains 275 U.S. standard-  
2 essential patents and over 2400 standard-essential patents worldwide. Those standard-essential  
3 patents have been contributed by twenty-six licensors including leading technology firms such  
4 as Apple, Cisco, Sony, Microsoft, Hewlett-Packard, and Siemens AG. Trial Tr. \_\_ ; PX1168.

5           60.     Among the licensors in the MPEG LA H.264 pool are firms that derive all or a  
6 substantial majority of their relevant revenue from licensing activities, including Dolby  
7 Laboratories, the Electronics and Telecommunications Research Institute (“ETRI”),  
8 Fraunhofer-Gesellschaft zur Foerderung der angewandten Forschung e.W., Sedna Patent  
9 Services LLC, and the Trustees of Columbia University. Trial Tr. \_\_ .

10          61.     There are over 1100 licensees of the MPEG LA H.264 patent pool, including  
11 Google, Fujitsu, LG Electronics, NetGear, and Samsung. PX1455.

12          62.       
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1 [REDACTED]  
2 [REDACTED]  
3 [REDACTED]  
4 [REDACTED]  
5 [REDACTED]  
6 [REDACTED]  
7 [REDACTED]  
8 [REDACTED]  
9 [REDACTED]  
10 [REDACTED]  
11 [REDACTED]  
12 [REDACTED]  
13 68. [REDACTED]  
14 [REDACTED]

15 69. The H.264 standard faced competition from other standards when it was  
16 adopted. In the absence of the H.264 royalty structure adopted by MPEG LA that was  
17 compatible with Microsoft's business model, Microsoft would not have supported the MPEG  
18 LA H.264 patent pool and would have actively pursued, and encouraged others to pursue,  
19 alternative video compression technologies. Trial Tr. \_\_\_\_.

20 **B. The Via Licensing 802.11 Patent Pool**

21 70. Via Licensing Corporation, a wholly-owned subsidiary of Dolby Laboratories,  
22 formed a pool of patents essential to the 802.11 standard in 2005. The pool currently includes  
23 six licensors and 38 patents essential to the 802.11 standard. Trial Tr. \_\_\_\_ ; PX1173.  
24  
25  
26

71. Licensors of the Via 802.11 pool include ETRI, France Telecom RD/PIV, Japan Radio Co., Ltd., Koninklijke Philips Electronics N.V., LG Electronics, Inc., and Nippon Telegraph and Telephone Corporation. PX1173.

[REDACTED]

75. The 802.11 licensing pool has rates that vary from \$0.55 to \$0.05 per unit depending on the volume pursuant to the following schedule:

Units/Year	License Fee Per Unit
1 to 500,000	\$0.55
500,001 to 1,000,000	\$0.50
1,000,001 to 5,000,000	\$0.45
5,000,001 to 10,000,000	\$0.30
10,000,001 to 20,000,000	\$0.20
20,000,001 to 40,000,000	\$0.10
40,000,001 or more	\$0.05

Trial Tr. \_\_ ; PX1188.

[REDACTED]

77. As in the case of the MPEG LA H.264 pool, participating licensors receive a share of the royalties collected by the pool based upon their relative patent contributions, which is a function of the number of patents contributed to the pool relative to the total as well as the country in which the patent was granted. Trial Tr. \_\_\_\_.

#### IV. ECONOMIC GUIDEPOSTS FOR ASSESSING RAND TERMS

78. From an economic perspective, a RAND commitment limits a patent holder to a reasonable royalty on the economic value of its patented technology itself and apart from the value associated with monopoly power derived from adoption of the standard. Trial Tr. \_\_\_\_ ; PX1055; PX1042 at p. 194.

79. In the event of a dispute concerning whether or not a given royalty is RAND, a proper methodology used to determine a RAND royalty should recognize and seek to mitigate the risk of patent hold up that RAND commitments are supposed to avoid. Trial Tr. \_\_\_\_.

80. Likewise, a proper methodology for determining a RAND royalty should recognize and assess whether a proposed royalty is reasonable given the contextual risk of royalty stacking. Trial Tr. \_\_\_\_.

81. Assessing proposed RAND license terms from an *ex ante* multilateral perspective assists in addressing both of these concerns. Trial Tr. \_\_\_\_.

##### A. An *Ex Ante* Approach Addresses the Risk of Patent Hold Up

82. Considering the situation *ex ante* – that is, with a view of the situation either before the standard had been set or before there had been large scale investment in its implementation – ensures that a licensor will be unable to capture hold-up value or switching costs, and would therefore receive no more than the incremental value of its proprietary technology compared to alternatives. Trial Tr. \_\_\_\_.

83. If most of a standard's value comes from interoperability benefits that could be achieved using a variety of designs at similar cost levels, then the patented technology has little

1 incremental value and the highest pre-adoption or *ex ante* price will be relatively small. Trial  
2 Tr. \_\_\_\_.

3 84. In many cases, the appropriate *ex ante* baseline price is zero, either because of  
4 the availability of an unpatented alternative technology, because the patent owner accrues  
5 substantial individual benefits from incorporation of its SEPs into the standard (even before  
6 royalties), or because the technology will be rendered obsolete if not chosen. If the *ex ante*  
7 alternative is to omit the feature or function that relies on an essential patent, the proper  
8 baseline price is always zero, since that alternative choice is obviously royalty-free. Trial Tr.  
9 \_\_\_\_.

10 85. There is a substantial consensus among economists and commentators  
11 supporting the evaluation of RAND terms from an *ex ante* perspective. Trial Tr. \_\_\_\_ ; PX1020;  
12 PX1021.

13 86. Motorola's expert, Richard Schmalensee, has advocated such an approach in his  
14 academic writing. He (and his co-authors) have written: "Consistent with reasonable royalty  
15 calculations in the context of patent infringement, the models here could provide structure for a  
16 court review. The various parties could make their cases in court for the relative values of their  
17 IP contributions to the standard, in the context of other options considered during the  
18 standard's early development phases. If a component had multiple alternatives before the  
19 standard was settled, its incremental contribution, properly measured, may be close or equal to  
20 zero." PX0293 at p. 705–06.

21 87. After an extensive set of public hearings, the FTC issued a March 2011 report  
22 entitled "The Evolving IP Marketplace: Aligning Patent Notice and Remedies with  
23 Competition." In this report, the FTC explicitly endorsed using an *ex ante* approach to  
24 assessing RAND royalties, recommending that courts "cap the royalty at the incremental value  
25  
26



1 of the patented technology over alternatives available at the time the standard was defined.”  
 2 PX1042 at p. 194.

### 3 **B. A Multilateral Perspective Addresses The Risk of Royalty Stacking**

4 88. Just as an *ex ante* perspective addresses the concern of patent hold up,  
 5 considering RAND terms from a multilateral perspective that accounts for the aggregate  
 6 royalty burden that would be imposed if all SEP holders sought similar royalties addresses the  
 7 concern with royalty stacking. Trial Tr. \_\_\_\_.

8 89. Adopting a multilateral perspective means considering the aggregate royalty  
 9 burden potentially imposed by all SEP holders; it does not require or imply that the actual  
 10 negotiation of RAND license agreements should necessarily be conducted multilaterally.  
 11 Rather, it provides a larger contextual framework for private parties to use in evaluating  
 12 proposed RAND terms in bilateral negotiations or for a court to consider in evaluating  
 13 proposed RAND terms in the event of a dispute. Trial Tr. \_\_\_\_.

### 14 **C. The Selection of Appropriate Comparables**

#### 15 **1. Collective Licensing Arrangements**

16 90. Patent pools and related collective licensing arrangements have several features  
 17 that make them useful benchmarks for establishing RAND terms and conditions. Trial Tr. \_\_\_\_.

18 91. Such pools are generally focused on a single standard and include only patents  
 19 that have been reviewed and deemed to be essential to that standard. Trial Tr. \_\_\_\_.

20 92. Particularly when the pool is formed at or near the time the standard is  
 21 promulgated or before it is widely adopted, the terms and conditions of a collective licensing  
 22 arrangement provide a real-world indication of the terms that would have been reached in a  
 23 pre-adoption *ex ante* setting – i.e., before implementers have made substantial sunk cost  
 24 investments. Trial Tr. \_\_\_\_.

1           93.     Because of their multilateral nature, patent pools must choose an aggregate  
2 royalty rate covering many different licensors and patents. As a result, they also must confront  
3 the royalty stacking problem. Trial Tr. \_\_\_\_.

4           94.     Indeed, patent pools around SEPs have emerged, in part, to address the problem  
5 of royalty stacking. Trial Tr. \_\_\_\_; PX1019; PX1038; PX1044; PX1046; PX1047.

6           95.     Because of the diversity of membership and need to attract both licensors and  
7 licensees to participate in a pool, the terms struck must reflect a balance of the interests of SEP  
8 holders and implementers alike. Trial Tr. \_\_\_\_; PX1143 (explaining that MPEG LA balances  
9 “patent users’ interest in reasonable access with patent owners’ interest in reasonable return”).

10          96.     Pool rates also reflect the degree of competition between competing standards.  
11 Pools that involve standards that face stronger competition from competing standards will, all  
12 else being equal, set lower rates than those that involve standards that face less competition.  
13 Trial Tr. \_\_\_\_.

14          97.     Because they address the complementary monopoly problem that can give rise  
15 to royalty stacking concerns, patent pools can set lower royalties while still generating higher  
16 returns for licensors based on aggregate volume gains. Trial Tr. \_\_\_\_.

17 [REDACTED]  
18 [REDACTED]  
19 [REDACTED]  
20 [REDACTED]  
21 [REDACTED]  
22 [REDACTED]

## 23                   **2. Bilateral *Ex Post* Agreements**

1           99.     Because SEP holders often have the power to demand royalties that reflect hold-  
 2 up value and the prohibitive costs of switching to alternative technologies in such a context,  
 3 post-adoption or “*ex post*” bilateral negotiations may not yield RAND royalties. Trial Tr. \_\_\_\_.

4           100.    The licensor’s advantage in *ex post* negotiation is amplified by the ability to  
 5 bargain with individual implementers sequentially. Trial Tr. \_\_\_\_.

6           101.    In addition, as the FTC has recognized, *ex post* negotiations under the threat of  
 7 an injunction or exclusion order “may allow the holder of a RAND-encumberd SEP to realize  
 8 royalty rates that reflect patent hold-up, rather than the value of the patent relative to  
 9 alternatives, which could raise the prices to consumers while undermining the standard-setting  
 10 process.” Trial Tr. \_\_\_\_; PX1043.

11          102.    As a result, absent facts and circumstances indicating that they do not reflect  
 12 hold-up value, *ex post* bilateral license agreements are, as a general matter, a less reliable  
 13 benchmark than collective license arrangements for assessing RAND terms. Trial Tr. \_\_\_\_.

#### 14       **V.    MOTOROLA’S OCTOBER 2010 PROPOSED LICENSING TERMS**

15          103.    In a letter dated October 21, 2010 Motorola offered to grant Microsoft a  
 16 worldwide, nonexclusive patent license for Motorola’s portfolio of patents “that may be or  
 17 become Essential Patent Claims (as defined in section 6.1 of the IEEE bylaws) for a compliant  
 18 implementation of the IEEE 802.11 Standards.” PX1. Motorola proposed that Microsoft pay a  
 19 “royalty of 2.25% per unit for each 802.11 compliant product, subject to a grant back license  
 20 under the 802.11 essential patents of Microsoft.” PX1. Motorola’s letter specified that this  
 21 royalty was to be calculated based on the price of the “end product (e.g., each Xbox 360  
 22 product) and not on component software (e.g. Windows Mobile Software.)” PX1. The letter  
 23 stated that Motorola would “leave this offer open for 20 days,” and asked Microsoft to  
 24 “confirm whether [it] accepts the offer.” PX1.

1 104. [REDACTED]

2 [REDACTED]

3 [REDACTED]

4 105. An Administrative Law Judge (“ALJ”) of the International Trade Commission  
5 (“ITC”) found that Microsoft’s Xbox product does not infringe the ‘712 patent. PX0428.

6 106. The claims of the ‘712 patent have been interpreted by two U.S. district courts  
7 such that they would not be essential to the 802.11 standard. *See* § XII.B *infra*.

8 107. In a letter dated October 29, 2010 Motorola offered to grant Microsoft a  
9 worldwide, nonexclusive patent license for Motorola’s portfolio of patents “covering the  
10 subject matter of ITU-T Recommendation H.264.” PX2. Again, Motorola proposed that  
11 Microsoft pay a “royalty of 2.25% per unit for each H.264 compliant product, subject to a  
12 grant back license under the H.264 patents of Microsoft.” PX2. Motorola’s letter specified  
13 that this royalty was to be calculated based on “the price of the end product (e.g., each Xbox  
14 360 product, each PC/laptop, each smartphone, etc.) and not on component software (e.g.,  
15 Xbox 360 system software, Windows 7 software, Windows Phone 7 software, etc.).” PX2.  
16 The letter again stated that Motorola would “leave this offer open for 20 days,” and asked  
17 Microsoft to “confirm whether [it] accepts the offer.” PX1.

18 108. [REDACTED]

19 [REDACTED]

20 109. Based on the assumption that a personal computer costs \$500, and publicly  
21 available estimates that approximately 352 million Windows-based personal computers were  
22 sold in 2011, Motorola’s original H.264 demand amounts to almost \$4 billion per year or  
23 roughly 300 times the aggregate amount all members of the MPEG LA H.264 pool would  
24 receive from Microsoft on an annual basis. Trial Tr. \_\_; PX1067.

25

26

1 110. Likewise, the royalty Motorola demanded on even the lowest priced Xbox  
2 gaming console would [REDACTED]

3 [REDACTED].  
4 111. On November 9, 2010, Microsoft filed the present action alleging that the terms  
5 and conditions proposed by Motorola were in breach of its contractual commitments to license  
6 its 802.11 and H.264 SEPs on RAND terms and conditions. Dkt. No. 1 (Complaint).

7 112. An ALJ of the ITC subsequently found the terms proposed in Motorola's  
8 October 2010 letters to be so unreasonable that they "could not possibly have been accepted by  
9 Microsoft" and that "there is no evidence that any company would agree to the offer that  
10 Motorola sent to Microsoft." PX428 at 300-01.

11 113. Thus, the ALJ concluded that "Motorola was not interested in good faith  
12 negotiations [with Microsoft] and in extending a RAND license to it." PX428 at 303.

13 **VI. THE ISSUES IN DISPUTE IN THIS PROCEEDING**

14 114. At issue in this proceeding is a determination of the terms of RAND licenses to  
15 Motorola's portfolios of 802.11 and H.264 SEPs.

16 115. There is no dispute between the parties regarding certain features of such  
17 RAND licenses. The licenses would be non-exclusive and worldwide in scope in keeping with  
18 the nature and scope of Motorola's RAND commitments and the terms proposed in its initial  
19 October 2010 letters. Trial Tr. \_\_\_\_.

20 116. Although [REDACTED]  
21 [REDACTED]  
22 [REDACTED] and with Motorola's RAND commitments because it would create another  
23 opportunity for hold up. Instead, the agreement would be irrevocable and remain in force for  
24 the life of Motorola's SEPs. Trial Tr. \_\_\_\_.

1 117. The licenses would, in both cases, involve a reciprocal grant-back by Microsoft  
2 to Motorola of a license to Microsoft's H.264 and 802.11 essential patents. Trial Tr. \_\_\_\_.

3 118. Thus, the remaining issues for determination in this proceeding are the royalty  
4 terms of such licenses.

5 119. The central nature of the issue of core royalty terms (including the grant-back)  
6 to this dispute is confirmed by Motorola's October 2010 demand letters, which contained only  
7 those terms and sought acceptance within 20 days. PX1; PX2; Trial Tr. \_\_\_\_.

8 **VII. SUMMARY OF BACKGROUND OF THE H.264 AND 802.11 STANDARDS**

9 120. Analysis of the royalty terms of a RAND license to Motorola's (and  
10 Microsoft's) 802.11 and H.264 SEPs can benefit from an understanding the background of the  
11 relevant standards, the parties' portfolios of related SEPs, and how they are used in the parties'  
12 products.

13 121. That background information is summarized here and set forth in detail in the  
14 two final sections. *See* Sections XI and XII, *infra*.

15 122. The H.264 and 802.11 standards are large and complex collections of  
16 technologies. Many well-known techniques and technologies have been incorporated into the  
17 standards throughout their respective development. In fact, the majority of the technologies  
18 available to and/or adopted by the H.264 and 802.11 drafters were well-known and in the  
19 public domain. Trial Tr. \_\_\_\_.

20 123. The drafters of these standards had a wide variety of possible technical  
21 implementations to choose from that could have been used to implement particular  
22 functionality. Trial Tr. \_\_\_\_

23 124. Motorola and other companies have asserted that a number of patents are  
24 essential to either the H.264 or 802.11 standards.

1           125. Motorola's patents relate to a small subset of technologies in the 802.11  
2 standard and had little incremental value compared to other alternatives. Those technologies  
3 are a small subset of subjects covered by the 802.11 standard. Trial Tr. \_\_\_\_.

4           126. Likewise, Motorola's patents relate to a small subset of technologies in the  
5 H.264 standard and had little incremental value compared to other alternatives. Those  
6 technologies are a small subset of subjects covered by the H.264 standard. Trial Tr. \_\_\_\_.

7           127. From a technical standpoint, the Motorola patents have little if any value to  
8 Microsoft, both because the H.264 and 802.11 standard writers could have adopted alternatives  
9 to the Motorola patents with little impact on the performance of standard-compliant devices,  
10 and because the Motorola patents have no particular value in Microsoft's products. Trial Tr.  
11 \_\_\_\_.

## 12 **VIII. APPROPRIATE RAND ROYALTIES FOR MOTOROLA'S H.264 AND 802.11** 13 **SEPs**

14           128. Microsoft's licensing and economics expert, Matthew Lynde, calculated RAND  
15 royalties for licenses to Motorola's H.264 and 802.11 SEPs consistent with the economic  
16 guideposts for determination of RAND royalties discussed above and the available evidence  
17 concerning the structure and level of royalties charged by the relevant patent pools and other  
18 benchmarks.

### 19 **A. H.264**

#### 20 **1. Royalties Based on the MPEG LA H.264 Patent Pool**

21           129. For the H.264 standard, the MPEG LA H.264 patent pool is the closest real-  
22 world comparator to the ideal *ex ante* multilateral approach described above. Trial Tr. \_\_\_\_.

23           130. Given the timing of its formation (shortly after promulgation of the H.264  
24 standard and before it had been widely adopted), as well as the number and diversity of the  
25 firms that have participated as either licensors or licensees in the pool, it provides a compelling  
26

1 real-world data-point for what a RAND royalty would look like for H.264 SEPs, including the  
 2 patents that Motorola alleges to be essential in the present case. Trial Tr. \_\_\_\_.

3 131. The use of the MPEG LA H.264 patent pool as a benchmark in this case is  
 4 further supported by the relatively narrow focused scope of Motorola's H.264 portfolio on  
 5 support for interlaced video, the limited significance of interlaced video to products like  
 6 Microsoft's, and the alternatives to Motorola's patented technology that have been identified.  
 7 These factors suggest that there is no basis to conclude that Motorola's H.264 portfolio is more  
 8 valuable than the portfolios of the licensors in the H.264 patent pool. Trial Tr. \_\_\_\_.

9 [REDACTED]  
 10 [REDACTED]  
 11 [REDACTED]  
 12 [REDACTED]

13 133. The rates and royalty structure adopted for the MPEG LA H.264 patent pool,  
 14 and the resulting shares of total pool royalties received by individual licensors, are RAND.  
 15 Trial Tr. \_\_\_\_.

16 134. In particular, the licensing rates and caps employed by the H.264 pool can be  
 17 used to estimate the effective per unit rates that Microsoft would be expected to pay per patent  
 18 or in total if either (a) Motorola received royalties equivalent to what a firm with a like-sized  
 19 portfolio would receive as a member of the pool or (b) Motorola received royalties equivalent  
 20 to what it would have received if it and the other holders of other readily identifiable H.264  
 21 SEPs all joined the pool.

22 135. If Motorola received royalties equivalent to what a firm with a like-sized  
 23 portfolio would receive as a member of the pool, it would receive from [REDACTED]  
 24 [REDACTED]. Trial  
 25 Tr. \_\_\_\_.



1 136. Motorola's payment to Microsoft for a grant-back to Microsoft's H.264 patents  
2 under the same terms would amount to approximately [REDACTED]

3 [REDACTED] Trial Tr. \_\_\_\_.

4 137. Thus, [REDACTED]  
5 [REDACTED]  
6 [REDACTED].

7 138. To better account for royalty stacking concerns, one can also consider the effect  
8 of adding, in addition to [REDACTED], the 89 other specific SEPs  
9 that have been disclosed by five companies that do not presently participate in the MPEG LA  
10 patent pool. Trial Tr. \_\_\_\_; PX1169.

11 139. Under this full participation scenario, Motorola would receive [REDACTED] and  
12 Microsoft [REDACTED] of the pool's royalty revenues. Trial Tr. \_\_\_\_; PX1176.

13 140. [REDACTED]  
14 [REDACTED]  
15 [REDACTED]  
16 [REDACTED]  
17 [REDACTED]  
18 [REDACTED]

19 141. [REDACTED]  
20 [REDACTED]  
21 [REDACTED]

22 142. Therefore, under a full participation scenario based on the MPEG LA H.264  
23 patent pool, [REDACTED]  
24 [REDACTED]

1 [REDACTED] Royalties Based On [REDACTED]  
2 [REDACTED]  
3 [REDACTED]  
4 [REDACTED]  
5 [REDACTED]  
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7 [REDACTED]  
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15 [REDACTED]  
16 [REDACTED]  
17 [REDACTED]  
18 [REDACTED]  
19 [REDACTED]  
20 [REDACTED]  
21 147. [REDACTED]  
22 [REDACTED]  
23 [REDACTED]  
24 [REDACTED]  
25 [REDACTED]  
26

1 148. As of May 22, 2012, Motorola Mobility and General Instrument became  
2 affiliates of Google [REDACTED]

3 [REDACTED]  
4 149. [REDACTED]  
5 [REDACTED]  
6 [REDACTED]  
7 [REDACTED]  
8 [REDACTED]  
9 [REDACTED]  
10 [REDACTED]  
11 [REDACTED]  
12 [REDACTED]  
13 [REDACTED]  
14 [REDACTED]  
15 152. [REDACTED]  
16 [REDACTED]  
17 [REDACTED]

18 **B. 802.11**

19 153. There are a number of indicators supporting a RAND royalty for a license to  
20 Motorola's 802.11 SEP portfolio of approximately [REDACTED]. Trial Tr. \_\_.

21 **1. The Via Licensing 802.11 Pool**

22 154. Although the Via 802.11 patent pool has enjoyed less success than the MPEG  
23 LA H.264 patent pool, it provides evidence from actual multilateral negotiations as to a ceiling  
24 for RAND royalties for Motorola's 802.11 patents, although given its relatively limited  
25 participation rate appropriate adjustments are necessary to account for stacking and hold up.  
26

1 155. [REDACTED]

2 [REDACTED].

3 156. Via Licensing began soliciting applications in October 2003 for holders of

4 802.11 patents to join the discussion to determine commercialization terms for a patent pool

5 under “fair, reasonable, and nondiscriminatory terms.” PX1161.

6 [REDACTED]

7 [REDACTED]

8 [REDACTED]

9 [REDACTED]

10 [REDACTED]

11 [REDACTED]

12 159. The applicants with patents that were deemed essential then collectively

13 determined fair, reasonable, and nondiscriminatory terms for a license to the pool of patents. A

14 license to a pool of patents held by five companies became available on April 14, 2005.

15 PX1160.

16 [REDACTED] At the time the pool was formed, five companies contributed a total [REDACTED]

17 to the pool; [REDACTED]

18 [REDACTED]

19 [REDACTED]

20 [REDACTED]

21 162. Because of the relatively low level of participation in the pool, an appropriate

22 analysis of a RAND royalty for Motorola’s standard-essential patents using the Via Licensing

23 pool requires assessing the royalties Motorola might expect to receive from Microsoft if more

24 of the standard-essential patents related to 802.11 were in the Via Licensing pool and

25

26

1 Microsoft took a license to the pool. This permits the analysis to address the potential concern  
2 with royalty stacking. Trial Tr. \_\_\_\_.

3 [REDACTED]  
4 [REDACTED]  
5 [REDACTED]  
6 [REDACTED]  
7 [REDACTED]  
8 [REDACTED]  
9 [REDACTED]  
10 [REDACTED]  
11 [REDACTED]  
12 [REDACTED]  
13 [REDACTED]  
14 [REDACTED]  
15 [REDACTED]  
16 [REDACTED]  
17 [REDACTED]  
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19 [REDACTED]  
20 [REDACTED]  
21 [REDACTED]  
22 [REDACTED]  
23 [REDACTED]  
24 [REDACTED]  
25 [REDACTED]

[REDACTED]

**2. Motorola's**

[REDACTED]

[REDACTED]

[REDACTED]

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[REDACTED]

**3. The Cost of The WiFi Chips That Provide 802.11 Functionality In Xbox Consoles**

190. Another indication of a ceiling for a RAND royalty for Motorola's portfolio of 802.11 SEPs comes from applying Motorola's proposed royalty rate to the cost of the WiFi chip delivering 802.11 functionality. Trial Tr. \_\_\_\_.



1 191. [REDACTED]

2 [REDACTED]

3 [REDACTED]

4 [REDACTED]

5 [REDACTED]

6 [REDACTED]

7 [REDACTED]

#### 8 **4. Licensing Rates for Fundamental Chip Technology**

9 194. Royalties paid for truly fundamental technology that is not required to be  
10 licensed under RAND terms also provide another indication of a ceiling for a RAND royalty  
11 for Motorola's 802.11 SEPs. Trial Tr. \_\_ .

12 195. ARM Holdings plc ("ARM Holdings") is a well-known supplier of  
13 foundational semiconductor intellectual property used in the manufacture of semiconductor  
14 chips, including those that provide WiFi functionality. ARM Holdings licenses its chip  
15 architecture to, among others, Marvell, the manufacturer of the WiFi chips incorporated in  
16 Xbox. Trial Tr. \_\_.

17 196. In its 2011 annual report, ARM Holdings noted that total royalty revenue for  
18 2011 was \$405.6 million, which divided by the 7.9 billion microchips shipped by ARM's  
19 licensees in 2011, results in a per unit rate of \$0.05. Considering all licensing revenue (total  
20 royalty revenue for 2011 plus total licensing revenue for 2011 of \$285.7 million), the per unit  
21 rate was \$0.09. Trial Tr. \_\_ ; PX1207.

#### 22 **5. Reciprocity**

23 197. [REDACTED]

24 [REDACTED]

25 [REDACTED]

26 [REDACTED]

**6. Conclusion Regarding 802.11**

198. Based on analysis of the royalty levels and structure of the Via 802.11 pool, a RAND royalty for a license to Motorola's 802.11 SEP portfolio would be approximately [REDACTED] per unit. That a royalty of that magnitude is RAND is corroborated by comparison to other available benchmarks, including the royalty suggested by [REDACTED], and a comparison to the royalty rates received for fundamental and non-RAND-encumbered microchip technology.

**IX. MOTOROLA'S EXPERTS' OPINIONS REGARDING RAND TERMS FOR A LICENSE TO MOTOROLA'S H.264 AND 802.11 SEPS**

**A. Motorola's Experts' Approach**

199. Motorola's licensing expert, Charles Donohoe, sought to determine the terms of a RAND license in this case by considering the terms that would have resulted from a hypothetical negotiation between Motorola and Microsoft taking place in November 2010, just after Motorola's October 2010 letters were sent. Trial Tr. \_\_\_\_.

200. In considering such a hypothetical negotiation, Mr. Donohoe looked to the factors set forth in *Georgia-Pacific Corp. v. U.S. Plywood Corp.*, 318 F. Supp. 1116 (S.D.N.Y. 1970), that have frequently been used in the determination of reasonable royalty damages for patent infringement. Trial Tr. \_\_\_\_.

201. [REDACTED]

1           202. In Dr. Schmalenensee's academic writing, he (and his co-authors) previously  
2 expressed the view that economic models that apply an *ex ante* approach to avoid rewarding  
3 the patent holder for the market power conferred by inclusion of their patents in the standard  
4 provide a better framework for courts to employ in the evaluation of RAND licensing terms  
5 than the *Georgia-Pacific* framework. PX1036.

6           **B. Mr. Donohoe's Opinions Regarding The Royalties Microsoft Should Pay**

7 [REDACTED]  
8 [REDACTED]  
9 [REDACTED]  
10 [REDACTED]  
11 [REDACTED]  
12 [REDACTED]  
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[REDACTED]

**X. THE ROYALTIES MOTOROLA SEEKS ARE NOT RAND**

**A. The *Georgia-Pacific* Hypothetical Negotiation Approach Employed By  
Motorola's Experts Does Not Address Hold-up Or Royalty Stacking**

214. The Motorola experts' approach of determining RAND royalties based on the predicted results of a hypothetical negotiation occurring many years after the standards in question were adopted does not address the uneven bargaining power favoring the putative licensor that results from incorporation of its patents in the standard and the industry-wide investments made to implement the standard and here did not yield a reliable estimate of the terms of a RAND license. Trial Tr. \_\_\_\_.

215. The *Georgia-Pacific* hypothetical negotiation approach as applied by Motorola's experts does not address the hold-up problem because the Motorola experts here make no effort to confine the royalty to no more than the incremental value of Motorola's patents apart from the value of implementation of the standards in question as a whole. Trial Tr. \_\_\_\_.

216. The consistent focus of Motorola's licensing experts, Charles Donohoe and Michael Dansky, on the value to Microsoft of compliance with the standards rather than the

1 incremental value of Motorola's specific SEPs illustrates that their methodology, as applied  
 2 here, would permit Motorola to capture of the hold-up value of Motorola's SEP portfolio.  
 3 Trial Tr. \_\_\_\_.

4 217. Likewise, the *Georgia-Pacific* hypothetical negotiation approach as applied by  
 5 Motorola's experts does not consider the larger context of the aggregate royalty burden that  
 6 would be imposed on implementers if other SEP holders – of which there are many in relation  
 7 to both the H.264 and 802.11 standards – sought royalties of a similar (or any) magnitude.  
 8 Trial Tr. \_\_\_\_.

9 **B. The Royalties That Mr. Donohoe Opines Microsoft Should Pay Are Not RAND**

10 218. The royalties that Mr. Donohoe opines that Motorola should receive from  
 11 Microsoft are not RAND in either structure or level. The structure of the royalties, based on  
 12 the percentage of the end product price, would force Microsoft to pay Motorola for  
 13 functionality unrelated to Motorola's patents. In addition, economic evidence indicates that the  
 14 royalty levels sought by Mr. Donohoe clearly exceed any approximation of the pre-adoption *ex*  
 15 *ante* economic value of Motorola's patented technology. Trial Tr. \_\_\_\_.

16 **1. Basing Royalties Here on a Percentage of the Price of Xbox or**  
 17 **Windows Software As Proposed By Motorola Is Not RAND**

18 219. Motorola has not established that 802.11 or H.264 compliance is the basis for  
 19 consumer demand for Microsoft's multi-function, complex products like the Xbox gaming  
 20 console and Windows operating system software, much less that standing alone its patented  
 21 contributions to those standards are the basis for consumer demand for those products. Trial  
 22 Tr. \_\_\_\_.

23 220. For that reason alone, Motorola's proposed methodology for determining  
 24 royalties based on the entire market value of Xbox and Windows software is inappropriate.  
 25 Trial Tr. \_\_\_\_.

1           221. Motorola's initial demand that Microsoft pay a royalty for H.264 based on the  
2 price of Windows-based *computers* that Microsoft does not even sell was even less likely to  
3 result in a RAND royalty. Trial Tr. \_\_\_\_.

4 [REDACTED]  
5 [REDACTED]  
6 [REDACTED]  
7 [REDACTED]

8           223. Suppliers often sell different versions of a given product at different prices.  
9 Higher priced versions may include more features or additional functionality. When the  
10 additional functionality contained in higher priced version is unrelated to the patented  
11 technology at issue in a given case, a royalty based on a percentage of the selling price would  
12 lead to higher royalty payments for functionality unrelated to the patented technology. Trial  
13 Tr. \_\_\_\_.

14           224. By structuring the royalty as a percentage of the price of end products, e.g.,  
15 Xbox consoles and Windows laptops (and, although not an end product, even just Windows),  
16 the licenses proposed by Motorola and envisioned by Mr. Donohoe would force Microsoft to  
17 pay an amount that was not calculated to relate to the value of Motorola's patents, but instead  
18 was based on the value of unrelated features offered by Microsoft or by the manufacturer of a  
19 Windows computer. Trial Tr. \_\_\_\_.

20           225. A royalty based on a percentage of the end product price would also perversely  
21 reduce Microsoft's incentive to incorporate additional value-added features into a product like  
22 Xbox, such as additional hard drive capacity, even when doing so would benefit Microsoft,  
23 consumers, game developers and accessory suppliers and achieve efficiency. Under the terms  
24 of Motorola's offer and the royalty structure proposed by its experts, because the incorporation  
25 of such features unrelated to Motorola's patents would increase the end price of the product,  
26

1 Microsoft would be required to pay Motorola a higher total royalty. A license in that form  
 2 would essentially be a tax on Microsoft's integration of features unrelated to the patents or  
 3 standards in suit. Trial Tr. \_\_\_\_.

4 226. Microsoft sells at least four different models of the Xbox 360 S gaming console:  
 5 the price for the 4 gigabyte model is \$199; the price for the 250 gigabyte model is \$299; the  
 6 price for the 4 gigabyte model bundled with the Kinect product is \$299; and the price for the  
 7 250 gigabyte model with Kinect is \$399. The prices for these products differ based on the  
 8 amount of data storage and whether they include the Kinect product. All the products have the  
 9 same built-in wireless networking and the same video capability that are claimed to implicate  
 10 Motorola's patents in certain respects. Trial Tr. \_\_\_\_ ; PX1652; PX1653.

11 227. Because Motorola's patents are unrelated to the functionality of either the data  
 12 storage capacity or the Kinect product, the different prices for the different models of Xbox  
 13 necessarily reflect features and functionality unrelated to Motorola's patents. But under the  
 14 percentage royalty that Motorola demanded in October 2010 and that Mr. Donohoe opines is  
 15 RAND, Motorola would have received a royalty twice as great on the 250 gigabyte model with  
 16 Kinect in comparison to the 4 gigabyte model without Kinect. Trial Tr. \_\_\_\_.

17 228. Likewise, there are different versions of Windows (e.g., Windows 7 Home,  
 18 Windows 7 Premium, Windows 7 Ultimate) available at a range of prices, [REDACTED]  
 19 [REDACTED] Trial Tr. \_\_\_\_.

20 229. Under Mr. Donohoe's approach, Motorola would receive much higher royalties  
 21 on a the more feature-rich Windows 7 Ultimate than on Windows 7 Home although the  
 22 difference in the prices of those software packages is unrelated to Motorola's technology.  
 23 Trial Tr. \_\_\_\_.

24 230. In contrast to the percentage-based royalties that Mr. Donohoe opines would  
 25 have resulted from a hypothetical negotiation, a survey of 26 collective licensing arrangements  
 26



1 for SEPs shows that pools generally license SEPs on the basis of fixed per unit royalties rather  
 2 than royalties based on a percentage of a product's selling price. PX1186.

## 3 **2. Additional Economic Evidence Indicates That The Levels of Royalties**

### 4 **Mr. Donohoe Opines Motorola Should Receive Are Not RAND**

5 231. One informative way to test whether the royalties that Mr. Donohoe suggests  
 6 Motorola should have received were RAND is to examine how much other licensors of SEPs  
 7 for the same standards receive. Trial Tr. \_\_\_\_.

8 232. The royalties earned by pool members for H.264 and 802.11 SEPs are much  
 9 less than the royalties proposed in Motorola's offers and those that Mr. Donohoe claims  
 10 Motorola should receive. Trial Tr. \_\_\_\_.

11 233. Even without considering the caps that are integral part of the MPEG LA H.264  
 12 royalty structure, the per unit royalties for Windows that Mr. Donohoe says that Microsoft  
 13 should pay for a license to Motorola's H.264 portfolio are [REDACTED]  
 14 [REDACTED] received by *all* 26 MPEG LA H.264 patent pool members for a license to *all* 2,400 *plus*  
 15 patents in the pool. Trial Tr. \_\_\_\_.

16 [REDACTED]  
 17 [REDACTED]  
 18 [REDACTED]  
 19 [REDACTED]  
 20 [REDACTED]  
 21 235. The total annual royalties that Mr. Donohoe opined that Microsoft should pay to  
 22 Motorola for a license for Windows under Motorola's H.264 patents are thus [REDACTED]  
 23 [REDACTED] the total annual royalties that Microsoft pays to the MPEG LA for a license to the  
 24 2400 plus patents in the pool. Trial Tr. \_\_\_\_.



1 respect to the H.264 standard and almost 100 firms that did so in connection with the 802.11  
2 standard. Trial Tr. \_\_\_\_.

3 244. Many of these firms do not presently proactively seek royalties from  
4 implementers of the standards in question. Trial Tr. \_\_\_\_.

5 245. While aggregate royalty burdens have thus not yet impeded the adoption of the  
6 802.11 and H.264 standards, if royalties of the magnitude that Mr. Donohoe claims Motorola is  
7 entitled to were endorsed, other holders of 802.11 and H.264 SEPs would be incented to seek  
8 similar royalties. Trial Tr. \_\_\_\_.

9 [REDACTED]  
10 [REDACTED]  
11 [REDACTED]

12 247. Cumulative royalties at such levels could significantly impede implementation  
13 of the 802.11 and H.264 standards in the future and deprive users of the attendant benefits.  
14 Trial Tr. \_\_\_\_.

15 **C. Motorola's License Agreements Do Not Justify The Royalties That It Seeks<sup>1</sup>**

16 [REDACTED]  
17 [REDACTED]  
18 [REDACTED]  
19 [REDACTED]  
20 [REDACTED]  
21 [REDACTED]  
22 [REDACTED]  
23 [REDACTED]

24 \_\_\_\_\_  
25 <sup>1</sup> By contingently addressing Motorola's specific license agreements in the following findings, Microsoft does  
26 not concede their admissibility. For the reasons set forth in Microsoft's motion *in limine*, the Motorola license  
agreements Mr. Donohoe cites are inadmissible.

1           250. None of these agreements is comparable to the license on RAND terms that  
2 Microsoft is entitled to under Motorola's RAND commitments to the ITU and IEEE. Trial Tr.  
3 —.

4 [REDACTED]  
5 [REDACTED]  
6 [REDACTED]  
7 252. [REDACTED]  
8 [REDACTED]

9           **1. Motorola's**

**Licenses Are Not Comparable**

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**2. Motorola's [REDACTED] Are Not  
Comparable**

Mr. Donohoe analyzes [REDACTED]

[REDACTED]

**(a) Mr. Donohoe Does Not (and Cannot) Apportion Royalties  
between 802.11 and/or H.264 Patents and Other Standards**

[REDACTED]

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(b) The Specific Agreements

Are Not Comparable And Do Not

Support The Existence of An Established Royalty Rate

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[REDACTED]

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5 **3. The Licenses Are Not Comparable**

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[REDACTED]

[REDACTED]

**4. The Alleged Royalty Demands of Other Holders of 802.11 SEPs Do Not Justify Motorola's Demands**

319.

[REDACTED]

320. None of these examples supports the reasonability of Motorola's demands or Mr. Donohoe's opinions here.

[REDACTED]

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[REDACTED]

**5. Conclusion Regarding Motorola's License Agreements**

**D. Motorola's "Survey" Evidence Does Not Support Mr. Donohoe's Opinions<sup>2</sup>**

333. Mr. Donohoe says that he relied upon a survey conducted on Motorola's behalf by R. Sukumar to support the proposition that "WiFi is a critical feature of the Xbox." Trial Tr. \_\_\_\_.

334. While that claim evidences Mr. Donohoe's improper focus on the importance of the standard, rather than the value of Motorola's patented technology, to Microsoft, it also lacks adequate foundation because Mr. Sukumar's survey was flawed and unreliable.

**1. Expert Qualifications**

335. Dr. Sukumar has a background in marketing; he is not a trained statistician or economist. Dr. Sukumar does not have training in Bayesian statistics. Trial Tr. \_\_\_\_.

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<sup>2</sup> By contingently addressing Dr. Sukumar's survey results in the following findings, Microsoft does not concede that his testimony or survey results are admissible. For the reasons set forth in Microsoft's *Daubert* motion, it believes that Dr. Sukumar's testimony should be precluded in its entirety.

336. Microsoft's expert, Peter Rossi, has a PhD in economics from the University of Chicago and has published more than 40 refereed articles and one book on topics in quantitative marketing, economics, statistics, and econometrics. Trial Tr. \_\_\_\_.

337. Dr. Rossi's work on Bayesian methods for analysis of conjoint data provided the basis for the algorithms in the software (Sawtooth Software's Hierarchical Bayesian Analysis of Choice-Based Conjoint data (HB-CBC)) used by Dr. Sukumar for his conjoint surveys. Trial Tr. \_\_\_\_.

338. Both Dr. Sukumar and Dr. Rossi have performed litigation and consulting work related to conjoint analysis. However, only Dr. Rossi has testified on valuation of apparatus and method patents with applications in the consumer electronics area. Trial Tr. \_\_\_\_.

339. Dr. Rossi is more knowledgeable and more credible than Dr. Sukumar with respect to conjoint analysis and consumer research generally.

## 2. Dr. Sukumar's Survey Results Concerning "Willingness-To-Pay" Are Irrelevant

340. Dr. Sukumar employed a marketing company to contact members of its internet "panel" and invite them to respond to one of two surveys: one concerning 802.11 and another concerning H 264. Trial Tr. \_\_\_\_.

341. The first part of each survey asked approximately 30 questions about demographics and usage of certain features or attributes of the Xbox. The second part of each survey employed "conjoint" methodology. The conjoint surveys consisted of 15 "choice" tasks, each specified by a screen with text inputs and with esoteric engineering specifications, discussed below. Trial Tr. \_\_\_\_.

342. Conjoint analysis involves estimating a model of choice among the conjoint alternatives and establishing "partworths" for each sample respondent who completes the conjoint questionnaire. The partworths represent a measure of the value of the feature to each



1 respondent. The units of measurement of these partworths are not in dollars but in an arbitrary  
2 “utility” scale. To interpret the results of the conjoint analysis, the partworths must be  
3 converted to dollars. This is done through a Willingness To Pay (WTP) calculation. The WTP  
4 calculation represents the maximum amount the respondent would be willing to pay for an  
5 Xbox with the feature being tested. Trial Tr. \_\_\_\_.

6 343. Average WTP does not represent the market price of a feature; it is larger, and  
7 often much larger, than the market price. Trial Tr. \_\_\_\_.

8 344. Dr. Sukumar did not provide any evidence relating the patents-in-suit to the  
9 WTP calculated for the features tested in his surveys. Trial Tr. \_\_\_\_.

10 345. Instead, the surveys attempt to value, generally, internal Wi-Fi functionality and  
11 the ability to play HD video content using the Xbox. Trial Tr. \_\_\_\_.

12 346. None of the Motorola experts provided any analysis or guidance as to how Dr.  
13 Sukumar’s WTP calculations could or should be used to value any of the Motorola patents.

14 347. The Sukumar conjoint surveys do not provide any information relevant to the  
15 issues to be determined by the Court in this case.

### 16 3. Dr. Sukumar’s Survey Is Unreliable

17 348. In the field of consumer research, it is standard to “pre-test” a questionnaire  
18 with target consumers to determine whether the questions and suggested responses are well  
19 understood and not biased. Trial Tr. \_\_\_\_.

20 349. Dr. Sukumar did not himself perform, or provide admissible evidence of, a  
21 reliable pre-test of his conjoint or usage surveys. Trial Tr. \_\_\_\_.

22 350. The surveys employ highly technical terms, such as MBAFF and  
23 interlaced/progressive video scan, which were added at the request of trial counsel and were  
24 not pre-tested. Trial Tr. \_\_\_\_.

1           351. Lack of adequate pre-testing decreases reliability of the data collected from the  
2 conjoint and usage surveys. Trial Tr. \_\_\_\_.

3           352. Dr. Sukumar has not demonstrated that survey respondents understood the  
4 technical terms used in the questions. The mere fact that some questions provided a “not sure”  
5 response option does not overcome this failure of proof. Trial Tr. \_\_\_\_.

6           353. Dr. Sukumar provided no evidence of any efforts made to insure that the sample  
7 respondents devoted reasonable diligence to completion of the survey.

8           354. Seventy-five per cent of the respondents took less than 4.17 minutes to  
9 complete the 802.11 survey. Most respondents for the H 264 survey spent less than 5.4  
10 minutes to complete all tasks. This speed of response is inconsistent with diligence or care on  
11 the part of the respondents and undermines the reliability of the survey results. Trial Tr. \_\_\_\_.

12           355. There is no evidence of any efforts made by Dr. Sukumar or Authentic  
13 Response, the survey firm he worked with, to eliminate “professional survey takers” from  
14 respondents. Trial Tr. \_\_\_\_.

15           356. Dr. Sukumar erroneously specified product attributes not by the features that  
16 consumers value but by engineering specifications. Trial Tr. \_\_\_\_.

17           357. The typical consumer does not care whether the Xbox has H.264 decoding  
18 capability or 802.11 WiFi, but, instead, values the ability to view HD content or use wireless  
19 connections. Trial Tr. \_\_\_\_.

20           358. Not all video that is available over the Internet is encoded using the H.264  
21 standard. Dr. Sukumar’s instructions to respondents, however, gave the false impression that  
22 anytime one streams or downloads video content from the internet, he/she uses the H.264  
23 protocol. Trial Tr. \_\_\_\_.

1           359. There is no evidence to establish how a respondent could determine—from  
2 watching video content streamed from the internet or downloaded and played—whether the  
3 video is interlaced or progressive scan. Trial Tr. \_\_\_\_.

4           360. There is no evidence that respondents could determine visually whether double  
5 or single MBAFF was employed. Trial Tr. \_\_\_\_.

6           361. Dr. Sukumar used a non-random, convenience sample from an internet panel  
7 provider, Authentic Response. The fact that Authentic Response randomly sent invitations to  
8 members of its panel does not render the Sukumar samples random or projectible. Trial Tr. \_\_\_\_.

9           362. Dr. Sukumar failed to demonstrate that his samples can be projected to the U.S.  
10 population of Xbox owners. Thus, the results of the survey are not reliable. Trial Tr. \_\_\_\_.

11           363. The Authentic Response panel is skewed toward older and middle income U.S.  
12 residents, whereas the Xbox console appeals to younger people. Trial Tr. \_\_\_\_.

13           364. Dr. Sukumar arbitrarily excluded owners under the age of 16 from his surveys.  
14 Trial Tr. \_\_\_\_.

15           365. The surveys also arbitrarily excluded Xbox owners who do not connect to the  
16 internet. Trial Tr. \_\_\_\_.

17           366. Of the 46,000 invitations sent by Authentic Response, only 7,500 individuals  
18 responded. The low response rate suggests that additional bias was introduced into the  
19 samples. Trial Tr. \_\_\_\_.

20           367. Dr. Sukumar incorrectly imposed constraints on his analysis which biased his  
21 analysis toward higher WTP values for both the H.264 and 802.11 Wi-Fi features. Trial Tr.  
22 \_\_\_\_ (Rossi). Specifically, Dr. Sukumar imposed constraints on the partworths that insure that  
23 his estimates will always value an Xbox product with H.264/802.11 features higher than the  
24 product without. This arbitrarily precluded the possibility that his survey would find the  
25 features in question to be of zero value. Trial Tr. \_\_\_\_.

1           368. Dr. Sukumar provided a number of statistical summaries of his 802.11 and  
2 H.264 survey data. He did not provide a margin of error for any of these sample-based  
3 estimates. Trial Tr. \_\_\_\_.

4           369. Dr. Sukumar incorrectly calculated “lower” and “upper” confidence interval  
5 “limits” for his WTP estimates. Trial Tr. \_\_\_\_\_. However, Bayesian methods do not produce  
6 confidence limits. Trial Tr. \_\_\_\_.

7           370. Dr. Sukumar misapplied a classical statistical formula to compute confidence  
8 limits for WTP and thus understated the margins of error for WTP. Trial Tr. \_\_\_\_.

9           371. The cumulative errors and omissions in the Sukumar consumer research render  
10 his conjoint and usage surveys unreliable and his testimony not credible.

## 11       **XI. THE H.264 STANDARD AND THE PARTIES’ H.264 SEPS**

### 12           **A. Background on Video Processing**

#### 13                   **1. Interlaced Video**

14           372. Most of the patents Motorola asserts are essential to the H.264 standard (14 of  
15 16) are useful only for interlaced coding. Legacy television systems in the United States use  
16 interlaced capture, in which the camera scans half of the picture (the even lines or the odd  
17 lines) before scanning the other half of the picture. The collection of odd lines is the “odd  
18 field,” and the collection of even lines is the “even field.” PX572 at pp. 81-82, 113; Trial Tr.  
19 \_\_\_\_.

20           373. “Progressive” capture, unlike interlaced capture, captures all of the lines of a  
21 frame consecutively from top to bottom rather than alternating between odd and even fields.  
22 PX572 at p. 113; Trial Tr. \_\_\_\_.

#### 23                   **2. Digital video and basic compression techniques**

24           374. Early video systems captured and processed video as an analog signal. PX572  
25 at pp. 1-4; Trial Tr. \_\_\_\_\_. Digital video is created by converting analog video signals into strings  
26

1 of 1's and 0's. PX572 at pp. 1-3; Trial Tr. \_\_. This results in a large amount of data that can be  
2 efficiently compressed. PX572 at pp. 2-3; Trial Tr. \_\_. Compressing digital data is called  
3 "encoding." Reconstructing the video for display is called "decoding." PX572 at pp.6-9; Trial  
4 Tr. \_\_.

5 375. The term "interlaced" can refer to more than one thing with respect to digital  
6 video. The first, interlaced captured video, refers to video in which the odd and even lines  
7 comprising each picture have been captured separately, as in the analog world. PX572 at pp.  
8 81-82. Interlaced can also refer to encoding interlaced captured video using special tools,  
9 called interlaced coding tools, that are adapted for interlaced captured video. Trial Tr. \_\_. The  
10 "interlaced coding tools" are used for encoding and decoding interlaced video and for coding  
11 odd and even fields separately in some situations. Some video coding standards, such as  
12 MPEG-1, did not offer any interlaced coding tools and processed interlaced captured video and  
13 progressively captured video the same way. PX585 at p. 179; Trial Tr. \_\_. Other video coding  
14 standards, such as MPEG-2 and H.264, offer interlaced coding tools that can be used to code  
15 interlaced captured video. *See, e.g.*, PX585 at pp. 178-182; PX424 at p. 566. Whether  
16 interlaced coding tools are available or not, video captured in interlaced form can optionally be  
17 encoded using use the same coding tools used for progressively captured video. Trial Tr. \_\_.

18 376. Video coding standards going back decades, including H.264, have used the  
19 same four categories of tools for video compression: prediction, transform, quantization, and  
20 entropy coding. *See, e.g.*, PX576 at pp. 82, 179; PX628 at Fig. 2; Trial Tr. \_\_.

21 377. Of its 40 patents essential to the H.264 standard, Microsoft owns fifteen patents  
22 essential to these categories, including patents related to prediction, transform, and  
23 quantization. *See* PX1575. Microsoft has one essential patent related to motion compensation:  
24 U.S. Patent No. 7,609,767. Microsoft has an additional three patents related to a feature called  
25 "direct mode" that is relevant to both temporal and spatial prediction: U.S. Patent Nos.  
26

1 7,003,035; 7,280,700; and 7,646,810. Microsoft also holds five patents related to H.264's  
 2 spatial extrapolation architecture: U.S. Patent Nos. 7,116,830; 7,162,091; 7,181,072;  
 3 7,263,232; and 7,577,305. Microsoft has six patents essential to H.264's transform and  
 4 quantization architecture: U.S. Patent 6,882,685; 7,106,797; 7,773,671; 7,839,928; 7,881,371;  
 5 and 7,266,149. Motorola has two patents related to these categories: U.S. Patent No. 5,235,419  
 6 to Krause and U.S. Patent 5,376,968 to Wu, both related to prediction. The balance of  
 7 Motorola's patents either do not relate to these categories at all or relate to these categories  
 8 only in ways specific to interlaced coding. *See* PX1569.

## 9 **B. Video coding standards**

10 378. H.264 is the successor to two earlier families of standards, MPEG-x and H.26x.  
 11 *See, e.g.*, PX579; PX421 at pp. i, xviii; PX959; Trial Tr. \_\_\_\_.

12 379. The earlier MPEG-x and H.26x standards use many of the same technologies  
 13 used by H.264. H.264 made incremental coding gains because many companies offered many  
 14 contributions to improve many aspects of the tools for prediction, transform, quantization, and  
 15 entropy coding. *See* 1576; PX1577; Trial Tr. \_\_\_\_.

### 16 **1. MPEG standards**

17 380. The MPEG-x family is administered by the ISO and the IEC. *See, e.g.*, PX949;  
 18 Trial Tr. \_\_\_\_.

19 381. MPEG was formed in 1988 and its first standard, MPEG-1, was published in  
 20 early 1993. PX585 at p. 152; PX578 at p. 2; PX974; Trial Tr. \_\_\_\_.

21 382. MPEG-2, also known as H.262, became a standard in 1995. PX585 at p. 172;  
 22 PX579 at p. 4626; Trial Tr. \_\_\_\_\_. MPEG-2 included interlaced coding tools that exploited a  
 23 known technique for coding interlaced video: for parts of scenes having motion, coding can be  
 24 more efficient if the even and odd fields are coded separately. Trial Tr. \_\_\_\_\_. MPEG-2 also  
 25 included a special scan path for interlaced video. Trial Tr. \_\_\_\_\_.  
 26

1 383. MPEG's next standard was MPEG-4. PX585 at p.196; Trial Tr. \_\_\_\_.

2 MPEG-4 Part 2 (video) became a standard in 2000. PX585 at p.196; PX945; Trial Tr. \_\_\_\_.

## 3 2. H.26x Standards

4 384. The H.26x family is administered by the ITU. PX579; PX421 at p. xviii;

5 PX576 at p. 5; PX615 at pp. 11-13; Trial Tr. \_\_\_\_.

6 385. H.261 was published as a standard in November 1988. PX636; PX579 at p.

7 4623; Trial Tr. \_\_\_\_.

8 386. H.263 was developed by ITU in the early 1990s and published in March 1996.

9 PX579 at p. 4625; PX984; PX682; Trial Tr. \_\_\_\_.

## 10 3. H.264's development

11 387. H.264 is a technology standard for coding and compressing digital video

12 content. *See, generally*, PX421; PX576; Trial Tr. \_\_\_\_.

13 The H.264 standard is published by ITU

14 as "Recommendation H.264: Advanced Video Coding for Generic Audiovisual Services

15 Recommendation H.264" and by ISO/IEC as "International Standard ISO/IEC 14496-10

16 (MPEG-4 Part 10) Advanced Video Coding (AVC)." PX424 at p. 560; Trial Tr. \_\_\_\_.

17 388. H.264 began in early 1998 when a committee of experts within the ITU called

18 the Video Coding Experts Group ("VCEG") launched H.26L. PX424 at p. 560; PX416; Trial

19 Tr. \_\_\_\_.

### 20 (a) The VCEG's work

21 389. H.264 began as a proposal, adopted by VCEG, from a company called Telenor

22 Satellite Services ("Telenor") in October 1998. PX747; Trial Tr. \_\_\_\_.

23 Telenor's proposal

24 included features that distinguished H.264 from prior coding standards, including: use of

25 variable block sizes as small as 4x4; multiple blocksize prediction; the integer transform;

26 spatial prediction/extrapolation; multiple reference frames for prediction; and enhanced spatial

prediction. PX747; *see also* PX744; Trial Tr. \_\_\_\_.

390. VCEG then created an early draft, called H.26L, that included technical contributions submitted by many companies and discussed during quarterly meetings. *See* PX936; Trial Tr. \_\_\_. VCEG meeting summaries included attendance records showing that meetings had many participants from many companies. *See, e.g.*, PX1460-1472 (“VCEG meeting summaries”); Trial Tr. \_\_\_.

391. The VCEG meetings (from June 1997 through September 2001) generated close to 1000 contribution documents. *See* PX936; Trial Tr. \_\_\_. Motorola did not offer any technical contributions for H.26L during the VCEG meetings. *See* PX936; VCEG meeting summaries; Trial Tr. \_\_\_.

**(b) MPEG's decision to join VCEG**

392. While VCEG was working on H.26L, MPEG was working on MPEG-4. Motorola was part of MPEG. PX416.

393.

394. VCEG later confirmed H.26L's advantages in objective tests that showed that H.26L outperformed MPEG-4. PX773; PX776; PX768; PX769; Trial Tr \_\_\_. MPEG also conducted tests on VCEG's H.26L and confirmed that it outperformed MPEG-4. PX774; Trial Tr. \_\_\_.

395. In response to the tests, MPEG sought to join VCEG rather than continuing development of MPEG-4. PX775; Trial Tr. \_\_. VCEG agreed. PX789.



**(c) JVT Meetings and contributions**

396. After MPEG and VCEG merged to form the JVT, the JVT continued developing H.26L under the name H.264. *See* PX935.

397. The JVT kept archives of its meetings. PX935. The JVT kept minutes summarizing its meetings. *See* PX1473-1501; PX1570. For the JVT meetings from December 2001 through July 2009, there were more than 2000 contribution documents, some of which were substantive and some of which were not. Trial Tr. \_\_; *see, generally*, PX935.

398. Motorola submitted twenty-five substantive contribution documents. Seven related to technology that was never adopted into H.264. All eighteen other contributions related to interlaced coding tools. Trial Tr. \_\_; *see* PX1573, PX1574. None of Motorola's adopted contributions were applicable outside of the interlaced coding tools or applicable at all to progressively coding video. Trial Tr.; *see* PX1573, PX1574.

**4. The H.264 Standard**

399. H.264 has the same core video coding components as prior standards: prediction, transform, quantization, and entropy coding. Trial Tr. \_\_; *see, generally*, PX576 at pp.82, 179.

400. H.264 provided coding gains as a result of many contributions from many companies related to improvements to these components. *See, e.g.*, PX1576, PX1577, PX935; Trial Tr. \_\_; Luthra Dep. at 45–51. On average, H.264 provides about a 50% improvement over prior video coding standards. Trial Tr. \_\_; Luthra Dep. at 31; PX424 at p. 575. Video compression efficiency is measured based on the bitrate, which is the number of bits needed to represent the video for a given amount of time, with a smaller number of bits representing better compression. A video's bitrate, holding all else such as video quality equal, depends on the characteristics of the video being compressed. The average bitrate for a compression standard, or bitrate improvement between an old and new standard, therefore includes a wide

1 variation of bitrates for particular videos. For that reason, the maximum measured bitrate  
2 improvement does not accurately show a compression algorithm's efficiency or whether a  
3 change to an algorithm is better or worse than the original because the test video on which the  
4 maximum bitrate improvement occurred might be unrepresentative. Trial Tr. \_\_\_\_.

5 401. Interlaced coding tools, including adaptive frame/field coding, are not  
6 considered a core H.264 component. These tools are not used for progressively coding video.  
7 PX576 at pp. 82, 179; Trial Tr. \_\_\_\_.

8 402. H.264 supports multiple "profiles." Each "profile" specifies a subset of the  
9 tools included in H.264. PX421 at pp. 286-291; PX576 at pp. 92-93, 224-226; Trial Tr. \_\_\_\_.  
10 Often used profiles include Constrained Baseline, Baseline, Main, and High. PX421 at p. 4;  
11 PX576 at pp. 224-226; Trial Tr. \_\_\_\_.

12 403. H.264 supports multiple "levels" within each profile. PX421 pp. 291-305;  
13 PX576 at pp. 226-229; Trial Tr. \_\_\_\_ A combination of an H.264 profile and level defines a  
14 specific subset of tools that a decoder fully conformant with that profile and level must  
15 support. PX576 at p. 224; Trial Tr. \_\_\_\_.

16 404. Interlaced coding is not supported in the Constrained Baseline or Baseline  
17 profiles for any level. PX1477; PX421 at pp. 77, 286, 299; Trial Tr. \_\_\_\_ Interlaced coding is  
18 not supported for levels 1-2 and 5-5.2 for any profile. PX421 at pp. 77, 286, 299; Trial Tr. \_\_\_\_.  
19 Motorola tried without success to persuade the JVT to include interlaced coding in the baseline  
20 profile. PX671; Trial Tr. \_\_\_\_ Many companies objected to MMI's suggestion. PX706;  
21 PX715; Trial Tr. \_\_\_\_.

22 405. The H.264 standard does not specify how encoders should operate and does not  
23 require encoders to support or utilize any particular coding tool, even if they support a  
24 particular profile and level that include that tool. PX612 at 3.42; *id.* at Annex A.

1           406. When using the H.264 standard, progressive coding provides better  
2 compression than interlaced coding. Trial Tr. \_\_; PX633; *id.* at p. 429; *see* PX595.

3           407. Progressive coding is favored over interlaced video for use in modern H.264  
4 systems. This is particularly true for video that will be distributed over the Internet or  
5 displayed on computing devices such as desktop computers, laptops, smartphones, tablets, and  
6 other mobile devices. Trial Tr. \_\_.

7           408. Patents relating only to the coding of interlaced video are of limited importance  
8 to the H.264 standard. Trial Tr. \_\_.

9                                   **(a) H.264 Essential Patents**

10           409. MPEG LA offers licenses to a pool of patents essential to H.264. PX1059.  
11 Patents in the MPEG LA pool have been independently evaluated by patent experts that have  
12 confirmed their essentiality before those patents were placed into the pool. PX977; Trial Tr.  
13 \_\_.

14           410. Twenty-nine companies have essential patents that are licensed by the MPEG  
15 LA pool. PX946; PX1094; PX1572; Trial Tr. \_\_. The MPEG LA pool, as of May 1, 2012,  
16 contains 2458 total patents, including 328 U.S. patents. MPEG-LA's experts have organized  
17 the MPEG LA pool patents into 102 categories of coding tools, including 71 categories for  
18 U.S. patents. PX957; PX976; PX1572; Trial Tr. \_\_.

19           411. Some companies, including Motorola, do not participate in the MPEG LA pool.  
20 PX1094 Trial Tr. \_\_.

21           412. Many companies that are not part of MPEG LA declare essential patents to the  
22 H.264 standards-setting bodies. Trial Tr. \_\_; PX598; PX947. At least 100 other patents,  
23 including 37 U.S. patents, have been declared essential to ITU or ISO/IEC by non-MPEG LA  
24 members. PX598; PX947; PX1572; Trial Tr. \_\_. An additional 19 other companies submitted  
25  
26

1 blanket commitments regarding their H.264 essential patents without specifically identifying or  
 2 enumerating the number of essential patents that they own. PX1572; Trial Tr. \_\_\_\_.

3 413. H.264 uses a substantial amount of technology that either was never patented or  
 4 was covered by now-expired patents. For example, the most important techniques used for  
 5 prediction, transform, quantization, and entropy coding have existed in standards for more than  
 6 25 years. In addition, Telenor, which created the original H.26L proposal that included  
 7 features distinguishing H.264 from prior coding standards, did not patent its contributions.  
 8 Trial Tr. \_\_\_\_.

### 9 **C. Motorola's Patents**

10 414. Motorola owns a small number of United States patents that it asserts are  
 11 essential to the H.264 standard. Trial Tr. \_\_\_\_; PX1739; PX1569. Motorola has 16 United States  
 12 patents asserted to be relevant to the H.264 standard, compared to 328 standard essential  
 13 United States patents owned by MPEG LA companies and 37 declared by non-MPEG LA  
 14 companies. Trial Tr. \_\_\_\_; PX523; PX1572. Similarly, Motorola owns a small number of the  
 15 total world-wide patents that are essential to the H.264 standard. Trial Tr. \_\_\_\_\_. Motorola claims  
 16 that it has 78 patents worldwide that are essential to the H.264 standard. MPEG LA companies  
 17 own 2,458 patents that have been deemed essential to the H.264 standard. Trial Tr. \_\_\_\_; PX523;  
 18 PX957. In addition, these raw numbers of Motorola owned patents overstate Motorola's  
 19 contribution to the H.264 standard because many of Motorola's patents are related, deriving  
 20 from the same original patent filing. For example, eight of the 16 patents asserted to be  
 21 essential to the H.264 standard relate to MBAFF and all derive from the same patent  
 22 application, share the same specification, and claim variants of one another. Similarly, its three  
 23 PICAFF patents derive from the same initial filing. Trial Tr. \_\_\_\_.

24 415. Motorola's H.264 patents relate to only a few features in H.264 compared to the  
 25 wide variety of features to which the full universe of H.264 essential patents relate. *See*  
 26

PX1569; PX1572; Trial Tr. \_\_\_\_\_. Motorola's H.264 patents mostly relate to interlaced video coding with fourteen of the seventeen patents that Motorola asserts are essential to H.264 relating only to interlaced coding. Trial Tr. \_\_\_\_\_.

416. The MPEG LA categorizes patents into 102 different technical categories, with each category containing several patents, dozens of patents, or in some cases hundreds of patents. Trial Tr. \_\_\_\_; PX592. Motorola's H.264 patents can be categorized into 4-5 categories out of the 102 total categories, depending on the methodology that one uses to categorize them. Trial Tr. \_\_\_\_\_.

417. Although referenced by Motorola's expert, two of Motorola's patents are not essential to the H.264 standard. Motorola's United States Patent 6,836,514 is not essential to the H.264 standard or used in applications that conform to the H.264 standard. PX523. Motorola's United States Patent 6,807,317 is not essential to the H.264 standard or used in applications that conform to the H.264 standard. PX523. In reexamination of United States Patent 6,807,317 before the United States Patent and Trademark Office, the only claim that Motorola once asserted was relevant to H.264 was canceled in light of an early version of H.264. Trial Tr.; \_\_\_\_; PX1664.

418. As analyzed below on a per patent family basis, Motorola's patents at most cover H.264 features utilized in limited, specific scenarios, such as interlaced coding. These patents cover H.264 features that had readily available alternatives. Many of these patents claim features that were all or substantially all in the prior art, raising serious questions about their validity. Trial Tr. \_\_\_\_\_.

### **1. US Patent No. 5,235,419**

419. U.S. Patent No. 5,235,419 ("419 patent" or "Krause patent") claims a priority date of October 4, 1991 and expired in October 2011. Motorola has never asserted this patent

1 against Microsoft's use of the H.264 standard in any U.S. court or in the International Trade  
2 Commission. Trial Tr. \_\_\_\_.

3 420. The '419 patent relates to a selection criteria used in the encoding process for  
4 selecting a block size while performing motion compensation. *See* PX621; Trial Tr. \_\_\_\_\_. The  
5 '419 patent claims using a selecting criteria to choose between multiple "motion  
6 compensators" by preliminarily encoding video using each of the motion compensators,  
7 comparing the number of bits created by each, and then choosing the motion compensator that  
8 produced the fewest bits to create the encoded output. *See, e.g.*, PX270 at cl. 1; Trial Tr. \_\_\_\_.  
9 The '419 patent also claims a technique for decoding video using the '419 patent's encoding  
10 technique and a specific way of identifying the motion compensator used. Trial Tr. \_\_\_\_.

11 421. Motorola asserted the European counterpart (EP0538667) of the '419 family  
12 against Microsoft in Germany but has not asserted any other patents in this family in the  
13 United States or elsewhere. Only a decoder claim was asserted in Germany. Trial Tr. \_\_\_\_.  
14 When Motorola asserted the German counterpart to the '419 patent against Microsoft,  
15 Microsoft initiated a nullity action by which it challenged the validity of those counterpart  
16 patents. Microsoft was required to abandon its nullity action in order to avail itself of the  
17 Orange Book procedure, and no validity determination has been or will be made. *See* PX1509.

18 422. Motorola included the '419 patent in MPEG-LA's MPEG-4 Part 2 portfolio, to  
19 which Microsoft has a license. Motorola has thus been willing to license this patent to a pool  
20 in the past. PX975 at p. 4; Trial Tr. \_\_\_\_.

21 423. Despite attendance at multiple relevant VCEG meetings Motorola attendee ever  
22 disclosed or identified the '419 patent as having any relationship to H.264. PX936; ; PX935;  
23 Trial Tr. \_\_\_\_.

24 424. Motorola reads the '419 patent on H.264's use of different block sizes for  
25 temporal prediction. (*Compare* PX621 at pp. 21-29 *with* PX621 at pp. 36-49.) H.264's use of  
26

1 multiple block sizes for prediction was the result of a combination of proposals by Telenor and  
2 Nokia. Trial Tr. \_\_; PX636; PX747; PX750; PX752; PX748, PX755; PX761.

3 425. Motorola asserts that the H.264 standard requires using claim 20 of the ‘419  
4 patent. Trial Tr. \_\_. Claim 20 is the ‘419 patent’s only independent claim applicable to a  
5 decoder. Trial Tr. \_\_. Motorola has analyzed only claim 20 of the ‘419 patent with respect to  
6 the H.264 standard. Trial Tr. \_\_.

7 426. One element of claim 20 requires an encoder to have previously used a  
8 “selection criteria” for selecting among multiple motion compensators. The H.264 Standard  
9 specifies a decoding process, not an encoding process, and therefore does not require an  
10 encoder to use any particular selection criteria. PX421 at § 3.49. The encoder that created the  
11 video content being decoded by Microsoft’s products could have used any encoding technique,  
12 including not selecting among multiple motion compensators. Trial Tr \_\_.

13 427. The ‘419 patent discloses selecting from among multiple motion compensators  
14 to minimize the encoder’s output bitrate, *i.e.*, the size of the compressed video. Trial Tr. \_\_.  
15 H.264 does not use the selection criteria in the ‘419 patent for selecting motion compensators,  
16 which provides inferior performance compared to the technique used by H.264. Trial Tr. \_\_  
17 PX620. Instead, H.264 uses a different criteria called rate-distortion optimization, which  
18 provides better performance. Trial Tr. \_\_.

19 428. Alternative techniques existed and were available to the JVT for selecting  
20 different block sizes for motion compensation. One alternative was a technique for adaptive  
21 block size selection disclosed in an article by Puri *et al.* called Interframe Coding with Variable  
22 Block-size Motion Compensation. PX634. The Puri article was published in November 1987  
23 and was therefore available during H.264’s development. Another alternative for adaptive  
24 block size selection was a technique disclosed and patented by AT&T in U.S. Patent No.  
25 5,144,423 (“AT&T’s ‘423 patent”). PX1505. AT&T’s ‘423 patent issued on September 1,  
26

1 1992 and was therefore available during H.264's development. A third alternative for adaptive  
 2 block size selection was a technique disclosed in the Ph. D. Thesis of Dr. Gary Sullivan.  
 3 PX620; PX635. Dr. Sullivan's thesis was made publicly available by September 1991 and was  
 4 therefore available during H.264's development. Another alternative was shown in CCITT  
 5 SGXV Document #453, Oslo, March 1989 PX463. Motorola has not identified test results  
 6 showing that the technique claimed in the '419 patent offers a performance benefit over these  
 7 already known techniques. The H.264 features that Motorola asserts require using the '419  
 8 patent provided little, if any, benefit over alternatives that the H.264 standard could have used  
 9 instead because the alternatives would have achieved a comparable result. Trial Tr. \_\_\_\_.

10 429. The differences between the prior art and the '419 patent also impact the value  
 11 of that patent. AT&T's '423 patent and Dr. Sullivan's thesis disclose the features of claim 20  
 12 of the '419 patent. AT&T's '423 patent was filed on December 11, 1990 and Dr. Sullivan's  
 13 thesis was publically available by September 1991. As such, both documents qualify as prior  
 14 art under 35 U.S.C. § 102 with respect to the '419 patent. PX1505; PX620; PX635. AT&T's  
 15 '423 patent and Dr. Sullivan's thesis each disclose all elements of claim 20 of the '419 patent.  
 16 Trial Tr. \_\_\_\_.

17 430. The only claim Motorola identified in this patent, claim 20, has "means plus  
 18 function" elements. The Krause patent's specification discloses structures corresponding to the  
 19 recited functions that are implemented exclusively in hardware. PX270 at 8:52-9:17)  
 20 ("circuits," "terminals," "switches," "latches," and "demultiplexers.") The Krause patent's  
 21 specification does not disclose any software structures. The video coding industry  
 22 distinguishes between hardware decoders and software decoders. Microsoft's products use  
 23 software, not hardware, to decode H.264 and therefore would not practice this claim in using  
 24 the H.264 standard. Trial Tr. \_\_\_\_.

## 25 **2. U.S. Patent 5,376,968**



1           431. U.S. Patent 5,376,968 (“ ‘968 patent” or “Wu patent”) claims a priority date of  
2 March 11, 1993. The ‘968 patent will expire in March 2013. Motorola has never asserted this  
3 patent against Microsoft’s use of the H.264 standard in any U.S. court or in the International  
4 Trade Commission.

5           432. The ‘968 patent relates to using a selection criteria to choose between multiple  
6 compression modes by preliminarily encoding video using each of the compression modes,  
7 comparing the number of bits created by each, and then choosing the compression mode  
8 perceived as producing the least number of bits to create the encoded output. The ‘968 patent  
9 also claims a technique for decoding video using the ‘968 patent’s encoding technique and a  
10 specific way of identifying the compression mode used. *See, e.g.*, PX283 at cl. 1; PX621 at pp.  
11 29-30; Trial Tr. \_\_\_\_.

12           433. Motorola asserted the European counterpart (EP0538667) of the ‘968 family  
13 against Microsoft in Germany but has not asserted any patents in this family in the United  
14 States or elsewhere. Motorola asserted only a decoder claim in Germany. When Motorola  
15 asserted the German counterpart to the ‘968 patent against Microsoft, Microsoft initiated a  
16 nullity action by which it challenged the validity of that counterpart patent. Microsoft was  
17 required to abandon its nullity action in order to avail itself of the Orange Book procedure, and  
18 no validity determination has been or will be made. *See* PX1509.

19           434. Motorola did not submit any contribution documents to the JVT developing  
20 H.264 related to the claimed subject matter of the ‘968 patent. Trial Tr. \_\_\_\_.

21           435. Motorola analyzed claim 19 of the ‘968 patent. Claim 19 is the only  
22 independent claim in the ‘968 patent applicable to a decoder. Motorola has analyzed only  
23 claim 19 of the ‘968 patent with respect to the H.264 standard. Motorola asserts that this claim  
24 is essential to H.264’s use of different block sizes for temporal prediction. Trial Tr. \_\_\_\_.

1           436. The section criteria used by the '968 patent for selecting motion compensators  
2 is not used by H.264 devices. The '968 patent discloses selecting motion compensators to  
3 minimize bitrate, which provides inferior performance to the criterion currently used by H.264,  
4 called rate-distortion optimization. Trial Tr. \_\_ ; PX620.

5           437. Alternative techniques for using different block sizes for motion compensation  
6 were known when the JVT was developing H.264 and could have been adopted into H.264.  
7 These techniques include an article by Puri *et al.* called Interframe Coding with Variable  
8 Block-size Motion Compensation and published in November 1987, (PX634); a technique  
9 disclosed and patented by AT&T in U.S. Patent No. 5,144,423 ("AT&T's '423 patent"), filed  
10 on December 11, 1990, (PX1505); a technique disclosed in CCITT SGXV Document #453  
11 (PX463), Oslo, March 1989; and a technique disclosed in the Ph. D. Thesis of Dr. Gary  
12 Sullivan, which was made available to the public by September 1991. PX620; PX635; Trial  
13 Tr. \_\_. Motorola did not identify any test results showing that the technique claimed in the  
14 '968 patent would offer a performance benefit over these already known alternative  
15 techniques. Even entirely removing the use of different block sizes for motion compensation  
16 from H.264 would reduce coding efficiency only by approximately 2.5%. PX792; Trial Tr. \_\_.  
17 In other words, removing far more functionality than Motorola asserts the '968 patent covers  
18 would result in only a 2.5% increase in the size of the encoded video (all else being equal,  
19 including video quality). Trial Tr. \_\_.

20           438. The only claim Motorola identified in this patent, claim 19, reads on the prior  
21 art, raising serious questions about its validity and showing that any inventive contribution was  
22 slight. The H.261 Standard (PX636) was published in November 1988. It discloses a  
23 technique for adaptively selecting from multiple compression modes and includes the claimed  
24 features of claim 19 of the Wu patent. Trial Tr. \_\_. U.S. Patent 5,227,878 to Puri ("the Puri  
25 patent") was filed November 15, 1991. PX619. It also discloses a technique for adaptively  
26

1 selecting from multiple compression modes and includes the claimed features of claim 19 of  
 2 the '968 patent. Trial Tr. \_\_\_. Annex L.12 of ISO/IEC document AVC-356 ("the MPEG-2 test  
 3 model") was published on October 19, 1992. It similarly discloses a technique for adaptively  
 4 selecting from multiple compression modes and includes the claimed features of claim 19 of  
 5 the '968 patent. Trial Tr. \_\_\_.

6 439. Claim 19 of the '968 patent has "means plus function" elements. The '968  
 7 patent's specification discloses structures corresponding to the recited functions that are  
 8 implemented exclusively in hardware. PX283 at 12:14-13:11) ("circuits," "terminals,"  
 9 "switches," "adders," "latches," and "demultiplexers.") The '968 patent's specification does  
 10 not disclose any software structures. Microsoft's products use software, not hardware, to  
 11 decode H.264 and therefore would not practice this claim in using the H.264 standard. Trial  
 12 Tr. \_\_\_.

### 13 3. The Wang "MBAFF patents"

14 440. The "MBAFF patents" include U.S. Patent Nos. 6,980,596 (" '596 patent"),  
 15 7,310,374 (" '374 patent"), 7,310,375 (" '375 patent), 7,310,376 (" '376 patent), 7,310,377  
 16 (" '377 patent), 7,421,025 (" '035 patent), 7,477,690 (" '690 patent), and 7,817,718 (" '718  
 17 patent). The MBAFF patents all share a common specification and claim priority to common  
 18 priority documents, the earliest of which was a provisional application filed November 27,  
 19 2001. The application for the '596 patent was filed first among the MBAFF patents, and all  
 20 other applications for MBAFF patents were filed as divisional applications of that application.  
 21 Trial Tr. \_\_\_. Motorola has never asserted four of these patents, the '377, '025, '690, and '718  
 22 patents, against Microsoft's use of the H.264 standard in any U.S. court or in the International  
 23 Trade Commission.

24 441. The MBAFF patents disclose, in combination with other features, performing  
 25 adaptive frame/field coding on pairs of macroblocks ("paired macroblock MBAFF").  
 26

Adaptive frame/field (AFF) coding is an interlaced coding technique that selects between frame and field coding for different portions of interlaced video, depending on which type of coding is more efficient for the particular video data being encoded. PX271 at col. 4, lns. 32-40, col. 6, lns. 45-63; Trial Tr. Before paired macro-blocks, two types of AFF were well known: (1) picture-level AFF (PICAFF) which decides between frame and field coding at the start of each picture but does not allow switching between field or frame mode within the picture; and (2) macroblock-level AFF (MBAFF) which decides between frame and field coding at the start of each macroblock (or pair of macroblocks or group of macroblocks) in the picture. Trial Tr. \_\_\_\_.

442. The MBAFF patents apply only to encoding and decoding interlaced coded video. MBAFF is not suitable for progressively captured video or for video captured as interlaced that has been subsequently de-interlaced. Trial Tr. \_\_\_\_\_. Even with interlaced coded video, AFF (including MBAFF) is often not used because the computational power requirements of the technique often outweigh the utility of the minor compression gains provided. Trial Tr. \_\_\_\_\_. In some cases, video that purports to use MBAFF actually only uses one type of macroblock, *e.g.*, field coded macroblocks, instead of switching between the two modes. Because MBAFF is relevant only for interlaced content, MBAFF is not used for computer and internet applications. Trial Tr. \_\_\_\_.

443. Choosing between frame and field coding at the macroblock level had been widely done for over a decade at the time of Motorola's filing of the original application in this family. Trial Tr. \_\_\_\_; Puri, A., Aravind, R., and Haskell, B., "Adaptive frame/field motion compensated video coding", Signal Processing: Image Compression, vol. 5, no. 1-2, February 1993 ("the Puri article") (PX1669); MPEG-2/H.262 (PX617); 5,227,878 to Puri (the "'878 patent") (PX619); ITU Q.6/SG16 Document VCEG-N76, "Adaptive field/frame block coding experiment proposal", September 26, 2001 ("VCEG-N76") (PX788); VCEG-N57r2 (PX785).

1 MBAFF performed at the level of single macroblocks had been implemented in prior video  
2 coding standards, including MPEG-2 and MPEG-4 part 2. Trial Tr. \_\_\_\_.

3 444. Choosing between field and frame macroblocks at the single macroblock level,  
4 *i.e.*, single macroblock MBAFF, was an alternative to using paired macroblock MBAFF when  
5 H.264 was developed. Single macroblock MBAFF had been proposed and was available to the  
6 JVT. Trial Tr. \_\_\_\_; *see, e.g.*, PX785, PX788; PX790; PX791.

7 445. None of Motorola's contribution documents directly compare the performance  
8 of paired macroblock MBAFF to single macroblock MBAFF. Trial Tr. \_\_\_\_\_. Available test  
9 results, however, indirectly show that paired macroblock MBAFF does not provide any notable  
10 gain over single macroblock MBAFF. Trial Tr. \_\_\_\_; PX659; PX791. The named inventors of  
11 the MBAFF patents compared the performance of single macroblock MBAFF to PICAFF. The  
12 inventors found that single macroblock MBAFF achieved 9.8% bitrate savings in the size of  
13 the encoded content (all else being equal) compared to PICAFF for a specific test video. Trial  
14 Tr. \_\_\_\_; PX791. The named inventors of the MBAFF patents also compared the performance of  
15 paired macroblock MBAFF to PICAFF. The inventors found that paired macroblock MBAFF  
16 achieved bitrate 6% savings in the size of the encoded content (all else being equal) compared  
17 to PICAFF for the same video. Trial Tr. \_\_\_\_; PX659. Accordingly, the paired macroblock  
18 MBAFF described in Motorola's MBAFF patents performed worse than single macroblock  
19 MBAFF and certainly does not provide notable savings in the size of the encoded content over  
20 single macroblock MBAFF. Trial Tr. \_\_\_\_ PX791; PX659.

21 446. Motorola asserts that the practicing the H.264 Standard requires using claims 1  
22 and 2 of the '596 patent. Motorola did not analyze any other claims from the '596 patent or the  
23 claims from the other MBAFF patents with respect to the H.264 Standard. Claims 1 and 2 of  
24 the '596 patent are method claims. Trial Tr. \_\_\_\_.

1           447. The Administrative Law Judge (“ALJ”) at the International Trade Commission  
 2 found that Microsoft’s Xbox infringed Motorola’s ‘596 patent solely based on Microsoft’s  
 3 H.264 testing to ensure that its decoder could properly decode H.264 encoded content. *See*  
 4 PX428 at pp. 115-116, 172. The Commission has remanded that decision back to the ALJ  
 5 because such testing is not sufficient to find a violation. *See* PX1665. The ALJ did not find  
 6 any evidence that customers actually use the Xbox to play MBAFF-encoded or interlaced  
 7 video content. PX428 at pp. 129-130, 187. Motorola has offered no evidence that Microsoft  
 8 products are used to decode and play paired macroblock MBAFF, let alone that such use is  
 9 common. The ALJ did not make any finding relating to the importance of the ‘596 patent or  
 10 how often an Xbox might perform the accused processing, merely that it was capable of  
 11 infringing. There is no evidence showing that Microsoft’s customers perform the methods of  
 12 claims 1 and 2 of the ‘596 patent. Trial Tr. \_\_\_\_.

13           448. The International Trade Commission, in the 337-TA-752 Investigation, found  
 14 claim 1 of the ‘596 patent to be invalid. PX428 at pp. 188-91. Claim 1 of the ‘596 patent  
 15 requires applying MBAFF at the level of “a group of neighboring macroblocks.” *See* PX271 at  
 16 cl. 1; PX428 at p. 189. The ALJ construed the claim term “macroblock” to mean “a  
 17 rectangular group of pixels.” PX428 at pp. 154-157. This is the same construction for the term  
 18 “macroblock” this Court adopted in the present litigation. *See* PX1509. Applying this  
 19 construction of macroblock, the ALJ concluded that prior art disclosing single macroblock  
 20 MBAFF on 16x16 pixel regions anticipated claim 1 because the 16x16 pixel regions could be  
 21 viewed as “groups” of 8x8 or 16x8 macroblocks, as the claim required. PX428 at pp. 188-91.  
 22 The prior art that the ALJ found anticipated claim 1 included an MPEG-4 draft specification,  
 23 documents describing MPEG-2, and a JVT contribution document submitted in connection  
 24 with H.264’s development. PX428 at pp. 188-91 (citing MPEG-4 Part 2 Standard, *Information*  
 25 *Technology – Coding of Audio-Visual Objects: Visual*, ISO/IEC 1446-2 Committee Draft,  
 26

1 March 1998 (PX1671), U.S. Patent number 5,227,878 (PX619); and VCEG-N76 (PX788)).  
2 That the MBAFF patents' claims read on the previously known single macroblock MBAFF  
3 raises serious questions about their validity and whether there is anything inventive about their  
4 claims. Trial Tr. \_\_\_\_.

5 449. Dependent claim 2 of the '596 patent adds the limitation that macroblocks are  
6 divided into block sizes of 16x16, 16x8, 8x16, 8x8, 8x4, 4x8, or 4x4. Those seven block sizes  
7 were submitted for inclusion in H.264 by other companies to the JVT in contribution  
8 documents that predate the '596 patent's priority date. Trial Tr. \_\_\_\_; PX752. In these claims,  
9 Motorola has combined these existing block sizes with MBAFF, raising serious questions  
10 about any incremental value of claim 2. Trial Tr. \_\_\_\_.

11 450. The ALJ found claim 2 of the '596 patent not to be invalid. In reaching this  
12 conclusion, the ALJ construed the term "can be divided into blocks, each of said block  
13 comprises 16x16, 16 by 8 pixels, 8 by 16 pixels, 8 by 8 pixels, 8 by 4 pixels, 4 by 8 pixels, or 4  
14 by 4 pixels" to mean that all listed block sizes had to be possible. PX428 at p. 170. Microsoft  
15 had contended that "or," as recited in the claim term, required that any one or more of the  
16 block sizes needed to be possible. PX428 at p. 170. The ALJ determined claim 2 was valid by  
17 applying Motorola's construction and requiring all such block sizes. PX428 at p. 191. The  
18 ALJ's reasoning would not have applied under Microsoft's construction. Given that in  
19 ordinary English the term "or" refers to one or more items in a list, not all the items in a list,  
20 there are serious questions about this claim's validity in view of the prior art. Trial Tr. \_\_\_\_.

21 451. Motorola's other patents in the MBAFF family are similar to the '596 patent.  
22 These patents claim the same use of MBAFF as the '596 patent but each combines using  
23 MBAFF with other techniques also well known in the prior art. The combination of the  
24 already known MBAFF with other known video encoding techniques raises a serious question  
25 about any incremental value of those patents. Trial Tr. \_\_\_\_.



452. In particular, the '374 patent is directed to MBAFF in combination with inter coding. Inter coding has been known since at least the time of MPEG-1. Trial Tr. \_\_; PX585 at p. 156. MPEG-1 was published in 1993. PX585 at p. 152. The '375 patent is directed to using MBAFF in combination with intra coding. H.264's intra coding was described in contribution documents pre-dating this patent's priority date. Trial Tr. \_\_; PX783. The '376 patent is directed to using MBAFF in combination with a horizontal or vertical scanning path when sequencing macroblock pairs for processing. The use of horizontal or vertical scanning paths for this purpose has been in the prior art since at least MPEG-1. Trial Tr. \_\_; PX585 at p. 155. MPEG-1 was published in 1993. PX585 at p. 152. The '377 patent is directed to using MBAFF with frames in which some portions are inter-coded and some portions are intra-coded. The use of pictures having both inter coded and intra coded portions has been known since at least MPEG-2. Trial Tr. \_\_; PX572 at p. 166. MPEG-2 was standardized in 1995. PX585 at p. 172. The '025 patent is directed to adaptive frame/field coding at the level of groups of macroblocks having multiples of two. H.264 implements adaptive frame/field coding at the level of pairs of macroblocks and not any other multiple of two. PX421 at p. 25. As explained previously, the prior art disclosed adaptive frame/field coding of two macroblocks. Trial Tr. \_\_; PX1507; PX1671 (MPEG-4 committee draft). The '690 patent is directed to the combination of MBAFF with skipped macroblocks. The use of skipped macroblocks has been known since at least MPEG-2. Trial Tr. \_\_; PX572. MPEG-2 was standardized in 1995. Trial Tr. \_\_; PX585 at p. 172. The '718 patent is directed to the combination of MBAFF with the use of two motion vectors for blocks in bi-predicted pictures. The use of two motion vectors for blocks in bi-predicted pictures has been known since at least MPEG-2. Trial Tr. \_\_; PX572 at pp. 150-51. MPEG-2 was standardized in 1995. Trial Tr. \_\_; PX585 at p. 172.

#### 4. The Wang "PICAFF patents"



1           453. The PICAFF patents include U.S. Patent No. 7,769,087 (“ ‘087 patent”),  
2 7,660,353 (“ ‘353 patent”), and 7,839,931 (“ ‘931 patent”). The PICAFF patents’ earliest  
3 priority date is November 27, 2001. Motorola has never asserted these patents against  
4 Microsoft’s use of the H.264 standard in any U.S. court or in the International Trade  
5 Commission. Trial Tr. \_\_\_\_.

6           454. Picture Adaptive Frame/Field (“PICAFF”) coding is a video compression  
7 technique for efficiently compressing interlaced captured video. For each picture in a video  
8 clip, the encoder chooses between using “field” coding and “frame” coding, depending on  
9 which coding format is better suited for that particular picture. PX271 at col. 4, lns. 32-40, col.  
10 6, lns. 45-63; Trial Tr. \_\_\_\_\_. For field coding, the picture is divided into two “fields,” one  
11 containing all the odd lines of the picture and one containing all the even lines of the picture,  
12 and then each field is encoded separately. Field coding is more efficient for interlaced video  
13 with a lot of motion. Frame coding does not divide the even and odd lines of the pictures,  
14 encoding even and odd lines together. Frame coding is more efficient for interlaced video  
15 without a lot of motion and is also used for progressive video. Because it can vary the coding  
16 on a picture-by-picture basis, PICAFF can provide better compression than using solely frame  
17 coding or field coding for every picture. Trial Tr. \_\_\_\_.

18           455. The PICAFF patents apply only to decoding interlaced encoded video. Trial Tr.  
19 \_\_\_\_\_. The claims of the PICAFF patents are each limited to video that contains “field cod[ed]”  
20 pictures. PICAFF is not used for progressively encoded video, and not using PICAFF provides  
21 better compression for progressively encoded video. Trial Tr. \_\_\_\_.

22           456. PICAFF was known before the earliest filing date of Motorola’s PICAFF  
23 patents, November 27, 2001. Trial Tr. \_\_\_\_\_. Motorola’s Wang MBAFF patents acknowledge  
24 that. Trial Tr. \_\_\_\_\_. PICAFF was also used in coding standards prior to Motorola’s PICAFF  
25 patents. Trial Tr. \_\_\_\_; PX1507 at vi, published at least as early as 1995. The PICAFF patents  
26

1 therefore include claims directed to PICAFF) combined with other video coding features. Trial  
2 Tr. \_\_\_\_.

3 457. When the JVT was creating the H.264 standard, single macroblock MBAFF  
4 was an available alternative to PICAFF. Trial Tr. \_\_\_\_; *see, e.g.*, PX785, PX788. Single  
5 macroblock MBAFF offers provides better coding than PICAFF, resulting in smaller encoded  
6 video. Trial Tr. \_\_\_\_; PX791. Another alternative available to the JVT was to implement  
7 PICAFF in the same way it was implemented in MPEG-2. Trial Tr. \_\_\_\_.

8 458. Serious questions exist about the validity and any incremental value of the  
9 Motorola PICAFF patents because these patents combine the known PICAFF coding technique  
10 with other known coding tools. PICAFF was a known interlaced coding tool at the time of the  
11 invention of the PICAFF patents. Trial Tr. \_\_\_\_; PX1507. The PICAFF patents combine  
12 PICAFF with other known compression tools that were already present in the draft H.264  
13 standard when PICAFF was added to the draft standard. Trial Tr. \_\_\_\_\_. One of skill in the art  
14 would be motivated to combine a known interlaced coding tool like PICAFF with existing  
15 H.264 coding tools at the time of the invention of the PICAFF patents. Trial Tr. \_\_\_\_; PX788;  
16 PX790. The combination of the already known PICAFF with other known video encoding  
17 tools raises a serious question about the validity of the PICAFF patents and the value of those  
18 patents.

19 459. Motorola asserted that practicing the H.264 Standard requires using claim 9 of  
20 the '087 patent, claim 7 of the '353 patent, and claim 1 of the '931 patent. Motorola has not  
21 analyzed any other claims of these patents with respect to the H.264 standard.

22 460. The '087 patent is directed to PICAFF in combination with a picture having two  
23 motion vectors, where both motion vectors can point in the forward or the backward direction.  
24 A two motion vector technique, with both vectors pointing in the forward or the backward  
25 direction, was implemented in H.264 as a result of non-Motorola contributions before the  
26

1 priority date of the '087 patent. Trial Tr. \_\_; PX416 at MOTM\_WASH1823\_0603551.

2 Serious questions therefore exist about the obviousness of this patent.

3 461. The '353 patent is directed to PICAFF in combination with bi-predicted pictures  
4 having two motion vectors, with the second motion vectors being encoded as an offset of the  
5 first. Using two motion vectors, with the second motion vectors being encoded as an offset of  
6 the first, was disclosed in earlier JVT submissions. PX695, PX657. Serious questions  
7 therefore exist about the obviousness of this patent. Trial Tr. \_\_.

8 462. The '931 patent is directed to PICAFF in combination with reference pictures  
9 that are indexed. Indexing reference pictures was published in earlier JVT submissions.  
10 PX688. Serious questions therefore exist about the obviousness of this patent. Trial Tr. \_\_.

# 11 5. The Wang "alternate scan patents"

12 463. The "alternate scan patents" include U.S. Patent Nos. 7,162,094 (" '094  
13 patent") and 6,987,888 (" '888 patent"). The '094 patent claims a priority date of November  
14 27, 2001. The '888 patent claims a priority date of November 20, 2002. Motorola has never  
15 asserted the '888 patent against Microsoft's use of the H.264 standard in any court or in the  
16 International Trade Commission. Trial Tr. \_\_.

17 464. The '094 patent is directed to a 4x4 field scan path for interlaced content, and  
18 the '888 patent is directed to an 8x8 field scan path for interlaced content. Trial Tr. \_\_.  
19 Transform coding results in a two dimensional group of values that represent a two  
20 dimensional section of the picture. A scan path selects where to place the values from this two  
21 dimensional group of values in a one dimensional list, thereby controlling where each value  
22 appears in the one dimensional list. Trial Tr. \_\_. An efficient scan path results in better  
23 compression by grouping zeros together in the one dimensional list. Trial Tr. \_\_.

24 465. Zigzag scan paths were known in the prior art and were used in prior video  
25 coding standards such as MPEG-2. Trial Tr. \_\_. It was known prior to the '094 and '888  
26

1 patents that zigzag scan paths provide better compression for progressively coded video than  
2 for interlaced coded video. Trial Tr. \_\_\_\_\_. It was also known prior to the '094 and '888 patents  
3 that interlaced coded video has different characteristics than progressively coded video and that  
4 using a vertically biased coefficient scan path for interlaced video results in better compression  
5 than using a zigzag scan path. Trial Tr. \_\_\_\_; *see* CX678, Fairfax, May 2002.) The '094 and  
6 '888 patents each disclose and claim a specific vertically biased scan path for use in interlaced  
7 video coding. The '094 and '888 patents apply only to interlaced video. Trial Tr. \_\_\_\_\_.

8 466. Motorola asserted claim 7 of the '094 patent and claim 7 of the '888 patent  
9 against the field scan paths used for scanning transform coefficients in the H.264 Standard.  
10 Motorola has not analyzed any other claims of these patents with respect to the H.264 standard.  
11 The H.264 field scan is used only for interlaced coded video. Trial Tr. \_\_\_\_; PX421 at § 8.5.6.

12 467. When the JVT was developing the H.264 standard, alternatives existed to the  
13 scan paths in the '094 and '888 patents. An alternative to the scan path claimed by the '094  
14 patent was a 4x4 field scan path for interlaced content proposed by Sony during the H.264  
15 development process. Trial Tr. \_\_\_\_; PX656. Available test results show that the Sony scan path  
16 outperformed the scan path claimed in the '094 patent. Trial Tr. \_\_\_\_; PX709; PX713; PX656.  
17 Motorola's submission of the scan path claimed by the '094 patent described the compression  
18 achieved by the '094 scan path as being "consistent" with the compression achieved by the  
19 Sony scan path described in JVT-B068. Trial Tr. \_\_\_\_; PX678.

20 468. An alternative to the scan path claimed by the '888 patent was the 8x8 field  
21 scan path MPEG-2 used for interlaced content. Sony proposed this field scan to the JVT, and  
22 it was previously known from MPEG-2. Trial Tr. \_\_\_\_; PX656. Prior to the '888 patent, the  
23 MPEG-2 alternate scan was known to provide good compression for interlaced video that used  
24 8x8 transformations. Trial Tr. \_\_\_\_\_. Motorola did not provide the JVT any documentation  
25 showing any performance gain by using its 8x8 field scan compared to either the zig-zag scan  
26

1 or to MPEG-2's alternate field scan. Trial Tr. \_\_; PX678 (offering combined Adaptive Block  
 2 Transform (ABT) test results for 4x4, 8x8, 4x8, and 8x4 scans). Sony's contribution shows  
 3 that MPEG-2's alternate scan path results provides a 2.39% bitrate savings, on average,  
 4 compared to the zig-zag scan, meaning that the resulting encoded video is on average 2.39%  
 5 smaller than if zigzag had been used. PX656. These averages depend on the few specific  
 6 videos tested and can vary widely depending on the characteristics of the test videos, making  
 7 comparisons of the bitrates resulting from applying particular compression techniques to  
 8 specific videos superficial at best. In addition, the bitrate savings for a few test videos cannot  
 9 be compared to the overall bitrate improvement between H.264 and its predecessors because of  
 10 the small number of tested videos and the likely bitrate variation between videos with different  
 11 characteristics. Trial Tr. \_\_.

12 469. The Administrative Law Judge ("ALJ") at the International Trade Commission  
 13 found that Microsoft's Xbox infringed MMI's '094 patent solely based on Microsoft's H.264  
 14 testing to ensure that its decoder could properly decode H.264 encoded content. *See* PX428 at  
 15 pp. 115-116, 172. The Commission has remanded that decision back to the ALJ because such  
 16 testing is not sufficient to find a violation. *See* PX1665. The ALJ did not find any evidence  
 17 that customers actually use the Xbox to play interlaced video content or that the Xbox ever  
 18 uses the field scan in the '094 patent. PX428 at pp. 129-130, 187. The ALJ also did not find  
 19 evidence that Microsoft contributed to or induced infringement of the '094 patent. PX428 at  
 20 pp. 129-130.

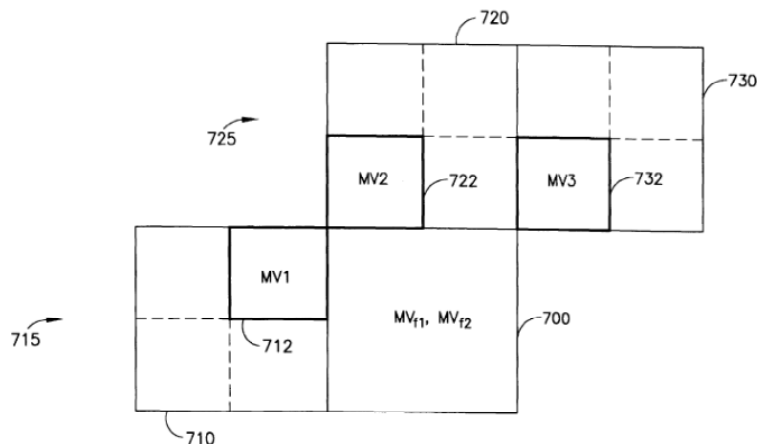
## 21 **6. U.S. Patent 6,005,980**

22 470. U.S. Patent 6,005,980 (" '980 patent" or "Eifrig patent") claims earliest priority  
 23 to March 7, 1997. Motorola has never asserted this patent against Microsoft's use of the H.264  
 24 standard in any court or in the International Trade Commission. Motorola has asserted that  
 25  
 26

practicing the H.264 standard requires using claim 13 of the '980 patent. Motorola has not analyzed any other claims of the '980 patent with respect to the H.264 standard. Trial Tr. \_\_\_\_.

471. The '980 patent relates to predicting the motion vector for a current block based on three specific, identified neighboring blocks – one neighbor immediately to the current block's left, one neighbor immediately above the current block, and one neighbor immediately to the current block's top-right – where at least one of the blocks is field coded. Trial Tr. \_\_\_\_.

Figure 7 of the patent shows these neighboring blocks (712, 722, 732) compared to current block (700):



**FIG. 7**

472. The '980 patent applies only to decoding of interlaced video. Trial Tr. \_\_\_\_.

The specification of the '980 patent explains that "the present invention relates to a method and apparatus for coding of digital video images such as video object planes (VOPs), and, in particular, to motion estimation and compensation techniques for *interlaced digital video*." PX268at 1:12-15; *see also id.* at cl. 13.

473. When the JVT was developing the H.264 standard, other alternatives were available to the technique Motorola asserts requires using the '980 patent. The H.264 standard could have used only two, instead of three, neighboring blocks to predict the motion vector for the current block. Trial Tr. \_\_\_\_.

Motorola has not identified test results showing any

1 performance benefit that the three blocks Motorola identifies in the H.264 standard might offer  
2 over this alternative. Trial Tr. \_\_\_\_\_. In addition, another alternative would have been to use a  
3 different three nearby blocks to predict the motion vector for the current block. Trial Tr. \_\_\_\_\_.  
4 Motorola has not identified test results showing any performance benefit that the particular  
5 three blocks in the H.264 standard offer over this alternative. Trial Tr. \_\_\_\_\_.

6 474. The video coding standard H.263, published May 2, 1996, described predicting  
7 motion vectors for a current block based on the same three, specific, neighboring blocks that  
8 are described in the '980 patent, albeit for progressively encoded video. PX613 at 6.1.1; Trial  
9 Tr. \_\_\_\_\_. The '980 patent applies the same motion vector prediction technique described in the  
10 H.263 standard to coding interlaced video. Trial Tr. \_\_\_\_\_. Interlaced video, including its  
11 potential use with H.263, was well known at the time the '980 patent was filed. Trial Tr. \_\_\_\_\_.  
12 One of skill in the art would know to combine using the already known specific, neighboring  
13 blocks in H.263 with interlaced coding. This combination raises a serious question about the  
14 validity of the '980 patent and the value of that patent. Trial Tr. \_\_\_\_\_.

15 475. The MPEG-4 Visual patent pool includes this patent at rates similar to the rates  
16 offered by MPEG-LA. PX1186.

17 476. Motorola did not submit to the JVT any contribution documents related to the  
18 subject matter it now alleges requires using the '980 patent. Trial Tr.\_\_\_\_\_.

## 19 **7. U.S. Patent 6,836,514**

20 477. Motorola did not identify U.S. Patent 6,836,514 (“ ‘514 patent” or “Gandhi  
21 patent”) as essential to the H.264 standard in response to Microsoft’s Interrogatory No. 16 and  
22 did not identify specifically where the H.264 standard allegedly practices any claim of the  
23 Gandhi patent. The Gandhi patent is not essential to the H.264 standard.  
24  
25  
26

1           478. '514 patent claims priority to July 10, 2001. Motorola has never asserted this  
2 patent against Microsoft's use of the H.264 patent in any court or in the International Trade  
3 Commission. The Gandhi patent is not essential to practicing the H.264 standard. Trial Tr. \_\_\_\_.

4           479. The Gandhi patent relates to detecting errors in frame overhead fields and  
5 mitigating those errors by replacing corrupted information with improved information  
6 calculated using a formula. Trial Tr. \_\_\_\_ The Gandhi patent discusses replacing errors in  
7 timestamp metadata but does not identify replacing any other data. *See* PX269 at 7:35-8:23.

8           480. Motorola did not submit to the JVT any contribution documents related to the  
9 subject matter it now alleges requires using the Gandhi patent. Trial Tr. \_\_\_\_.

10          481. Motorola's expert has suggested that the Gandhi patent is essential to practicing  
11 the H.264 standard. Microsoft promulgated an interrogatory, Interrogatory No. 16, to  
12 Motorola asking Motorola to identify all patents that it asserts are standards essential.  
13 Motorola's response to Interrogatory No. 16 did not identify the Gandhi patent as essential to  
14 H.264. PX1297; Trial Tr. \_\_\_\_.

15          482. Motorola has not explained how the Gandhi patent relates to the H.264 standard  
16 in sufficient detail to show that it is essential. Motorola identifies Annexes B and D to the  
17 H.264 Standard generally as practicing certain portions of claim 69. Trial Tr. \_\_\_\_; PX421 at p.  
18 322; PX576 at p. 248.) Motorola's allegations are too general to support a finding that  
19 Annexes B and D require using the Gandhi patent. The Gandhi patent not essential to  
20 practicing the H.264 standard. Trial Tr. \_\_\_\_.

21          483. Claim 69 claims a technique for detecting errors and replacing the erroneous  
22 information using one or more formulae. The H.264 standard does not specify any particular  
23 manner for detecting or finding errors. PX421 at p. 39, ¶ 7.1. The H.264 standard does not  
24 instruct decoders to replace erroneous data with the result of a formula. Instead, H.264  
25 decoders simply discard erroneous data. PX421 at p. 306. The H.264 standard does not  
26



1 practice the asserted claim, and therefore this patent is not essential to practice the H.264  
2 standard. Trial Tr. \_\_\_\_.

3 484. When the JVT was developing the H.264 standard, alternatives existed to the  
4 technology Motorola alleges requires using the Gandhi patent. At that time, there existed  
5 known video coding methods for error mitigation. Trial Tr. \_\_\_\_; PX1520. An alternative to the  
6 technique claimed by the Gandhi patent would be to discard corrupted data, rather than using a  
7 formula to replace corrupted data with improved data. Indeed, this is what the H.264 standard,  
8 Annex D, specifies. Trial Tr. \_\_\_\_; PX421 at p. 306. Another alternative to the Gandhi patent is  
9 to do error correction outside of the H.264 coding. For example, the distribution system, rather  
10 than the H.264 video coding layer, could handle error correction. Trial Tr. \_\_\_\_; PX640 at  
11 §§6.1-6.4; PX630 at § 6.4.2.

#### 12 **D. Microsoft's Products**

13 485. The Motorola patents have very limited value to Microsoft given Microsoft's  
14 use of the H.264 standard in its products. Trial Tr. \_\_\_\_\_. Microsoft's computer software  
15 products and its Xbox product are generally not used to decode interlaced coded content and  
16 therefore Motorola's patents relating to interlaced coded content have little value to Microsoft.  
17 In addition, the two Motorola patents that are not limited to interlaced coded content have  
18 claims in means plus function format that are limited to a hardware implementation.  
19 Microsoft's products, when using a Microsoft provided decoder, use software to decode H.264  
20 encoded content. Trial Tr. \_\_\_\_.

#### 21 **1. Xbox 360s console ("Xbox")**

22 486. Motorola's MBAFF patents, PICAFF patents, and Eifrig patent relate to  
23 interlaced encoded video only. Trial Tr. \_\_\_\_\_. The H.264 functionality that Motorola asserts  
24 requires using these patent is rarely if ever used by users of the Xbox 360 because Xbox users  
25 will rarely, if ever, encounter content that uses the H.264 functionality that Motorola identifies.  
26

1 Motorola's interlaced related patents, therefore, provide little value to Microsoft for its Xbox  
2 console. Trial Tr. \_\_\_\_.

3 487. Motorola's other two patents, the '968 patent and '419 patent, have means plus  
4 function elements that cover hardware encoders only. Xbox decodes in software. These  
5 patents therefore have no value to Microsoft for its Xbox console. Trial Tr. \_\_\_\_.

6 488. Xbox video games do not use H.264. This is a major use of Xbox. Trial Tr. \_\_\_\_;  
7 PX1508 at Q17, 20.

8 489. Xbox can also play video content. The primary manner by which users watch  
9 video content on Xbox is through Xbox Live. Trial Tr. \_\_\_\_; PX1670. Xbox Live can display  
10 content encoded in H.264 as well as in formats, including MPEG-4 part 2 or VC-1. Trial Tr.  
11 PX943. All video content distributed through Xbox Live is progressive; Xbox Live distributed  
12 content is never interlaced. Trial Tr. \_\_\_\_; PX288 at p. 21; PX1508 at Q21; PX1525 at 423:7-11;  
13 PX638 at p. 4.

14 490. Xbox includes a DVD drive. PX943. Commercial DVDs do not use H.264.  
15 Trial Tr. \_\_\_\_; PX949 The Xbox does not support playing Blu-ray discs, which can use H.264.  
16 Trial Tr. \_\_\_\_.

17 491. Xbox can process video files on homemade "burned" DVDs and on USB  
18 drives. Those files can be in any format – video or non-video, H.264 or non-H.264. There is  
19 no evidence of any actual use of this option to view interlaced encoded video content. Trial Tr.  
20 \_\_\_\_.

21 492. Motorola has not shown that any Microsoft customer has ever watched  
22 interlaced encoded content on an Xbox or any content that uses the features Motorola asserts  
23 requires using the MBAFF patents, PICAFF patents, and Eifrig patent. Trial Tr. \_\_\_\_.

24 493. U-verse is a paid television system offered by AT&T that competes with cable  
25 and satellite television. AT&T U-verse is available only in the United States. AT&T utilizes  
26

1 H.264 compression and provides U-verse content in both interlaced and progressive formats.  
2 AT&T offered a kit that allowed consumers to use an Xbox as a household's secondary set top  
3 box for the AT&T U-verse television service. PX1000. To receive U-verse content on an  
4 Xbox, an individual needed to be an AT&T customer and have a standard U-verse receiver  
5 because Xbox could not be a primary U-verse receiver. Trial Tr. \_\_\_ ; PX1005.

6 494. AT&T introduced the Xbox-U-verse kit in October 2012 and removed that kit  
7 from the market at least as early as May 2012. PX1005. The kit to use an Xbox to receive and  
8 view U-verse content is not currently available. PX1000; Trial Tr. \_\_\_. Only a trivial number  
9 of AT&T U-verse customers received the kit. Trial Tr. \_\_\_.

10 495. Motorola itself manufactures at least some of the encoders that AT&T uses to  
11 encode the video content distributed over the AT&T U-verse network. Trial Tr. \_\_\_; PX1532.  
12 AT&T has a license, either through an express or implied license or through exhaustion, to  
13 transmit this encoded content to its customers. AT&T's customers are authorized to decode  
14 this content for the same reason. An AT&T customer therefore is authorized to practice  
15 Motorola's patents when using an Xbox to decode U-verse content that was encoded using a  
16 Motorola encoder. Trial Tr. \_\_\_.

17 496. Motorola produced video file 03202009sa2.mpg as supposedly a sample of  
18 content provided by AT&T's U-verse service. Video file 03202009sa2.mpg has never been  
19 distributed by AT&T U-verse. Trial Tr. \_\_\_. This video file has French and Chinese audio  
20 tracks but no English audio track. Trial Tr. \_\_\_. In addition, video file 03202009sa2.mpg is not  
21 encoded in a resolution used by AT&T U-verse. Portions of the video content, for example  
22 logos in the corner, are clipped and not entirely visible in video. Trial Tr. \_\_\_. Video file  
23 03202009sa2.mpg also reflects television programming that was broadcast before AT&T U-  
24 verse was launched. Trial Tr. \_\_\_. Video file 03202009sa2.mpg is not representative of the  
25 video distributed by AT&T U-verse. Trial Tr. \_\_\_.

1           497. The Xbox 360 does not currently have the ability to access content over the  
2 Internet other than through Xbox Live. Trial Tr. \_\_\_\_.

3           498. The Xbox 360 does not include an H.264 encoder. Trial Tr. \_\_\_\_ Motorola  
4 encoder-related patents have no value to Microsoft for the Xbox 360. Trial Tr. \_\_\_\_.

## 5                           **2. Windows desktop operating systems**

6           499. Computing devices such as desktop computers and laptop computers use  
7 progressive displays. PX572 at pp. 1-2; Trial Tr. \_\_\_\_ Because the displays used with  
8 computing devices are inherently progressive, decoding interlaced video is not a significant use  
9 of Windows software. Motorola's interlaced related patents, therefore, provide little value to  
10 Microsoft for its Windows software. Trial Tr. \_\_\_\_.

11           500. The two of Motorola's patents that are not limited to interlace coded video still  
12 are not implicated by Microsoft's provision of a H.264 decoder in Windows because their  
13 means plus function claim elements require decoding in hardware rather than software.  
14 Microsoft's Windows software, to the extent it uses Microsoft's decoder, decodes in software.  
15 These patents therefore provide no value to Microsoft. Trial Tr. \_\_\_\_.

16           501. A modern operating system provides both internal features and user-facing  
17 features. Trial Tr. \_\_\_\_ Internal features include scheduling among applications, mediation  
18 between hardware and software, and system security and stability. These features do not  
19 involve video coding. Trial Tr. \_\_\_\_ User-facing features are extremely large in number and the  
20 vast majority do not involve video coding. PX1006; Trial Tr. \_\_\_\_.

21           502. A computer running Microsoft windows supports many video formats aside  
22 from H.264, including MPEG-2, MPEG-4 part 2, and WMV, depending on the version of  
23 Windows used and what third-party software is installed. PX1531; Trial Tr. \_\_\_\_.

1           503. Recent versions of Microsoft Windows, including Windows 7 and certain  
2 versions of Windows Vista since February 2011, include H.264 functionality and are compliant  
3 with the H.264 standard. PX941; PX970; Trial Tr. \_\_\_\_.

4           504. There are three main sources of video on a modern personal computer: the  
5 Internet, playback of commercial DVDs or Blu-ray discs, and user-generated content. Trial Tr.  
6 \_\_\_\_ None of these sources provide any reason for Microsoft to value Motorola's patents highly.

7           505. Internet video providers use progressive video. PX589 (listing progressive  
8 formats for video services from Amazon, Netflix, Hulu, and iTunes). Nearly no interlaced  
9 H.264 content is available on the Internet, and commercially relevant Internet websites do not  
10 distribute interlaced video. Trial Tr. \_\_\_\_ Several popular websites that distribute video over the  
11 Internet expressly prohibit interlaced content, including YouTube, which represents up to 40%  
12 of the World Wide Web's video content. PX285; PX989. Microsoft's Silverlight, which also  
13 allows video streaming over the Internet, does not support interlaced content. PX607.  
14 Similarly, Vimeo, another popular Internet video streaming service, discourages interlaced  
15 content. PX990

16           506. Interlaced captured video is converted to progressive format before use on the  
17 Internet or on computers. *See, e.g.*, PX608; PX605; PX285. Once the previously interlaced  
18 video has been converted into progressive format, the resulting video is in progressive format  
19 and is coded as progressive, not interlaced, video. Trial Tr. \_\_\_\_.

20           507. Motorola identified five examples of alleged interlaced video content sourced  
21 from the Internet. Two of those examples do not utilize interlaced video at all. And the other  
22 three sources are not commercially significant to Microsoft. Motorola's first example ("the  
23 Katy Perry video") was a video that was not originally sourced from the Internet but pirated  
24 from British television and placed onto an illegal file sharing website. PX988; Trial Tr. \_\_\_\_.  
25 Motorola's second example ("French video clip") was a two-second video clip that resided on  
26

1 a French website for testing purposes, and that was also originally sourced from television.  
 2 Trial Tr. \_\_\_. Motorola's third example was a video file created by the JVT for H.264  
 3 conformance testing and resides in JVT archives. Trial Tr. \_\_\_. These three files are not  
 4 commercial significant to Microsoft. Motorola's fourth example was a video of the 2012  
 5 Olympics. Trial Tr. \_\_\_. That video, however, was not transmitted over the Internet in  
 6 interlaced form and instead was distributed as progressively encoded video. Trial Tr. \_\_\_.  
 7 Motorola's fifth example was a set of NASA videos that were not encoded using H.264. Trial  
 8 Tr. \_\_\_.

9 508. Another source of video content on a modern personal computer is a  
 10 commercial disc in the DVD or Blu-ray format. Standard DVD video disks use MPEG-2 or  
 11 MPEG-1 coding, not H.264. *See, e.g.,* PX1519; Trial Tr. \_\_\_. Microsoft does not provide  
 12 software that allows a computer to play Blu-ray discs. Blu-ray support on Windows computers  
 13 comes from third-party software not provided by Microsoft, often installed by the computer  
 14 manufacturer. PX998; Trial Tr. \_\_\_.

15 509. Another source of video content is generated by computer users. User-  
 16 generated content can come in any form – video or non-video, H.264 or non-H.264, though  
 17 such content will need to conform to the requirements of the content platform on which it is  
 18 played. Trial Tr. \_\_\_. Microsoft does not control the format in which users encode content.  
 19 Encoding video is not a significant use of Windows software. Watching video involves  
 20 decoding, not encoding. Trial Tr. \_\_\_. In addition, Microsoft Windows' H.264 encoder does  
 21 not encode video in interlaced format or use field coding. Trial Tr. \_\_\_; PX1504.

22 510. In addition to these more common sources of video on a modern computer, a  
 23 fringe use of a modern computer is to watch broadcast television. Trial Tr. \_\_\_ There are no  
 24 commercially relevant situations in the United States in which a consumer's computer will  
 25 decode H.264 content from a television broadcast. Over-the-air digital television broadcasting  
 26

1 in the United States does not use H.264 (instead using MPEG-2). PX630. Microsoft's  
2 Windows operating system does not natively have the ability to receive broadcast television.  
3 In some cases, a television broadcast would be decoded by another device, such as a cable box  
4 or other tuner, before entering the computer, which may change the video format. PX1514.  
5 Microsoft does not supply products in the television broadcasting market. Trial Tr. \_\_\_\_.

6 511. A modern personal computer also does not generally, or even often, use its  
7 Microsoft's supplied Windows H.264 software decoder to decode H.264 encoded content.  
8 Some third-party applications use their own H.264 video decoders instead of the decoder  
9 supported by the operating system software. One common application that supplies its own  
10 decoder and which does not use Microsoft's decoder is Adobe's flash player. PX1001; Trial  
11 Tr. \_\_\_\_\_. Video accessed through the Internet is very often in Adobe Flash format and therefore  
12 decoded by Adobe Flash rather than Windows. PX609; PX588; Trial Tr. \_\_\_\_\_. In addition,  
13 Apple's Quicktime software (while running on Windows) uses its own software decoder to  
14 decode H.264 encoded content. Trial Tr. \_\_\_\_.

15 512. Even when third party software is not used to decode H.264 encoded content,  
16 Microsoft's operating system software still may not, depending on the computer hardware,  
17 perform the H.264 functionality that Motorola asserts requires using its patents. Microsoft  
18 desktop operating systems, including Windows Vista, Windows 7, and Windows 8, use a  
19 portion of the operating system called DirectX to decode H.264 encoded content. PX1528;  
20 PX966); PX1510; PX997; Trial Tr. \_\_\_\_\_. When a computer has the appropriate hardware,  
21 DirectX asks the computer's hardware to decode H.264 encoded video, instead of decoding it  
22 in software, because hardware decoders are more efficient than software decoders. PX996;  
23 PX587; Trial Tr. \_\_\_\_\_. Most modern computers have hardware decoders, resulting in the  
24 hardware decoder, not operating system software, performing the H.264 functionality that  
25 Motorola asserts requires using its patents. Trial Tr. \_\_\_\_.

1           513. Microsoft does not create or supply hardware decoders. Trial Tr. \_\_\_\_\_. The  
2 computer manufacturer decides whether to include a hardware decoder on a computer. The  
3 hardware decoder performs the functionality Motorola asserts requires using its patents, not  
4 Microsoft's software decoder. Trial Tr. \_\_\_\_\_.

### 5                   **3. Windows Phone 7 (and 7.5)**

6           514. Windows Phone provides both internal features and user-facing features.  
7 Internal features do not involve video decoding and include scheduling among applications,  
8 mediation between hardware and software, and system security and stability. User-facing  
9 features are extremely large in number and the vast majority do not involve video decoding.  
10 PX1006; PX1007; Trial Tr. \_\_\_\_\_.

11           515. Devices running Windows Phone are manufactured by third parties who include  
12 non-Microsoft hardware to decode H.264. Microsoft does not create or supply hardware  
13 decoders, and the Windows Phone operating system software does not decode H.264 video  
14 content. PX942; Trial Tr. \_\_\_\_\_.

15           516. Microsoft advises content providers to encode video for Windows Phone  
16 devices using settings that allows only progressive frame coding. PX942; Trial Tr. \_\_\_\_\_.

### 17                   **4. Windows Embedded**

18           517. Windows Embedded is used for highly specialized devices, the vast majority of  
19 which do not perform video decoding. PX1516; Trial Tr. \_\_\_\_\_.

20           518. Motorola's only example of a Windows Embedded device performing video  
21 decoding uses third party decoding hardware rather than Microsoft's operating system  
22 software. PX1517; Trial Tr. \_\_\_\_\_.

### 23                   **5. Silverlight**

24  
25  
26



1 519. Microsoft's Silverlight product supports many video formats in addition to  
2 H.264, including uncompressed video, Windows Media videos, and MPEG-4 Part 2. PX607;  
3 Trial Tr. \_\_\_\_.

4 520. Silverlight does not support interlaced video. PX607; Trial Tr. \_\_\_\_.

#### 5 **6. Zune for Windows and Expression**

6 521. Microsoft's Zune devices supported many video formats aside from H.264,  
7 including WMV and MPEG-4 part 2. At least one Zune model did not support H.264 at all.  
8 PX643; Trial Tr. \_\_\_\_.

9 522. Zune devices did not support interlaced video content. PX643; Trial Tr. \_\_\_\_.

10 523. Zune-related software that ran on a personal computer supported interlaced  
11 video content only in order to convert that video into progressive form for use on Zune  
12 devices. PX643; Trial Tr. \_\_\_\_.

#### 13 **7. Skype**

14 524. Microsoft's Skype product does not support interlaced video. Trial Tr. \_\_\_\_.

#### 15 **8. Lync**

16 525. Microsoft's Lync product supports many functions unrelated to video coding,  
17 including instant messaging, audio conferencing, and telephone calls. Trial Tr. \_\_\_\_.

18 526. With respect to video functions, including video conferencing, Lync does not  
19 support interlaced video. PX644 at p. 6; Trial Tr. \_\_\_\_.

#### 20 **E. Survey evidence**

21 527. Dr. Sukumar's surveys do not show the extent to which their results apply to  
22 H.264 video or H.264 interlaced video. Trial Tr. \_\_\_\_.

23 528. Dr. Sukumar's survey asked participants to indicate whether they use an Xbox  
24 to watch MBAFF-encoded video content. A lay, or typical non-expert, Xbox user would not  
25 know or be able to determine whether the video he or she was watching on an Xbox was  
26

1 MBAFF-encoded. Luthra Dep. at 26-28; Trial Tr. \_\_\_. A lay Xbox user would not know what  
2 MBAFF is. Luthra Dep. at 26- 27;; Trial Tr. \_\_\_.

3 529. Determining whether video is MBAFF-encoded requires the use of specialized  
4 software packages that lay Xbox users do not purchase or use. PX1008; Luthra Dep. at 26-28;  
5 Trial Tr. \_\_\_. Indeed, the Elecard software that Motorola's expert used does not work on Xbox.  
6 Trial Tr. \_\_\_.

7 530. Dr. Sukumar's survey asked participants to indicate whether they use an Xbox  
8 to watch interlaced video content. A lay Xbox user would not know or be able to determine  
9 that he or she was watching interlaced encoded video. Luthra Dep. at 26-28; Trial Tr. \_\_\_. A  
10 lay user of Xbox would not know what interlaced video is. Luthra Dep. at 27-27; Trial Tr. \_\_\_.

11 531. Participants in Dr. Sukumar's survey provided self-contradictory responses as to  
12 their consumption of progressive, interlaced, and MBAFF-encoded content. Trial Tr. \_\_\_.

13 532. Xbox does not indicate whether video is interlaced encoded or MBAFF  
14 encoded. Trial Tr. \_\_\_.

#### 15 **F. Microsoft's patents**

16 533. Microsoft is a participant in the MPEG LA H.264 patent pool. Trial Tr. \_\_\_.

17 534. As of July 2012, Microsoft's patents in the pool include 36 U.S patents as well  
18 as patents in Japan, Korea, China, and Europe. The European patents are registered in at least  
19 Germany, France and the United Kingdom. In some cases, the European patents are registered  
20 in many more states. Trial Tr. \_\_\_.

21 535. Aside from geographic coverage, the Microsoft patents in the MPEG LA patent  
22 pool cover a wide range of coding and decoding tools of the H.264 standard. Trial Tr. \_\_\_ ;  
23 PX1575.

536. Most of the Microsoft patents in the MPEG LA patent pool include claims that relate to the Main and High profiles of the H.264 standard. Over two-thirds of the patents include claims that also relate to the Baseline profile of the H.264 standard. Trial Tr. \_\_\_\_.

537. Microsoft owns 40 U.S. Patents essential to the H.264 standard. PX1575; Trial Tr. \_\_\_\_.

538. In addition to granted patents, Microsoft has scores of pending patent applications with claims that should be deemed essential to the H.264 standard when patents are granted for those applications. Trial Tr. \_\_\_\_.

Often, these pending applications have direct counterparts in other countries for which patents have been granted with standard-essential claims, although the pending applications have not yet entered active prosecution. Trial Tr. \_\_\_\_.

#### **1. Microsoft's Transform Patents**

539. Microsoft has a large family of patents that are directed to features of 4x4 frequency transforms, 4x4 inverse frequency transforms, quantization/scaling operations and inverse quantization / scaling operations. Trial Tr. \_\_\_\_.

Transform, quantization, and scaling are core components of H.264 coding. Trial Tr. \_\_\_\_.

540. Microsoft's transform family of patents includes multiple U.S. patents, multiple Japanese patents, multiple Chinese patents and multiple Korean patents, in addition to multiple pending applications in Europe. As of July 2012, the family includes U.S. Patent Nos. 6882685, 7106797, 7773671, 7839928, 7881371, Chinese Patent Nos. ZL02143205.8, 200510119219.4, 100463522, 100459712, German Utility Model No. 20222025.7, Japanese Patent Nos. 3964765, 3964925, 4560027, 4560028, 4560033, Korean Patent Nos. 839308, 839309, 839310, 839311, Taiwanese Patent No. I221388, European Patent Application Nos. 02019057.5, 06020298.3, 06020297.5, 06020296.7 (each to be registered in European countries and Hong Kong), U.S. Patent Application No. 13/009755. Trial Tr. \_\_\_\_.

1           541. The 4x4 inverse transform covered by Microsoft's transform family is a key  
2 feature of H.264 compression in most H.264 scenarios, including scenarios that use the  
3 Baseline, Main, and High profiles. Trial Tr. \_\_\_\_.

4           542. MPEG LA has independently evaluated Microsoft's transform patents and has  
5 confirmed that they are essential to practicing the H.264 standard. Trial Tr. \_\_\_\_\_. Other than the  
6 Microsoft patents, the MPEG LA pool includes few patents that cover the 4x4 inverse  
7 transform. Trial Tr. \_\_\_\_.

8           543. Microsoft transform patents provide value over the alternatives available at the  
9 time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

## 10                           **2. Microsoft's Spatial Extrapolation Patents**

11           544. The H.264 standard specifies different modes for spatial extrapolation, for  
12 example, extrapolation from different directions such as bottom-left, left, top-left, top or top-  
13 right into the given block. Trial Tr. \_\_\_\_.

14           545. Microsoft has several families of patents that describe various features of spatial  
15 extrapolation in video coding and decoding. The patents in question are U.S. patents, and  
16 include U.S. Patent Nos. 7,116,830, 7,162,091, 7,181,072, 7,263,232, 7,577,305. Trial Tr. \_\_\_\_.

17           546. The claims in some of these patents cover features of special case handling for a  
18 "DC" spatial prediction mode in the H.264 standard. Other patents claim available spatial  
19 extrapolation modes in the H.264 standard or decoding of spatial extrapolation modes as  
20 specified in the H.264 standard. Trial Tr. \_\_\_\_.

21           547. Microsoft's spatial extrapolation family covers a key feature of H.264  
22 compression in applications that use the Baseline, Main, and High profiles. Trial Tr. \_\_\_\_.

23           548. MPEG LA has independently evaluated Microsoft's spatial extrapolation  
24 patents and has determined that they are essential to practicing the H.264 standard. PX977;  
25 Trial Tr. \_\_\_\_.

549. Microsoft spatial extrapolation patents provide value over the alternatives available at the time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

### 3. Microsoft's Weighted Prediction Patents

550. Weighted prediction makes it more likely that values in the coding process will be zero or close to zero, which typically helps compression efficiency. Trial Tr. \_\_\_\_.

551. The H.264 standard supports weighted prediction in the Main and High profiles.

552. Microsoft has patents related to various aspects of weighted prediction. In some patents, a claim covers the way parameters for weighted prediction are signaled in the H.264 standard. In other patents, a claim covers aspects of weighted prediction when multiple reference picture are available, which is a feature supported in the H.264 standard. Trial Tr. \_\_\_\_.

553. Microsoft's weighted prediction family includes patents in the U.S., Japan, China and Korea, as well as pending applications in Europe. As of July 2012, the family includes: U.S. Patent No. 7,609,767; Chinese Patent Nos. ZL03124169.7, ZL200610141384.4; Japanese Patent Nos. 102841, 4159400; Korean Patent No. 578432; European Patent Application Nos. 03008704.3, 06022642.0 (each to be registered in European countries and Hong Kong); U.S. Patent Application No. 11/838758. Trial Tr. \_\_\_\_.

554. MPEG LA has independently evaluated Microsoft's weighted prediction patents and has confirmed that they are essential to practicing the H.264 standard. Trial Tr. \_\_\_\_.

555. Microsoft's weighted prediction family covers a key feature of H.264 compression in applications that use the Main, and High profiles. PX977; Trial Tr. \_\_\_\_.

556. Microsoft weighted prediction patents provide value over the alternatives available at the time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

### 4. Microsoft's Direct Mode Patents

1           557. A feature of the H.264 standard allows (for the Main and High profiles) an  
 2 encoder and decoder to switch between temporal prediction and spatial prediction for motion  
 3 vectors of direct mode macroblocks. The H.264 standard also details operations used for  
 4 spatial prediction of motion vectors for direct mode macroblocks, including handling of special  
 5 cases and situations in which different neighboring macroblocks use different reference  
 6 pictures for motion compensation. Trial Tr. \_\_\_\_.

7           558. Microsoft has several families of patents with claims that relate to features of  
 8 processing for direct mode macroblocks. Some patents have claims that generally cover spatial  
 9 prediction for motion vectors of direct mode macroblocks according to the H.264 standard.  
 10 Other patents have some claims that more specifically cover the way decisions between spatial  
 11 prediction and temporal prediction for direct mode macroblocks are signaled according to the  
 12 H.264 standard. Still other patents include some claims that cover special case handling for  
 13 direct mode macroblocks in the H.264 standard. Trial Tr. \_\_\_\_.

14           559. Microsoft's direct mode families include patents in the U.S., Japan, Korea and  
 15 China, as well as pending applications in Europe, Brazil and other countries. Trial Tr. \_\_\_\_ As  
 16 of July 2012, the families include: U.S. Patent Nos. 7,003,035, 7,280,700, 7,646,810;  
 17 Australian Patent No. 2003204477; Chinese Patent Nos. 03141275.0, 100394447; Japanese  
 18 Patent Nos. 4522658, 4662697, 4733341; Korean Patent Nos. 939855, 958499, 965703;  
 19 Mexican Patent No. PA/a/2003/004906; Russian Patent No. 2310231; Brazilian Patent  
 20 Application Nos. PI03019926, PI03021645; Canadian Patent Application No. 2430460;  
 21 European Patent Application Nos. 03000608.4, 03011935.8, 03013967.9, 10012820.6 (each to  
 22 be registered in European countries; at least one to be registered in Hong Kong); Indian Patent  
 23 Application No. 731/DEL/2003; U.S. Patent Application Nos. 11/465938, 11/525059,  
 24 12/474821. Trial Tr. \_\_\_\_.

1           560. H.264's Direct Prediction mode technique includes a "motion projection"  
2 submode and a "spatial motion vector prediction" submode. Trial Tr. \_\_\_\_.

3           561. MPEG LA has independently evaluated Microsoft's direct mode patents and has  
4 confirmed that they are essential to practicing the H.264 standard. PX977; Trial Tr. \_\_\_\_.

5           562. Microsoft's patents cover direct mode, which is a key feature of H.264  
6 compression when applications use the Main, and High profiles. Trial Tr. \_\_\_\_.

7           563. Microsoft direct mode patents provide value over the alternatives available at  
8 the time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

9                           **5. Microsoft's Deblocking Patents**

10           564. By adaptively smoothing boundary discontinuities in reference pictures,  
11 deblocking in H.264 provides more accurate motion-compensated prediction values (that is,  
12 prediction values closer to the original pixel values). Trial Tr. \_\_\_\_.

13           565. The H.264 standard specifies in-loop deblock filtering for the Baseline, Main  
14 and High profiles of the H.264 standard. Trial Tr. \_\_\_\_ Microsoft's U.S. Patent 7,120,197  
15 covers H.264 deblocking. Trial Tr. \_\_\_\_ The deblocking features covered by Microsoft's  
16 patents is a key feature of H.264 compression in applications that use the Baseline, Main, and  
17 High profiles. Trial Tr. \_\_\_\_.

18           566. MPEG LA has independently evaluated Microsoft's deblocking patents and has  
19 confirmed that they are essential to practicing the H.264 standard. PX977; Trial Tr. \_\_\_\_.

20           567. Microsoft deblocking patent provide value over the alternatives available at the  
21 time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

22                           **6. Microsoft's Decision Signaling Patents**

23           568. Collectively, the signaling of information about coding decisions consumes a  
24 significant fraction of overall bitrate for encoded video. Trial Tr. \_\_\_\_ The H.264 standard  
25 specifies a syntax for the encoder to signal various decision information such as motion  
26

1 compensation block size, transform block size, coded block pattern (CBP), and skipped  
2 macroblock information. This syntax enables more efficient compression. Trial Tr. \_\_\_\_.

3 569. Microsoft has several families of patents that relate to signaling decision  
4 information. One large family includes patents that describe variations of coding and decoding  
5 of coded block pattern information. A coded block pattern specifies which blocks of pixels  
6 contain non-zero coefficients. Other patents claim features of coding coded block pattern  
7 information jointly with macroblock mode information according to the Baseline, Main and  
8 High profiles of the H.264 standard. This family includes multiple U.S. patents, multiple  
9 Japanese patents and multiple European patents, which have been registered in Germany,  
10 France and the United Kingdom among other countries. Trial Tr. \_\_\_\_.

11 570. As of July 2012, Microsoft's decision signaling family includes: U.S. Patent  
12 Nos. 6,563,953, 6,735,345, 7,289,673; European Patent No. 1135934 (registered in Austria,  
13 Belgium, Denmark, Finland, France, Germany, Great Britain, Italy, the Netherlands, Portugal,  
14 Spain, Sweden and Switzerland); European Patent No. 1853069 (registered in Austria,  
15 Belgium, Denmark, Finland, France, Germany, Great Britain, Italy, the Netherlands, Portugal,  
16 Spain, Sweden and Switzerland; registered in Hong Kong); Japanese Patent Nos. 4558827,  
17 4625411; U.S. Patent Application No. 11/903222. Trial Tr. \_\_\_\_.

18 571. MPEG LA has independently evaluated Microsoft's decision signaling patents  
19 and has confirmed that they are essential to practicing the H.264 standard. PX977; Trial Tr. \_\_\_\_.

20 572. Microsoft's patents cover decision signaling features that are a key feature of  
21 H.264 compression in applications that use the Baseline, Main, and High profiles. Trial Tr. \_\_\_\_.

22 573. Microsoft decision signaling patents provide value over the alternatives  
23 available at the time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

## 24 **7. Microsoft's Byte Stream Patents**



1           574. From time to time, a decoder will encounter a bit error (e.g., due to a network  
2 transmission problem) or otherwise lose its position in parsing the incoming bitstream. Start  
3 codes are one way for a decoder to find its place in the incoming bitstream. A system that uses  
4 start codes to remedy that problem typically seeks to prevent or remedy start code emulation  
5 (i.e., using the start code for another purpose), which otherwise could disrupt playback. The  
6 H.264 standard defines start codes as well as a protocol for preventing start code emulation.

7 Trial Tr. \_\_\_\_.

8           575. Compared to prior approaches (which involved screening possible combinations  
9 of syntax elements to confirm that start code emulation could not happen), the start code  
10 emulation prevention in the H.264 standard is conceptually simpler and easier to implement.

11 Trial Tr. \_\_\_\_.

12           576. Microsoft has two large families of patents with claims directed to features such  
13 as start code emulation prevention, use of stuffing bits, and recovery of byte alignment. Some  
14 patents generally claim processing to remove start code emulation prevention bytes in the  
15 H.264 standard. Other patents claim stuffing bits and stuffing bytes in the H.264 standard, so  
16 as to facilitate start code emulation prevention. Still other patents claim operations for byte  
17 alignment recovery in the H.264 standard, where start code emulation prevention has been  
18 performed. Trial Tr. \_\_\_\_.

19           577. As of July 2012, Microsoft's byte stream families include: U.S. Patent Nos.  
20 7,248,740, 7,505,485, 7,839,895; Chinese Patent No. 03811662.6; European Patent No.  
21 1468567 (registered in France, Germany, Great Britain, and Italy; registered in Hong Kong);  
22 European Patent No. 1753244 (registered in Austria, Belgium, Denmark, Finland, France,  
23 Germany, Great Britain, Greece Ireland, Italy, the Netherlands, Portugal, Spain, Sweden,  
24 Switzerland and Turkey; registered in Hong Kong; Japanese Patent Nos. 4448334, 4703114,  
25 4918119; Korean Patent No. 0895932; Taiwanese Patent No. I310137; European Patent

1 Application No. 03728448.6 (to be registered in European countries and Hong Kong); Indian  
2 Patent Application No. 1816/DELNP/2004; Japanese Patent Application Nos. 2011-105462,  
3 2012-084329. Trial Tr. \_\_\_\_.

4 578. MPEG LA has independently evaluated Microsoft's byte stream patents and has  
5 confirmed that they are essential to practicing the H.264 standard. PX977; Trial Tr. \_\_\_\_.

6 579. Microsoft's patents cover these byte stream features, which is a key feature of  
7 all profiles of the H.264 standard. Trial Tr. \_\_\_\_.

8 580. Microsoft byte stream patents provide value over the alternatives available at  
9 the time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

#### 10 **8. Microsoft's Reference Decoder Patents**

11 581. The H.264 standard specifies a bitstream syntax for signaling of the  
12 Hypothetical Reference Decoder ("HRD") parameters and describes operations in which the  
13 HRD parameters are used to evaluate bitstreams and decoders for conformance. A bitstream  
14 can include multiple sets of HRD parameters that define different ways to allocate resources  
15 (such as peak rate and buffer size) for decoding a given bitstream. Trial Tr. \_\_\_\_.

16 582. The bitstream evaluation disclosed and covered by Microsoft's reference  
17 decoder patents allow compression that is both correct and resource-efficient for devices with  
18 different resource footprints. Trial Tr. \_\_\_\_.

19 583. Microsoft has many patents that describe features of such signaling and using  
20 multiple sets of HRD parameters. Some patent claims generally cover encoder-side processing  
21 with multiple sets of HRD parameters, including signaling of multiple sets of HRD parameters  
22 as in the H.264 standard, and other patent claims generally cover decoder-side processing with  
23 multiple sets of HRD parameters, including parsing of multiple sets of HRD parameters from a  
24 bitstream as specified in the H.264 standard. Trial Tr. \_\_\_\_.

584. Microsoft's reference decoder family include patents in the U.S., Japan, China and Korea, as well as pending applications in Europe. Trial Tr. \_\_ As of July 2012, the family includes: U.S. Patent Nos. 7,593,466, 7,646,816; Chinese Patent Nos. 02143213.9, ZL200610079930.6; German Utility Model No. 20222026.5; Japanese Patent Nos. 4199973, 4489794; Korean Patent Nos. 947162, 999311; European Patent Application Nos. 02019056.7, 06006864.0, 06022341.9 (each to be registered in European countries; at least one to be registered in Hong Kong). Trial Tr. \_\_.

585. MPEG LA has independently evaluated Microsoft's reference decoder patents and has confirmed that they are essential to practicing the H.264 standard. PX977; Trial Tr. \_\_.

586. Microsoft's patents cover reference decoder features that are a key feature that can be used in all profiles of the H.264 standard. Trial Tr. \_\_.

587. Microsoft reference decoder patents provide value over the alternatives available at the time the H.264 standard was adopted. Trial Tr. \_\_.

### **9. Microsoft's SEI Patents**

588. Microsoft has several families of patents that relate to signaling and use of information in the "supplementary enhance information" ("SEI") messages of the H.264 standard. SEI messages are extra information that can be inserted into the H.264 encoded bitstream for various purposes. Trial Tr. \_\_.

589. Several large families of Microsoft's SEI patents include patents that describe signaling and use of timestamp information to regulate output timing. As of July 2012, these SEI families include: U.S. Patent Nos. 7,024,097, 7,142,775, 7,167,633, 7,171,107, 7,242,437, 7,248,779, 7,633,551; Japanese Patent Nos. 4690635, 4700762; Korean Patent No. 884134; European Patent Application Nos. 01966008.3, 10014709.9 (each to be registered in European countries); U.S. Patent Application No. 11/903369. Trial Tr. \_\_.

590. Another patent family includes patents that describe signaling of information for a decoder to decide, for example, when to begin display of video after recovery from an interruption, e.g., after a channel change. This Microsoft SEI family includes: U.S. Patent No. 7,149,247; European Patent No. 1468566 (registered in France, Germany, Great Britain, and Italy; registered in Hong Kong); Japanese Patent No. 4503294; Indian Patent Application No. 815/DELNP/2004. Trial Tr. \_\_\_\_.

591. Other patents in Microsoft's SEI families describe signaling of information about regions of pictures, which a decoder can use to emphasize parts of the pictures for display. This family includes U.S. Patent Nos. 7,271,849, 7,274,407, and 7,286,189. Trial Tr. \_\_\_\_.

592. Another Microsoft SEI family covers features of decoding that are part of the Extended profile of the H.264 standard. As of July 2012, the family includes U.S. Patent Nos. 6,912,584, 7,734,821, and 7,685,305. Trial Tr. \_\_\_\_.

593. One Microsoft SEI patent; U.S. Patent No. 7,155,055; describes color space conversion operations that can be implemented efficiently. Trial Tr. \_\_\_\_ Some claims of the patent cover color space conversion operations as documented in the H.264 standard for conversion between RGB and YCoCg color spaces. Trial Tr. \_\_\_\_.

594. MPEG LA has independently evaluated Microsoft's SEI patents and has confirmed that they are essential to practicing the H.264 standard. PX977; Trial Tr. \_\_\_\_.

595. Microsoft's patents cover SEI features that are a key feature of various profiles of the H.264 standard. Trial Tr. \_\_\_\_.

596. Microsoft SEI patents provide value over the alternatives available at the time the H.264 standard was adopted. Trial Tr. \_\_\_\_.

## **G. The Value of The Patents Motorola Claims Are Essential To The H.264 Standard**

597. The H.264 standard is a large and complex collection of technologies related to video coding technology. Many well-known techniques and technologies have been incorporated into the standard throughout its development. Trial Tr. \_\_\_. In fact, the majority of the technologies available to and/or adopted by the H.264 drafters were well-known and in the public domain.

598. The drafters of the H.264 standard had a wide variety of possible technical implementations to choose from that could have been used to implement particular functionality. Trial Tr. \_\_\_

599. Motorola and other companies have asserted that a number of patents are essential to the H.264 standard. Motorola's patents relate to only a small portion of the technologies in the H.264 standard. Trial Tr. \_\_\_.

600. Motorola's patents had little incremental value compared to other alternatives that could have been implemented in the H.264 standard. Trial Tr. \_\_\_.

601. From a technical standpoint, the Motorola patents have little if any value to Microsoft, both because the H.264 standard writers could have adopted alternatives to the Motorola patents with little impact on the performance of standard-compliant devices, and because the Motorola patents have no particular value in Microsoft's products. Trial Tr. \_\_\_.

## **XII. THE 802.11 STANDARD AND THE PARTIES' 802.11 SEPS**

### **A. Background on Wireless Communications**

602. Radio frequencies ("RF") have been used for communications for over 100 years. RF signals are transmitted and received over the air by using antennas. Trial Tr. \_\_\_.

603. Examples of common RF communications include AM and FM radio, satellite communications, broadcast television, and CB radios. Trial Tr. \_\_\_.

#### **1. Wireless Networks**

1           604. Wireless networking is common today in the home and the office. The most  
2 common form of wireless networking employs the 802.11 standard and uses RF. Wireless  
3 devices are commonly known as “Wi-Fi,” which is a designation by the Wi-Fi Alliance  
4 certifying that the products comply with sections of the Institute of Electrical and Electronics  
5 Engineers (“IEEE”) 802.11 standard that the Wi-Fi Alliance selects for inclusion in the  
6 certification process. Trial Tr. \_\_\_. The IEEE does not independently certify products as  
7 complying with the 802.11 standard. Trial Tr. \_\_\_.

8           605. Wireless networks typically include at least one fixed device such as an access  
9 point (typically connected to the Internet via a wired connection) and at least one client device  
10 such as a laptop, PDA, or wireless printer. Trial Tr. \_\_\_.

11           606. An access point communicates with client devices via radio signals. These  
12 radio signals are transmitted over specific frequencies in order to minimize interference. Trial  
13 Tr. \_\_\_.

14           607. At the frequencies used for wireless local area networks (LANs) today, the  
15 coverage of an access point is limited by the physical environment as well as the transmitted  
16 power. Trial Tr. \_\_\_.

## 17                   **2. Computer Networks**

18           608. The wired Ethernet standard, encompassed in the IEEE 802.3 collection of  
19 standards, is the most successful local area network standard in the last 30 years, at least prior  
20 to the 802.11 set of standards. Trial Tr. \_\_\_; PX533

21           609. The wired Ethernet was developed by researchers at Xerox PARC in the mid-  
22 1970s. Wired Ethernet consists of a “bus” (wire) with multiple user stations connected to it.  
23 Trial Tr. \_\_\_.

1           610. The first wireless networks predate the development of the wired Ethernet  
2 standard. ALOHA was a packet radio network developed in the early 1970s, at the University  
3 of Hawaii, that provided network connections across the Hawaiian Islands. Trial Tr. \_\_\_\_.

4           611. Following ALOHA, several companies developed proprietary wireless  
5 networking products. Trial Tr. \_\_\_\_.

6           612. For example, Wavelan and Xircom manufactured proprietary plug in network  
7 cards and wireless receivers that plugged into Ethernet wall ports. Trial Tr. \_\_\_\_.

8           613. The range and rates of these network cards were limited but were able to  
9 support a few hundred kilobits/second by a user. Because these products were proprietary, the  
10 various products did not interoperate, and required a customer to purchase all of the products  
11 from a single manufacturer. Additionally, these products were expensive and did not achieve  
12 widespread adoption. Trial Tr. \_\_\_\_.

13           614. Prior wireless systems such as ALOHA and proprietary wireless products were  
14 the technological basis for wireless LANs as represented by the 802.11 suite of standards.  
15 Trial Tr. \_\_\_\_.

16           615. Because of the success of 10 megabit/sec (Mbps) Ethernet, the expectations for  
17 wireless LANs were for rates in the 1 to 10 Mbps range and for ease of connectivity and  
18 access. Trial Tr. \_\_\_\_.

19           616. Today, 802.11 capability is built into mobile devices from laptops to mobile  
20 phones to e-reader devices. Trial Tr. \_\_\_\_.

21           617. The adoption of the 802.11 standard within consumer devices was largely  
22 driven by advances in semiconductor technology that allowed for the 802.11 functionality to be  
23 supported in a portion of the system chip, rather than on an entirely separate product. Trial Tr.  
24 \_\_\_\_.

1           618. These advances in semiconductor technology are unrelated to the patents  
2 Motorola declared essential to the 802.11 standard. Trial Tr. \_\_\_\_.

3                   **3. Wireless Networks vs. Cellular Systems**

4           619. 802.11 networks are not directly comparable to cellular systems. Trial Tr. \_\_\_\_

5           620. 802.11 networks are designed to serve as a substitute for local area wired  
6 Ethernet networks, supporting a limited number of users in a limited geographical area, using  
7 unlicensed communication bands. Trial Tr. \_\_\_\_ In contrast, cellular systems must support large  
8 numbers of users, provide for high mobility between network cells over large geographical  
9 areas, using licensed bands that are expensive and highly regulated. Trial Tr. \_\_\_\_

10          621. Certain technologies are much more important to cellular systems than to  
11 802.11 networks. Trial Tr. \_\_\_\_ For example, it is much more important for a cellular system to  
12 support fast transitions for users of the system than this feature is for 802.11 networks (where  
13 this feature is optional). Trial Tr. \_\_\_\_.

14                   **B. History of the 802.11 Standard Setting Process**

15          622. The IEEE uses the number 802 to refer to a family of standards that relate to  
16 aspects of communication networks. Trial Tr. \_\_\_\_.

17          623. 802.11 is a standard within the IEEE 802 family of standards and covers aspects  
18 of wireless networking in a local area network (LAN), and specifies the functions and services  
19 required for a device to operate within the LAN. Trial Tr. \_\_\_\_.

20          624. For example, the 802.11 standard specifies how data are physically transmitted,  
21 formats for various control and data frames, functions of various service entities, and various  
22 security and authentication mechanisms (both for enterprise and personal communications).  
23 Trial Tr. \_\_\_\_; PX386A at ¶¶5-8, 11 and 14-17  
24  
25  
26



1           625. The 802.11 standard began with a May 9, 1985 US Federal Communications  
2 Commission (“FCC”) Report and Order authorizing the use of spread-spectrum and wideband  
3 technologies in previously restricted spectra. Trial Tr. \_\_\_\_.

4           626. At the time of the FCC Report and Order, the IEEE had begun publishing  
5 standards for wired LANs, such as Ethernet (802.3) and Token Bus (802.4). Trial Tr. \_\_\_\_.

6           627. The Report and Order provided an opportunity to develop wireless LANs that  
7 could provide the same bandwidth and features as wired networks. Trial Tr. \_\_\_\_.

8           628. After the FCC’s Report and Order, several corporations, such as IBM, NCR,  
9 and Xircom began working on various proprietary wireless networking technologies. Trial Tr.  
10 \_\_\_\_.

11           629. The IEEE formed an 802.11 working group to develop a wireless networking  
12 standard. As work on the 802.11 standard progressed, many proprietary wireless networking  
13 efforts were abandoned by companies that joined the 802.11 working group. Trial Tr. \_\_\_\_.

14           630. Near ubiquitous adoption and corresponding compliance with 802.11 in a  
15 myriad of products has turned 802.11 into the de facto wireless communication standard for  
16 everyday devices in ranges of roughly 10-100 feet. Trial Tr. \_\_\_\_.

17           631. Other wireless communication standards (such as Bluetooth, CDMA, GSM,  
18 etc.) are more popular in other ranges and/or for higher mobility. Trial Tr. \_\_\_\_.

19                   **1. The IEEE 802.11 Working Group**

20           632. The IEEE describes itself as an organization dedicated to advancing  
21 technological innovation. The IEEE has more than 400,000 members in more than 160  
22 countries. The IEEE publishes over 100 peer-reviewed journals and produces thirty percent of  
23 the world’s literature in the electrical and computer science fields. PX516; PX518

24           633. In addition to its publishing activities, the IEEE also works to develop and  
25 promulgate various technology standards. This activity takes place under the IEEE Standards  
26

1 Association (IEEE-SA) which is part of the IEEE. The IEEE organizes various “working  
2 groups” that are made up of and run by IEEE members that help develop and codify  
3 technology standards. Trial Tr. \_\_\_\_.

4 634. To date, the 802.11 working group has met over 130 times. PX519

5 635. Since the inception of the 802.11 effort, more than 30 different task groups have  
6 been formed to study various technologies for incorporation into the standard. Trial Tr. \_\_\_\_

7 636. Task groups work on issues covering all aspects of the standard, from providing  
8 new features to enhancing existing functionality. Trial Tr. \_\_\_\_

9 637. Amendments proposed by a task group are later voted on by the wider 802.11  
10 membership. Accepted amendments are often incorporated into versions of the standard. Trial  
11 Tr. \_\_\_\_

12 638. While there have been a substantial number of amendments to 802.11, the three  
13 major revisions to the standard since 1997 have been: 802.11-1999, 802.11-2007, and the most  
14 current revision, 802.11-2012 (published this year). PX521

15 **2. Contributors to the 802.11 Standard: Companies that have participated**  
16 **in the 802.11 Working Group**

17 639. Over one thousand companies have participated in the 802.11 working group,  
18 from a wide variety of disciplines and specialty areas. Trial Tr. \_\_\_\_ ; PX1299-1429; PX1624

19 640. Of the companies that have participated in development of the 802.11 standard,  
20 94 have filed Letters of Assurance with the IEEE. Trial Tr. \_\_\_\_; PX7; PX1622; PX1621

21 **C. The 802.11 Standard**

22 641. The 802.11 standard has been under continuous development since 1990. Trial  
23 Tr. \_\_\_\_

1           642. The first official version of the standard was accepted by the IEEE in 1997, but  
2 subsequently there have been substantial modifications and amendments to the standard. Trial  
3 Tr. \_\_ ; PX433

4           643. Over the years, the IEEE published various amendments to the standard dealing  
5 with specific technology areas. The publication name for the amendments take a similar form  
6 to the complete standard, but includes a letter designation and the amendment is often referred  
7 to simply by the letter designation. For example, in 2009, the IEEE published the 802.11n-  
8 2009 amendment. The 802.11n-2009 amendment, commercially referred to as “802.11n,”  
9 dealt primarily with enhancements for high throughput. Trial Tr. \_\_; PX494

10           644. It is common for a product to support a number of amendments simultaneously.  
11 Trial Tr. \_\_; PX514

12           645. Historically, the IEEE has incorporated a number of these amendments into the  
13 complete standard and published a revision of the standard that is identified by the year in  
14 which the revision is adopted. There have been three such revisions to the original 1997  
15 standard, 802.11-1999, 802.11-2007, and 802.11-2012, each incorporating a number of  
16 amendments. Trial Tr. \_\_; PX521

17           646. From its original acceptance in 1997 to the most recent version, the 802.11  
18 standard has evolved from a 466 page document to a 2793 page document. PX433; PX386A

19           647. Over that period of time, hundreds of additional individuals have been involved  
20 in work on the various amendments, representing dozens of additional organizations. Trial Tr.  
21 \_\_

22           648. Over one thousand entities have participated in the 802.11 standard setting  
23 process. Trial Tr. \_\_; PX1624

24           649. Today, there are over 450 representatives from over 150 different organizations  
25 participating in 802.11 standards development. PX515

1           650. Even with the adoption of a new version of the 802.11 standard this year, work  
2 on 802.11 continues. There are currently at least seven amendments in development or under  
3 consideration for approval. PX1080

4           651. Additionally, two study groups continue to work on potential future  
5 amendments. PX1663

#### 6                           **1. The 802.11-2012 Standard**

7           652. The 802.11-2012 standard (the most recent version of the standard) is almost  
8 2800 pages long and encompasses a vast number of features and functionalities. The features  
9 articulated in the 802.11 specification number in the hundreds (if not thousands) and cover a  
10 broad range of computing and networking topics. The table of contents for the 802.11-2012  
11 standard alone spans 84 pages. PX386A

12           653. The thousands of technology areas are arranged into 17 sections (5 more than  
13 the original 12 sections in the 1997 standard). These sections provide: (1) a general description  
14 of the architecture; (2) a MAC service definition; (3) layer management information; (4) a  
15 PHY service specification; (5) frame formats; (6) a MAC sublayer functional description; (7) a  
16 MAC sublayer management entity (MLME) definition; (8) security; (9) fast basic service set  
17 transitions; (10) MLME mesh procedures; (11) FHSS PHY specification for the 2.4 GHz ISM  
18 band; (12) a DSSS PHY specification for 2.4 GHz band designated for ISM applications; (13)  
19 an IR PHY specification; (14) a high rate DSSS PHY specification; (15) an orthogonal  
20 frequency division multiplexing PHY specification; (16) an extended rate PHY specification;  
21 and (17) a high throughput PHY specification. PX386A

#### 22                           **2. Optional Elements of the 802.11 Standard**

23           654. All versions of the 802.11 standard have included optional elements. Trial Tr.  
24 \_\_ PX386A

1 655. Examples of optional features in 802.11 include LDPC codes, QoS facilities,  
2 802.11 security/authentication, power management, and fast transitions. Trial Tr. \_\_ PX386A;  
3 PX1625; PX1626; PX1627; PX1628; PX1629

4 **D. Patents Related to the 802.11 Standard**

5 656. There is no definitive compilation of patents essential to the 802.11 standard,  
6 nor any established process for identifying the entire universe of 802.11 standard essential  
7 patents. Trial Tr. \_\_

8 657. A reasonable estimate is that hundreds if not thousands of U.S. patents are  
9 essential to the 802.11 standard. Trial Tr. \_\_

10 658. The IEEE does not require that entities participating in the standard-setting  
11 process identify specific patents as essential. Instead, most companies submit a Letter of  
12 Assurance promising to offer any essential patent they have on RAND terms (a “blanket”  
13 Letter of Assurance). Atheros, Broadcom, Qualcomm, Research in Motion, and Intel are  
14 examples of companies that were technical leaders in their respective technology fields that  
15 provided “blanket” Letters of Assurance to the IEEE. Trial Tr. \_\_; PX1262; PX1622

16 659. The IEEE defines an Essential Patent Claim as “any Patent Claim the use of  
17 which was necessary to create a compliant implementation of either mandatory or optional  
18 portions of the normative clauses of the [Proposed] IEEE Standard when, at the time of the  
19 [Proposed] IEEE Standard's approval, there was no commercially and technically feasible non-  
20 infringing alternative. An Essential Patent Claim does not include any Patent Claim that was  
21 essential only for Enabling Technology or any claim other than that set forth above even if  
22 contained in the same patent as the Essential Patent Claim.” PX1262

23 660. Even though there is no requirement to identify specific patents as essential,  
24 some companies do so nonetheless. PX7

661. Entities that contributed to the development of the 802.11 standard identified over 350 issued U.S. and foreign patents and over 30 patent applications as essential to the 802.11 standard in Letters of Assurance to the IEEE. PX7

**E. Via Patents**

662. The Via Licensing Corporation (“Via”) licenses a pool of patents that Via has determined are 802.11 standard essential patents. Each patent is evaluated for essentiality in an independent evaluation process before being accepted into the Via pool. PX17; PX1060; PX1158; PX1623

663. The Via 802.11 patent pool includes 15 U.S. patents. PX1158; PX1623

**F. Motorola’s Proposals to the 802.11 Working Group**

664. Motorola has participated in the 802.11 Working Group. Trial Tr. \_\_; PX1601

665. Motorola does not generally track proposals made to the 802.11 Working Group. Trial Tr. \_\_.

666. Motorola has not linked any of its patents to proposals made to the 802.11 Working Group. Trial Tr. \_\_

667. Motorola has not identified any proposal to the 802.11 Working Group that was related to a Motorola patent and was ultimately accepted into the 802.11 standard. Trial Tr. \_\_.

668. Of the documents Motorola has submitted to the 802.11 Working Group, a number are items such as meeting minutes and voting ballot summaries, and neither of these categories of documents can be considered technical contributions. Trial Tr. \_\_; PX144

669. At most, Motorola made 210 proposals related to technology to the 802.11 Working Group, out of over 66,000 documents in the 802.11 document archives. Many of these 210 proposals include a number of joint proposals, where at least part of the proposal was authored by individuals from outside of Motorola. Trial Tr. \_\_.

**G. Alternatives to the Functionality Contained Within The 802.11 Standard**

1           670. The 802.11 suite of standards was built upon a long history of research and  
2 technology development in a significant number of areas of technology. Trial Tr. \_\_\_\_.

3           671. In particular, each technology incorporated into the 802.11 standards arose from  
4 substantial prior research and development history outside of any 802.11 standards activity,  
5 and involved many researchers, engineers, academic institutions, government agencies, and  
6 companies that did not participate in the 802.11 standard setting process. Trial Tr. \_\_\_\_.

7           672. Much of the technology on which the 802.11 standard is built was in the public  
8 domain and not patented. Trial Tr. \_\_\_\_ For example, many of the features of 802.11, such as  
9 modulation techniques, spread spectrum, frequency hopping, collision avoidance, OFDM, error  
10 coding, channel estimation, pilot signals, etc. were developed before work on the 802.11  
11 standard began, in the context of projects such as ALOHA and ARPANET. Trial Tr. \_\_\_\_.

## 12           **H. The Microsoft Xbox 360 Console**

### 13                   **1. Background Xbox Information**

14           673. The Microsoft Xbox 360 game console was launched in November 2005.  
15 PX1437 at p. 4

16           674. At launch, the Xbox 360 console was sold in two configurations – a “Core”  
17 configuration and a “Pro” configuration that included a 20GB hard drive. Each configuration  
18 offered network connectivity via a wired Ethernet port. Trial Tr. \_\_\_\_.

19           675. The consoles, as sold, did not provide 802.11 functionality. Trial Tr. \_\_\_\_.

20           676. An Xbox 360 wireless adapter was also offered for sale in November 2005; this  
21 adapter provided support for 802.11a/b/g and could be connected to the Xbox 360 console via  
22 a USB. Trial Tr. \_\_\_\_; PX110

23           677. In April 2007, a third configuration of the Xbox 360 console (the “Elite”) was  
24 offered for sale, offering HDMI output and a 120GB hard drive. As with the two prior  
25 configurations, the console did not provide 802.11 functionality. Trial Tr. \_\_\_\_.

1 678. In November 2009, Microsoft offered for sale a wireless adapter that provided  
2 support for 802.11a/b/g/n. Trial Tr. \_\_\_\_.

3 679. The Microsoft Xbox 360 S was offered for sale in June 2010. It was the first  
4 Xbox console to feature integrated WiFi, with support for 802.11a/b/g/n. Trial Tr. \_\_\_\_.

5 680. WiFi functionality in the Xbox 360 S is provided through an internal hardware  
6 component manufactured by Marvell which is connected to the Xbox motherboard via a USB  
7 connection. Trial Tr. \_\_\_\_; PX525

8 681. As with earlier versions of the Xbox 360, the Xbox 360 S console also offers  
9 network connectivity via a wired Ethernet port. PX1437 at pp. 48-49

10 682. A wired connection is the fastest, most reliable way to connect to a network.  
11 PX1139

## 12 **2. The Xbox and 802.11 Quality of Service (QoS) Facilities**

13 [REDACTED]  
14 [REDACTED]  
15 [REDACTED]  
16 684. [REDACTED]  
17 [REDACTED]  
18 [REDACTED]  
19 [REDACTED]  
20 [REDACTED]  
21 [REDACTED]  
22 [REDACTED]  
23 [REDACTED]  
24 [REDACTED]

## 25 **3. The Xbox and 802.11 Power-saving Functionality**



1           687. In the United States, the Xbox is sold with a 110v AC adapter and this adapter  
2 is used to power the Xbox. PX1437 at p. 8, 19

3           688. In normal use, the Xbox is plugged into a wall outlet. The Xbox does not  
4 contain an internal battery capable of powering the Xbox, and Microsoft does not offer any  
5 battery powered modules (internal or external) for use with the Xbox. Trial Tr. \_\_\_\_.

6 [REDACTED]  
7 [REDACTED]  
8 [REDACTED]  
9 [REDACTED]  
10 [REDACTED]

#### 11           **4. The Xbox and Mesh Networks**

12 [REDACTED]  
13 [REDACTED]  
14 [REDACTED]

#### 15           **5. The Xbox and Ad-Hoc Networks**

16           692. The Xbox can be configured to connect directly with other Xbox devices  
17 (without an access point) using an ad-hoc mode. The typical use of an Xbox is not in ad-hoc  
18 mode, but in infrastructure mode (wherein the Xbox is connected to an infrastructure network  
19 via an access point). Trial Tr. \_\_\_\_.

#### 20           **6. Xbox Network/Internet Connectivity**

21           693. The Xbox does not provide a general purpose web “browser” or software that  
22 allows users (or applications) to navigate to any web or IP address. Trial Tr. \_\_\_\_.

23           694. The Xbox may only connect to other Xboxes, to computers in the same local  
24 area network as the Xbox (for the purposes of streaming content – such as pictures and music –  
25  
26

to the Xbox) to Xbox Live servers, and to the servers of certain content providers that can be accessed through the Xbox Live service. Trial Tr. \_\_; PX1437 at pp. 128-144

**(a) Connections to other Xboxes**

695. An Xbox may send and receive packets to and from another Xbox using a wired or wireless connection. Communication between Xboxes most often occurs in the context of networked, multiplayer gaming. Trial Tr. \_\_.

**(b) Connections to Xbox Live Servers**

696. The Xbox can access various forms of content (including downloadable games, music, movies, etc.) via the Xbox Live service. Sensitive information sent between the Xbox Live servers and the Xbox is encrypted by the Xbox and Xbox Live servers. Information that is not encrypted is not considered sensitive. Trial Tr. \_\_.

**(c) Connections to content provider servers**

697. At present, the Xbox Live service offers content from the following providers: CinemaNow, Dailymotion, MSN, YouTube, Crackle, EPIX, ESPN, Hulu, Last.fm, iHeartRadio, Netflix, Syfy, TMZ, Today Show, and UFC. PX995

698. In general, third party servers use XLSP or SSL/HTTPS to encrypt communications between the server and the Xbox. Trial Tr. \_\_.

**(d) The Xbox and LDPC Codes**

[REDACTED]

**(e) The Xbox and Network Transitions**

700. In normal usage, the Xbox is stationary, connected to an AC outlet, and connected to a single network for the duration of its use. Trial Tr. \_\_.

1 701. In normal usage, an Xbox does not “roam” between access points. In cases  
2 where a user does relocate an Xbox, the standard and expected behavior will be for a user to  
3 power down the device before moving it. Trial Tr. \_\_\_\_.

4 702. A user is able to switch between available networks by changing the network  
5 settings on an Xbox, but these changes do not involve the use of fast transition functionality.

6 [REDACTED] Trial Tr.  
7 \_\_\_\_.

8 703. [REDACTED]  
9 [REDACTED]

10 **(f) The Xbox and 802.11**

11 704. In the terms of the 802.11 standard, the Xbox is a “station.” Using the 802.11  
12 standard, the Xbox can connect to an access point and or to another “station” in ad-hoc mode.  
13 The Xbox cannot act as an access point; in order for the Xbox to act as an access point  
14 Microsoft would need to develop additional software and install such software on the Xbox.  
15 Trial Tr. \_\_\_\_.

16 **(g) Xbox Security**

17 705. Data packets sent by the Xbox to other Xboxes and Xbox Live servers (and data  
18 packets received from Xboxes and Xbox Live servers) are encrypted by the Xbox and Xbox  
19 Live servers using a proprietary Xbox encryption protocol. This encryption takes place at the  
20 session layer and occurs prior to any lower layer encryption, including any 802.11 encryption  
21 that may take place at the data link layer. PX263

22 706. [REDACTED]  
23 [REDACTED]  
24 [REDACTED]

1           707.   802.11 encryption encrypts the entire packet (including the packet header)  
2 between the Xbox and an access point. The access point removes the 802.11 encryption to  
3 process the packet. When the packet is passed from the access point to the network/Internet,  
4 the packet is no longer is secured with 802.11 encryption. If 802.11 encryption was not  
5 removed before the packet left the access point, the receiver would not be able to read the  
6 message. Trial Tr. \_\_\_\_.

7           708.   The Xbox supports connecting to an infrastructure network using no 802.11  
8 encryption (open authentication), WEP, WPA (TKIP), and WPA2 (CCMP). The Xbox  
9 supports ad-hoc connections using open authentication or WEP. Trial Tr. \_\_\_\_.

10          709.   When the Xbox is connected to a network using a wired Ethernet connection, no  
11 802.11 security is used. However, the Xbox proprietary encryption is still applied to packets.  
12 Trial Tr. \_\_\_\_.

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23           **I. Patents Asserted Against Microsoft's Xbox 360**

24          713.   Motorola has accused the Xbox of infringing certain patents that Motorola  
25 claims are essential to 802.11 in prior litigation. Motorola has asserted only three of the  
26

1 patents it has identified as 802.11 “essential” against the Microsoft Xbox 360 implementation  
 2 of the 802.11 standard: the ’571 patent, the ’712 patent, and the ’516 patent. Trial Tr. \_\_;  
 3 PX1607

4 **J. Patents Asserted To Be Essential To The 802.11 Standard By Motorola**

5 714. In its demand letter Motorola identified 53 U.S. patents as essential to the  
 6 802.11 standard. These patents were divided across 26 different patent “families.” PX1

7 715. In its interrogatory responses, MMI and Motorola Solutions identified 3  
 8 additional patents not listed in the Motorola demand letter as essential to the 802.11 standard.  
 9 PX523; PX524

10 716. Motorola provided an analysis of only 8 of 26 patent “families” listed in  
 11 Motorola’s demand letter to Microsoft, addressing 23 of the 53 U.S. patents and applications  
 12 listed therein, along with the three additional patents listed in MMI’s and Motorola Solution’s  
 13 interrogatory responses. Trial Tr. \_\_; PX1; PX523; PX524; PX1619

14 717. When Motorola Inc. split into Motorola Solutions and Motorola Mobility in  
 15 2011, a number of the patents listed in the demand letter were assigned to Motorola Solutions.  
 16 PX1; PX524

17 718. MMI has introduced no evidence that the 30 patents or applications identified in  
 18 the October 2010 letter but not analyzed against the 802.11 standard are essential to the 802.11  
 19 standard or practiced by Microsoft products. Trial Tr. \_\_.

20 719. Motorola identifies twenty-six U.S. Patents owned either by Motorola Mobility  
 21 Inc. or Motorola Solutions, Inc. (collectively, “Motorola”) as essential to the 802.11 standard.  
 22 Trial Tr. \_\_; PX1619; PX523; PX524

23 720. Two of the twenty-six patents expired before Motorola sent its licensing letter  
 24 of October 2010 to Microsoft, three have expired since that time, and five more will expire by  
 25  
 26

1 the end of 2013. Thus, only sixteen of the twenty-six patents will still be enforceable after  
2 December 2013. Trial Tr. \_\_; PX1619

3 721. Seven other patents that Motorola listed as essential to 802.11 in its October  
4 2010 letter have also expired, and Motorola has not analyzed these patents against the 802.11  
5 standard. Trial Tr. \_\_; PX1; PX1620

6 722. To the extent a Motorola patent covers a portion of the 802.11 standard, there  
7 was alternative technology that could have been adopted instead of the Motorola patent. Trial  
8 Tr. \_\_; PX1620

9 723. Each of the identified twenty-six Motorola patents represents, at best, a minor  
10 improvement over previously existing technologies that could have been chosen to be included  
11 in the 802.11 standard. Trial Tr. \_\_.

12 724. Although Motorola's patents can be placed in various broad technical areas that  
13 relate to the 802.11 standard, work by others that predated the Motorola patents shows that  
14 Motorola greatly inflates the scope and purported technical contribution of its patents to the  
15 802.11 standard. Trial Tr. \_\_.

16 725. From a technical standpoint, the Motorola patents discussed have little if any  
17 value to Microsoft, both because the standard writers could easily have written the 802.11  
18 standard to avoid the Motorola patents with little impact on the performance of standard-  
19 compliant devices, and because the Motorola patents have no particular value in the Xbox  
20 product. Trial Tr. \_\_.

21 726. MMI identifies only fifteen patents as being used by the Xbox: 6,331,972 ( the "  
22 '972 patent'); 6,069,896 (the " '896 patent"); 5,519,730 (the " '730 patent"); 5,272,724 (the "  
23 724 patent"); 6,473,449 (the " '449 patent"), 5,329,547 (the " '547 patent"), 5,822,359 (the "  
24 '359 patent"); 6,038,263 (the " '263 patent"); 5,467,398 (the " '398 patent"); 5,689,563 (the "

1 ‘563 patent’); 5,357,571 (the “ ‘571 patent”); 5,319,712 (the “ ‘712 patent”); 5,636,223 (the “  
 2 ‘223 patent”); 6,404,772 (the “ ‘772 patent”); 5,142,533 (the “ ‘533 patent”). Trial Tr. \_\_\_\_  
 3 727. Of the fifteen patents identified by MMI as used by the Xbox, five are never  
 4 used by the Xbox, the ‘223 patent, the ‘772 patent, the ‘533 patent, the ‘263 patent, and the  
 5 ‘712 patent. Trial Tr. \_\_\_\_.

6 728. Of the remaining ten patents, five are not used in normal operations or are  
 7 redundant to Xbox functionality: the ‘896 patent, the ‘972 patent, the ‘571 patent, the ‘398  
 8 patent, the ‘563 patent. Trial Tr. \_\_\_\_.

9 729. The five remaining U.S. patents have, at best, minimal value to the Xbox  
 10 console: the ‘730 patent, the ‘724 patent, the ‘449 patent, the ‘547 patent, and the ‘359 patent.  
 11 Trial Tr. \_\_\_\_.

12 730. The ‘449, ‘547, and ‘359 patents relate to older amendments to the 802.11  
 13 standard, the “b” and “g” amendments. While legacy devices exist that operate based on the  
 14 older amendments, the mode based on the “n” amendment is the most widely implemented  
 15 today; it provides significantly improved performance over the “b” and “g” modes. Because  
 16 the Xbox console is compliant with the “n” mode, the patents related to the “b” and “g”  
 17 amendments are of relatively little value to the Xbox product even if the “b” and “g” modes are  
 18 used in certain limited scenarios. Trial Tr. \_\_\_\_.

19 731. Motorola’s analysis of the ‘730 patent and the ‘724 patent does not show any  
 20 link between the patents and the asserted relevant portion of the 802.11 standard, and therefore  
 21 there is no basis to conclude that a standard-compliant product would infringe these patents.  
 22 Trial Tr. \_\_\_\_.

### 23 **K. Patents Asserted To Be Essential But Not Alleged to Be Used by the Xbox**

24 732. Even if one accepts the essentiality of the Motorola patents, many of these  
 25 patents are not used in 802.11 implementations by devices like the Microsoft Xbox,  
 26

1 demonstrating that these patents cover techniques that are optional and that may not be  
2 common in real world usage scenarios. Trial Tr. \_\_\_\_.

3 **1. Channel Access Management/QoS**

4 733. Motorola identifies two patents as relating to “Channel Access Management –  
5 HCF,” U.S. Patent Nos. 5,636,223 and 6,404,772. PX1619. HCF functionality is a  
6 component of the Quality of Service (QoS) facilities in the 802.11 standard. Neither of these  
7 patents has ever been asserted against any Microsoft implementations of the 802.11 standard.  
8 Trial Tr. \_\_\_\_.

9 734. QoS functionality is an optional part of the 802.11 standard. PX1625

10 735. At a high level, QoS provides facilities for prioritizing information sent over the  
11 network so that certain types of data packets are delivered before other types of packets. QoS  
12 may sometimes be useful when a device is transmitting time-sensitive data along with other  
13 data that is not time-sensitive (or is transmitting time sensitive data on a network where other  
14 devices are transmitting data that is not time sensitive. Trial Tr. \_\_\_\_.

15 736. It was recognized by 1990 that different protocols were needed for delay-  
16 sensitive multimedia applications, and many other protocols were developed to handle these  
17 situations, including the Real Time Protocol (RTP), Real Time Control Protocol (RTCP),  
18 H.320 (1990), H.323 (1996), H.324 (1995), Session Initiation Protocol (SIP), and Session  
19 Description Protocol (SDP). These protocols can be implemented over a wireless connection.  
20 Trial Tr. \_\_\_\_; PX541; PX508; PX509; PX510; PX511; PX512; PX525

21 737. The 802.11e QoS standard was developed after these multimedia protocols.  
22 Trial Tr. \_\_\_\_.

23 738. 802.11 QoS employs “priority” classes for wireless network access. Certain  
24 types of data are given priority over other types of data. In 802.11 QoS VoIP calls, which  
25 require low latency, receive first priority, as do two-way real-time video communications.  
26



1 Video streaming, data transfers, etc., receive lower priority for access to the channel. Trial Tr.  
2 \_\_\_\_.

3 739. Prioritizing packets based on packet type was well known within the art when  
4 the sections relating to QoS were being developed within the 802.11 standard. Trial Tr. \_\_\_\_.

5 740. Any Motorola proposals related to the technology only cover only a small area  
6 of QoS within the 802.11 standard and had little incremental value compared to alternatives  
7 available at the time. Trial Tr. \_\_\_\_.

8 **(a) The Xbox Does Not Use QoS or the '223 or '772 Patents**

9 [REDACTED]  
10 [REDACTED]  
11 [REDACTED]  
12 [REDACTED]  
13 [REDACTED]  
14 [REDACTED]  
15 [REDACTED]  
16 [REDACTED]

17 **(b) U.S. Patent No. 5,636,223**

18 742. The ITC has found that the '223 patent is invalid and that products complaint  
19 with the 802.11 standard do not infringe claim 1 of the '223 patent. PX1430

20 743. MMI does not contend that the Xbox practices the '223 patent.

21 744. Motorola reads claim 1 of the '223 patent on QoS enhanced distributed channel  
22 access (EDCA) functionality in 802.11. Trial Tr. \_\_\_\_.

23 745. EDCA is optional in 802.11 and can only be used with QoS-enabled access  
24 points. PX386A at § 4.3.7 (identifying QoS and non-QoS-enabled access points).

1           746. EDCA is a method of providing multiple devices access to a shared channel. At  
2 a high level, the first step in this process is to have a device determine if the channel is being  
3 used. If the channel is being used, the device will wait a period of time before testing the  
4 channel again. This method of channel access is known as CSMA/CA. Trial Tr. \_\_\_\_.

5           747. Channel access over a shared medium has been known since the ALOHA  
6 network in the 1960s. One carrier sensing protocol, CSMA/CD is used in the 802.3 standard  
7 also known as Ethernet, which was first published in 1985. Trial Tr. \_\_\_\_; PX533

8           748. There are many variants of CSMA that have been proposed and analyzed over  
9 the past several decades. A few of these are evaluated by Kleinrock and Scholl in their 1980  
10 paper. Trial Tr. \_\_\_\_; PX535

11           749. EDCA alters the general CSMA/CA scheme by changing the amount of time a  
12 unit waits before retesting the channel based on the priority value of the data being sent (such  
13 that a higher priority value generally results in a shorter wait time). Trial Tr. \_\_\_\_.

14           750. Other options, even within the 802.11 standard, exist for carrier access. The  
15 802.11 standard provides a variety of methods for accessing the wireless medium of which  
16 EDCA is merely one. One example of carrier access in the standard is CSMA/CA, which is  
17 used by the distributed coordination function (DCF) method, which is a required (not optional,  
18 like EDCA) component of the 802.11 standard. The '223 patent does not relate to DCF  
19 because DCF does not assign any priority values. Trial Tr. \_\_\_\_; PX386A at § 9.2.2

20           751. Additionally, there is another channel access method, point coordination  
21 function (PCF), where the access point coordinates channel access by polling the stations. As  
22 with DCF, PCF does not involve the assignment of priority values. Trial Tr. \_\_\_\_; PX386A §  
23 9.2.3

752. Even assuming that the ‘223 patent is essential to the EDCA scheme disclosed in the 802.11 patent, DCF and PCF are viable alternatives that could be used in place of the techniques described in the ‘223 patent. Trial Tr. \_\_.

753. The ‘223 patent identifies prior art on its face that provides alternatives to EDCA. For example, U.S. Patent No. 4,534,061 describes a system for controlling channel access that “provide[s] priority access to a control channel for emergency numbers.” PX547 at 3:13-15. The ‘061 patent further states that after an unsuccessful attempt to gain access to a control channel, “[p]rovision is also made for callers who are trying to reach emergency numbers and other pre-identified high priority numbers to have immediate access to the system without waiting for previously unsuccessful callers to terminate their try-again routines.” PX547 at 5:32-40; PX547 at 9:14-40

754. Another example of an alternative to the ‘223 patent would be a system that did not employ collision avoidance, but instead ensured that all high priority transmissions were sent/received before any lower priority packets by reserving periods of time where only high priority transmissions could be sent. Trial Tr. \_\_.

755. The features that Motorola describes in relation to the '223 patent provided little, if any, benefit over alternatives that could have been used instead in the 802.11 standard because the alternatives would have achieved a comparable result. Trial Tr. \_\_\_\_.

**(c) U.S. Patent No. 6,404,772**

756. Motorola relates claim 1 of the '772 patent to the QoS functions of an access point distributing data to remote terminals based on the presence of voice packets. Trial Tr. \_\_\_\_.

757. Motorola has not shown that the ‘772 patent is essential to the 802.11 standard. Motorola’s analysis does not satisfy the fourth element of claim 1 because Motorola fails to show how an access point maintains “a fair packet distribution” where “fairness is determined

1 by the number of packets that have been transmitted to each remote terminal.” Trial Tr. \_\_\_\_;  
2 PX179

3 758. Each of the claims relates only to an access point’s operations and the ‘772  
4 patent does not require or claim the operations of a station. Trial Tr. \_\_\_\_; PX179

5 759. Even if the ‘772 patent was essential to the 802.11 standard, an Xbox is a  
6 station, not an access point. Trial Tr. \_\_\_\_The techniques disclosed in the ‘772 patent would  
7 offer no technical benefit to a device that is not an 802.11 access point. Trial Tr. \_\_\_\_.

8 760. The claim analyzed by Motorola relates to a specific QoS usage scenario, where  
9 voice packets and data packets are sent to a particular terminal and where those voice packets  
10 are sent before (are given higher priority) than the data packets. Trial Tr. \_\_\_\_; PX179

11 761. Moreover, the fourth element of claim 1 requires that QoS capabilities are used  
12 by a station and an access point as well as support for power saving techniques by the access  
13 point as well as power save stations operating on the AP’s network. Trial Tr. \_\_\_\_

14 762. Finally, as with the ‘223 patent, Motorola analyzes the ‘772 patent, in part, in  
15 relation to EDCA, which is optional and only used in QoS-enabled access points. Even within  
16 the 802.11 standard there are alternatives to EDCA, such as DCF, PCF, and Request to  
17 Send/Clear to Send (“RTS/CTS”). Trial Tr. \_\_\_\_; PX386A § 9.2.2; PX386A § 9.2.3; PX386A §  
18 9.3.2.5

19 763. Real-time communications over wireless existed well before the ‘772 patent and  
20 there were other existing techniques for transmitting time-sensitive data, such as voice data,  
21 that could have been used in the 802.11 standard instead of the technology claimed in the ‘772  
22 patent. Trial Tr. \_\_\_\_.

23 764. For example, the real-time transport protocol (RTP) and Real Time Control  
24 Protocol (RTCP) were developed by the Internet Engineering Task Force (IETF) and first  
25 published in 1996 as RFC 1889. PX541 The RTP/RTCP protocols are used extensively for  
26

1 end-to-end, real-time, transfer of streaming data and are one of the technical foundations of  
2 VOIP. Trial Tr. \_\_\_\_.


3 765. Additionally, explicit QoS classes were implemented by the ITU ATM Forum  
4 (Asynchronous Transfer Mode—ATM), which provide for the special characteristics of traffic  
5 such as VoIP and multimedia. Trial Tr. \_\_\_\_; PX526; PX530

6 766. The features of the ‘772 patent provided little, if any, advance over such  
7 alternatives at least because prioritizing packets for the delivery of time-sensitive data packets  
8 was a well-known technique and these alternatives could have been adopted by the drafters of  
9 the 802.11 standard. Trial Tr. \_\_\_\_.

10 **(d) U.S. Patent No. 5,142,533**

11 767. Motorola identifies one patent, U.S. Patent No. 5,142,533, as essential to DCF  
12 and EDCA functionality in the 802.11 standard. PX1619. Motorola has not asserted this  
13 patent against Microsoft implementations of the 802.11 standard. Trial Tr. \_\_\_\_.

14 768. To the extent that Motorola relates the ‘533 patent to EDCA, EDCA is optional  
15 and only used in QoS-enabled access points. Trial Tr. \_\_\_\_.

16   
17 770. Under Motorola’s analysis, the RTS/CTS access mode must be used if the ‘533  
18 is practiced. The RTS/CTS access mode is one possible mode of channel access among the  
19 many provided for in the 802.11 standard. Trial Tr. \_\_\_\_.

20   
21 772. CSMA in the 802.3-1985 standard is an alternative channel access method to  
22 the ‘533 patent. Trial Tr. \_\_\_\_; PX544

23 773. The collision avoidance methods evaluated by Kleinrock and Scholl in their  
24 1980 paper as alternatives to the ‘533 patent. Trial Tr. \_\_\_\_; PX535

1           774. The ALOHANET carrier access scheme is an alternative to the ‘533 patent.  
2 Trial Tr. \_\_\_\_.

3           775. The point coordination function (PCF) is a channel access mechanism available  
4 in the 802.11 specification is another alternative to DCF, EDCA, and the ‘533 patent. Trial Tr.  
5 \_\_\_\_; PX386A § 9.2.3

6           776. The ‘533 patent adds little to nothing over the functionality of alternatives the  
7 drafters of the 802.11 standard could have adopted. Trial Tr. \_\_\_\_.



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9                   **2. High Throughput (U.S. Patent No. 6,038,263)**

10           778. Motorola asserts that claim 1 of U.S. Patent No. 6,038,263 is essential to high  
11 throughput functionality in the 802.11 standard, specifically High Throughput Long Training  
12 Field (HT-LTF) sequences. PX1619. Motorola has not asserted this patent against Microsoft  
13 implementations of the 802.11 standard. Trial Tr. \_\_\_\_.

14           779. In Motorola’s analysis, claim 1 of the ‘263 patent requires the generation of  
15 orthogonal pilot channels and the transmission of the orthogonal channels on spatially separate  
16 antennas. Trial Tr. \_\_\_\_.

17           780. Under MMI’s analysis, Claim 1 requires the generation of pilot channels using  
18 “different orthogonal codes.” Trial Tr. \_\_\_\_.

19           781. In 802.11, STBC is optional and only two spatial streams must be supported to  
20 achieve high throughput. When only two spatial streams are used, 802.11n pilot channels are  
21 generated using the same code with a different sign/polarity. Trial Tr. \_\_\_\_; PX386A at Fig. 20-  
22 4 (showing HT-mixed format required by 802.11n); PX386A at Equation 20-27 (showing  
23  $P_{HTLTF}$  matrix); PX386A at Fig. 20-9 (showing generation of HT-DLTFs); PX386A at Table  
24 20-12 (showing how to determine number of space time streams).

1           782. Claim 1 of the '263 patent is not essential to the 802.11 standard and the Xbox  
2 does not practice this patent. Trial Tr. \_\_\_\_.

3           783. There were existing alternatives to the high throughput techniques incorporated  
4 into the 802.11 standard. For example, Wittneben's 1991 and 1993 papers described using  
5 different filtering techniques to identify different base stations, an approach that can be used  
6 for multiple antennas by filtering the streams on each antenna. Trial Tr. \_\_\_\_; PX551; PX552

7           784. The '263 patent provides little, if any, technical contribution to the 802.11  
8 standard over alternatives available to the drafters of the standard. Trial Tr. \_\_\_\_.

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### 15                   **3. Security**

#### 16                               **(a) U.S. Patent No. 5,319,712**

17           787. Motorola analyzes claim 6 of the '712 patent as essential to TKIP encryption.  
18 Trial Tr. \_\_\_\_.

19           788. As three different courts have concluded, the '712 patent is not essential to the  
20 802.11 standard. PX568; PX536; PX428 The Xbox does not practice the '712 patent.

21           789. As the '712 patent has been construed, the transmit overflows sequence number  
22 must not be transmitted along with data packet. PX568; PX536; PX428

23           790. Devices that comply with the relevant portions of the 802.11 standard  
24 (including the Xbox) transmit a complete sequence number, including what MMI has asserted  
25  
26

1 is the overflow sequence number. PX428; PX536. This operation provides a direct alternative  
2 to the method claimed in the '712 patent. Trial Tr. \_\_\_\_.

3 791. Even if the '712 patent applied to TKIP encryption, the 802.11 standard  
4 provides both WEP and CCMP as alternative encryption protocols, both of which use a single  
5 counter transmitted along with the packets. Trial Tr. \_\_\_\_; PX386A §§ 11.2.2, 11.4.3 The '712  
6 patent does not relate to the WEP and CCMP protocols, which requires two separate values to  
7 form the sequence number used to create the encryption key variable. Trial Tr. \_\_\_\_ Motorola  
8 does not assert that the WEP or CCMP protocols infringe the '712 patent. Trial Tr. \_\_\_\_.

9 792. The '712 patent is not essential to the 802.11 standard and has no value to  
10 devices using the 802.11 standard. Trial Tr. \_\_\_\_.

#### 11 **L. Patents Asserted To Be Essential But Not Used In Normal Operation In 802.11**

#### 12 **Implementations By Devices Like The Xbox Or Redundant To Xbox Features**

##### 13 **1. Network Setup**

14 793. Motorola has analyzed two patents as essential to network setup functionality in  
15 802.11 – U.S. Patent Nos. 6,069,896 and 6,331,972. PX1619 Motorola has not asserted either  
16 patent against a Microsoft implementation of the 802.11 standard. Trial Tr. \_\_\_\_.

17 794. The '896 and '972 patents do not relate to connections to fixed infrastructure  
18 components (such as an access point), but instead relate to communications between peer  
19 devices, such as devices on an ad-hoc or mesh network. Trial Tr. \_\_\_\_; PX171; PX177

##### 20 **(a) U.S. Patent Nos. 6,069,896 and 6,331,972**

21 795. Motorola relates claim 17 of the '896 patent to the initial association of a station  
22 to an access point. In particular, Motorola relates the claim to a station transmitting an  
23 unsolicited probe request that includes identity information. Trial Tr. \_\_\_\_.

24 796. In a previous ITC proceeding, MMI asserted different claims of the '896, claims  
25 1, 2, 3, and 12, against system used to connect wireless devices to the Xbox, and not to the  
26



1 Xbox compliance with the 802.11 standard. Trial Tr. \_\_; PX1607. MMI asserted other patents  
2 against the Xbox compliance with the 802.11 standard. Trial Tr. \_\_; PX1607

3 797. Motorola relates claim 9 of the '972 patent to the initial association of a station  
4 to an access point as well. As with the '896 patent, Motorola also identifies the '972 patent as  
5 requiring a device to send an unsolicited message including identity information. Trial Tr. \_\_.

6 798. Claim 17 of the '896 patent and claim 9 of the '972 patent merely require the  
7 transmission of unsolicited messages that include identity information, which was well known  
8 in the art prior to the priority dates of the '896 patent and the '972 patent. Trial Tr. \_\_.

9 799. One example of a system that transmitted unsolicited messages to associate  
10 devices was the WaveLAN system. The WaveLAN system utilized access points transmitting  
11 beacon frames to stations for initial sign-on. Trial Tr. \_\_; PX384; PX570

12 800. When the 802.11 standard was being drafted, many methods existed for  
13 associating a device to a network through probe requests or beacons that would not involve the  
14 unsolicited messages required by the '896 and '972 patents. For example, the stations could  
15 only send identity information in response to a beacon frame, instead of sending unsolicited  
16 messages. Trial Tr. \_\_.

17 801. The features that Motorola describes in relation to these patents provided little,  
18 if any, advance over existing alternatives because methods for associating wireless devices  
19 without requiring pre-existing knowledge of network addresses was well-known. Trial Tr. \_\_.

20 **(b) The Xbox Does Not Use the '896 or '972 Patent for 802.11**

21 **Functionality**

22 802. Motorola asserted the '896 patent against the Xbox in previous litigation in the  
23 International Trade Commission, but it did not assert the '896 patent against Xbox 802.11  
24 compliant operations. Trial Tr. \_\_; PX1607

1           803. The typical use of the Xbox is to connect the device to a router. Trial Tr. \_\_\_\_.

2 While the Xbox does allow for connections to another Xbox in what is called Ad-Hoc mode,

3 Ad-Hoc mode is not typical. Trial Tr. \_\_\_\_ Therefore, even if one assumes for purposes of

4 argument that these patents do cover aspects of ad hoc communications as set forth in the

5 802.11 standard, these patents provide little to no technical benefit to Xbox operations. Trial

6 Tr. \_\_\_\_.

## 7                           **2. Security and Encryption**

8           804. Motorola analyzes four patents as essential to security and encryption

9 (specifically, 4-way and Group Key Handshake Authentication, CCMP Encryption, and TKIP

10 encryption) in the 802.11 standard as implemented by the Xbox: U.S. Patent Nos. 5,357,571;

11 5,319,712; 5,467,398; and 5,689,563. PX1619; Trial Tr. \_\_\_\_.

12           805. Security is a large and complex topic in the 802.11 standard, spanning roughly

13 150 pages. The Motorola patents do not represent even a small fraction of the security

14 functionality detailed in the standard. Trial Tr. \_\_\_\_.

15           806. IEEE 802.11 networks have evolved through several security approaches,

16 including WEP, WEP2, TKIP, and CCM-AES. Trial Tr. \_\_\_\_.

17           807. Security is an optional feature for an 802.11 network – the 802.11 specification

18 provides for “Open Authentication” meaning that a network does not require any

19 authentication for a device to associate with the network. Trial Tr. \_\_\_\_; PX1629

20           808. Open Authentication is the default option for an 802.11 network. In an open

21 authentication system, when the Access Point (AP) receives an authentication request from a

22 user (often designated as a Station (STA)), the AP replies with a message indicating successful

23 authentication. Trial Tr. \_\_\_\_

24           809. In the earliest 802.11 networks, the only security method specified was denoted

25 as WEP (Wired Equivalent Privacy). WEP was optional. Trial Tr. \_\_\_\_.

26

810. WEP is vulnerable to many different attacks and thus the 802.11 working group turned attention to addressing these security issues. Trial Tr. \_\_\_\_.

811. By the time the full extent of the weaknesses in WEP security were discovered, there was a considerable installed base of existing access points that already allowed for WEP. An interim security solution – Temporal Key Integrity Protocol (TKIP) – was adopted in the 802.11i amendment. Access points that used WEP could implement TKIP without any hardware changes. Trial Tr. \_\_\_\_.

812. TKIP was never intended to be a final solution for the deficiencies of WEP. The 802.11i amendment also introduced Counter Cipher Mode with Block Chaining Message Authentication Code Protocol (CCMP), which provided a more secure protocol than TKIP (but required new hardware). Trial Tr. \_\_\_\_.

813. WEP and TKIP are both deprecated in the 802.11-2012 standard. The TKIP algorithm is unsuitable for the purposes of the 802.11 standard. Trial Tr. \_\_\_\_; PX386A § 5.1.2

814. There are a number of alternatives to TKIP. For example, within the 802.11-2012 standard itself, a superior option is already available in the form of CCMP. Trial Tr. \_\_\_\_; PX386A § 11.4.3

815. Motorola’s patents have little, if any, incremental value as compared to alternatives available to the drafters of the 802.11 standard. Trial Tr. \_\_\_\_.

**(a) U.S. Patent No. 5,357,571**

816. Motorola relates claim 12 of the ‘571 patent to the 4-way handshake used to exchange secure encryption keys. Trial Tr. \_\_\_\_.

817. There were many known ways to exchange encryption keys and key exchange protocols have been known at least since the 1976 publication “New Directions in Cryptography,” by Whitfield Diffie. Trial Tr. \_\_\_\_; PX506 The Challenge-Handshake

1 Authentication Protocol (CHAP) provides for key exchange through the use of a 3-way  
2 handshake. Trial Tr. \_\_; PX571; PX507

3 818. As another example, GSM, a cellular system, included a method of  
4 authenticating devices and creating encryption keys. Trial Tr. \_\_; PX527

5 819. The '571 patent provides little to no technical contribution over prior existing  
6 alternatives for exchanging security keys. Trial Tr. \_\_.

7 820. The '571 patent does not read generally on 802.11 security facilities, but instead  
8 relates to specific implementations of specific security elements. Trial Tr. \_\_.

9 **(b) U.S. Patent Nos. 5,467,398 and 5,689,563**

10 821. Motorola analyzes claims 1 and 22 of the '398 patent as essential to the process  
11 by which the 802.11 encryption protocols calculate a message integrity code (MIC) to include  
12 with data packets. Motorola relates claim 1 of the '563 patent to using a packet sequence  
13 number in the calculation of the MIC. Trial Tr. \_\_.

14 822. The MIC is an encrypted code that is based on the plaintext data and serves to  
15 protect against forged packets. Trial Tr. \_\_. Under Motorola's analysis, the temporal key in  
16 TKIP and CCMP is the "messaging key" required by the claims. Trial Tr. \_\_.

17 823. There were many alternatives to the process of creating and using the temporal  
18 key that were available to the drafters of this portion of the 802.11 standard. Trial Tr. \_\_. For  
19 example, a separate key could be calculated to encrypt the MIC or the MIC could be based on  
20 a value other than the MAC address of the station or a packet sequence number (such as the  
21 message data itself). Trial Tr. \_\_.

22 824. The '398 and '563 patents provided little, if any, value over alternatives that  
23 could have been adopted by the drafters of the 802.11 standard. Trial Tr. \_\_.

830.

831. Aside from compliance with the standard, the Xbox derives no independent technical benefit from the security provided by the 802.11 standard. Trial Tr. \_\_

#### **M. Other Patents**

##### **1. Data Modulation**

832. Wireless networks are subject to interference from other wireless devices. The interference problem was exacerbated because other devices and the Industrial Scientific

1 Medical (ISM) radio band also operated at the 2.4 GHz frequency band originally allocated to  
2 802.11 and used by the widely implemented 802.11b standard. Trial Tr. \_\_\_\_.

3 833. The early standard proposed three physical layer connections, infrared (IR),  
4 frequency-hopping (FH) spread spectrum, and direct sequence spread spectrum (DSSS). Trial  
5 Tr. \_\_\_\_.

6 834. The FH spread spectrum and DSSS techniques were both well known from  
7 military applications, and both offered the advantages that the wireless LAN users would have  
8 minimal interference with existing users of the ISM band and that they would also be less  
9 likely to interfere with each other. Trial Tr. \_\_\_\_.

10 835. When the first 802.11 standard was set in 1997, the Physical (PHY) layer data  
11 rates were between 1 and 2 Mbps, and new standards activities were initiated to improve the  
12 data rate and throughput (delivered information bit rate) by improving the PHY layer, while  
13 maintaining the basic 802.11 MAC with minimal changes. Trial Tr. \_\_\_\_; PX433

14 836. 802.11a was an effort to develop a PHY layer for the dedicated band of  
15 frequencies at 5 GHz, while 802.11b was an effort to improve the PHY layer in the ISM band  
16 at 2.4 GHz. Trial Tr. \_\_\_\_; PX431

17 837. The 802.11b standard extended data rates to 5.5 and 11 Mbps. PX426

18 838. The 802.11a amendment replaced Direct Sequence Spread Spectrum with  
19 Orthogonal Frequency Division Multiplexing (OFDM). Trial Tr. \_\_\_\_; PX431

20 839. OFDM technology was a major innovation in wireless signaling. It not  
21 invented by Motorola. Trial Tr. \_\_\_\_.

22 840. OFDM utilizes the allocated band by employing multiple orthogonal carriers in  
23 narrower band channels, where some of these narrow band channels may be more reliable than  
24 others. OFDM has different modulation and coding schemes for each specified data rate. Trial  
25 Tr. \_\_\_\_.

1           841. These modulation and coding schemes are used on each orthogonal subcarrier.  
2 The modulation methods include BPSK and QPSK as before, but much higher bit rates are  
3 achieved by also incorporating Quadrature Amplitude Modulation (QAM) with up to 6 bits per  
4 subcarrier, or a signal constellation that contains 64 points. By varying the modulation method  
5 and the code rate, the transmitted bit rate per subcarrier is changed. The rates that are required  
6 to be supported by the standard are 6, 12, and 24 Mbps. The narrower band channels reduce  
7 the signal processing involved in the system. Trial Tr. \_\_\_\_.

8           842. The success of OFDM in 802.11a spurred the standardization of OFDM in the  
9 2.4 GHz ISM band under the designation 802.11g with the same set of PHY layer data rates.  
10 OFDM has also been carried into the 802.11n standard. Trial Tr. \_\_\_\_.

11           843. The IEEE 802.11g standard adopts much of what was learned in developing the  
12 IEEE 802.11a standard, except that 802.11g is required to support some backward  
13 compatibility modes. Trial Tr. \_\_\_\_; PX493

14           844. IEEE 802.11n continues the use of OFDM and retains many of the MAC layer  
15 characteristics. Trial Tr. \_\_\_\_; PX494

16           845. To the extent that Motorola contributed anything to the already well-established  
17 field of spread spectrum signaling, their contribution in the form of proposals or patents cannot  
18 amount to more than a small portion of the subject matter and had little incremental value  
19 compared to alternatives available at the time. Trial Tr. \_\_\_\_.

20                           **(a) Data Modulation (b/g)**

21           846. Motorola identifies three patents as related to data modulation for the “b” and  
22 “g” modes of operation, U.S. Patent Nos. 5,329,547; 6,473,449, and 5,822,359. PX 1619.  
23 Motorola has not asserted any of these patents against Microsoft implementations of the 802.11  
24 standard. Trial Tr. \_\_\_\_.

1 847. Modern routers operate using the “802.11n” amendment specifications. Trial  
2 Tr. \_\_\_\_.

3 848. The current 802.11n amendment provides much higher performance than “b” or  
4 “g” modes. While the “b” or “g” modes may be used in limited scenarios or for compatibility  
5 with older devices, these patents have minimal value going forward. Trial Tr. \_\_\_\_.

6 **(i) U.S. Patent No. 5,822,359**

7 849. Motorola analyzes claim 22 of the ‘359 patent as essential to the process of  
8 inserting reference symbols in a stream to be transmitted using DSSS to be used in estimating a  
9 channel at the receiver. Trial Tr. \_\_\_\_.

10 850. Inserting reference symbols for channel estimation at the receiver was well  
11 known prior to the ‘359 patent. Trial Tr. \_\_\_\_ One alternative that could have been used by the  
12 drafters of the 802.11 standard was the proposed IS-95 standard (published on April 21, 1992)  
13 which included a pilot channel for: timing recovery for synchronization with the network;  
14 channel estimation; frequency offset correction for the mobile; pilot strength measurements for  
15 handoff decisions. Trial Tr. \_\_\_\_; PX537; PX538; PX545

16 851. The ‘359 patent provided little, if any, advance over existing alternatives. Trial  
17 Tr. \_\_\_\_.

18 **(ii) U.S. Patent No. 5,329,547**

19 852. Motorola analyzed claim 36 of the ‘547 as essential to the use of reference  
20 symbols for channel estimation. Trial Tr. \_\_\_\_.

21 853. As with the ‘359 patent, the ‘547 patent also relates to using reference symbols  
22 for channel estimation. Trial Tr. \_\_\_\_; PX537; PX538; PX545 And as with the ‘359 patent, the  
23 proposed IS-95 standard existed at the time for drafters of the 802.11 standard to choose from.  
24 Trial Tr. \_\_\_\_; PX537; PX538; PX545. Therefore, the ‘547 patent provided little, if any, advance  
25 over existing alternatives available to the drafters of the 802.11 standard. Trial Tr. \_\_\_\_.



**(iii) U.S. Patent No. 6,473,449**

854. Motorola analyzes claim 1 of the '449 patent as essential to Complementary Code Keying (CCK) modulation in the 802.11 standard. Trial Tr. \_\_\_. Motorola attempts to connect the Complementary Code Keying (CCK) modulation used in the 802.11 standard with the Walsh function based Hadamard sequences emphasized in the '449 patent as the orthogonal sequences.

855. Under Motorola's analysis, the '449 patent is not essential to the 802.11 standard. Trial Tr. \_\_\_.

856. Khaled Fazel's 1993 IEEE UCUPC paper, describes several alternative approaches to the '449 patent. Several alternative detection procedures are presented and analyzed in this paper. Trial Tr. \_\_; PX528

**(b) Data Modulation (a/g/n)**

857. Motorola identifies two patents as related to data modulation for the "a," "g," and, "n" modes of operation, U.S. Patent Nos. 5,272,724 and 5,519,730. PX1619; Trial Tr. \_\_\_. Motorola has not asserted either of these patents against Microsoft implementations of the 802.11 standard. Trial Tr. \_\_\_.

**(i) U.S. Patent No. 5,519,730**

858. Motorola analyzes claim 14 of the '730 patent as essential to one feature of OFDM functionality in 802.11 a/g networks. Trial Tr. \_\_\_.

859. Motorola has not asserted that the Xbox practices the '730 patent. Trial Tr. \_\_; PX1607

860. Motorola relates claim 14 to 802.11 a/g OFDM and asserts that PLCP preambles located in subcarrier signals satisfies the first step of this claim.

861. Motorola has not demonstrated that the '730 patent is essential to the 802.11 standard. Trial Tr. \_\_\_.

862. The '730 patent as analyzed by Motorola at most only relates to the use of certain reference sequences and not the benefits of OFDM technology as a whole. Trial Tr. \_\_\_\_.

863. OFDM technology was a major innovation in wireless signaling. It not invented by Motorola, and the '730 patent relates to adding a small feature to OFDM technology. Trial Tr. \_\_\_\_.

864. The 1985 paper published in the IEEE Transactions on Communications by Leonard Cimini is a direct alternative to the '730 patent and illustrates inserting pilot streams on subchannels for carrier offset estimation. Trial Tr. \_\_\_\_; PX385

865. The '730 patent provided little, if any, advance over existing alternatives available to the drafters of the 802.11 standard. Trial Tr. \_\_\_\_.

**(ii) U.S. Patent No. 5,272,724**

866. Motorola has analyzed claim 20 of the '724 patent as essential to one feature of OFDM in the 802.11 standard. Trial Tr. \_\_\_\_.

867. MMI asserts that there is a PLCP preamble located in each of the 48 different signals satisfies this requirement. However, Section 18 and Annex L of the 802.11-2012 show that only one preamble is sent for all subcarriers in an OFDM symbol. This common PCLP preamble cannot be both a first and second narrowband synchronization symbol. Trial Tr. \_\_\_\_; PX386A

868. The '724 patent is not essential to the 802.11 standard and the Xbox 360 (or any device that practices the 802.11 standard) does not practice this patent. Trial Tr. \_\_\_\_.

869. OFDM technology was a major innovation in wireless signaling. It not invented by Motorola, and the '724 patent relates to adding a small feature to OFDM technology. Trial Tr. \_\_\_\_.

870. The benefits provided by of OFDM are not due to the '724 patent. The '724 patent provided little, if any, advance over existing alternatives. Trial Tr. \_\_\_\_.

871. The 1985 paper published in the IEEE Transactions on Communications by Leonard Cimini illustrates inserting pilot streams on subchannels for carrier offset estimation and provides a direct alternative to the '724 patent. Trial Tr. \_\_; PX385

872. Other alternatives to the symbol synchronization methods shown in the '724 patent existed in many prior communication systems. Trial Tr. \_\_; PX531 at pp. 199-200, 265-276

873. The '724 patent provides no technical benefit in the context of the 802.11 standard that was not available through other alternatives known to the drafters of the standard. Trial Tr. \_\_.

## **N. Patents Asserted To Be Essential But Not Asserted Against The Xbox**

### **1. Security**

#### **(a) U.S. Patent No. 5,412,722**

874. Motorola relates claim 1 of U.S. Patent No. 5,412,722 to the 4-way handshake used to exchange secure encryption keys. Trial Tr. \_\_.

875. Motorola does not assert that the Xbox practices the '722 patent. Trial Tr. \_\_.

876. There were many known ways to exchange encryption keys and key exchange protocols have been known at least since the 1976 publication "New Directions in Cryptography," by Whitfield Diffie. Trial Tr. \_\_; PX506 The Challenge-Handshake Authentication Protocol (CHAP) provides for key exchange through the use of a 3-way handshake. Trial Tr. \_\_; PX571; PX507

877. As another example, GSM, a cellular system, included a method of authenticating devices and creating encryption keys. Trial Tr. \_\_; PX527

878. The '722 patents provides little to no technical contribution over prior existing alternatives for exchanging security keys. Trial Tr. \_\_.

1 879. The '722 patent does not read generally on 802.11 security facilities, but instead  
2 relates to specific implementations of specific security elements. Trial Tr. \_\_\_\_.

3 [REDACTED]  
4 [REDACTED]  
5 **2. Power Management**

6 881. Motorola has analyzed the following U.S. patents as essential to 802.11 power  
7 management functionality: 5,029,183; 5,479,441; 5,560,021; and 6,236,674. PX1619.  
8 Motorola has not asserted any of these patents against a Microsoft implementation of the  
9 802.11 standard. The '183 and '441 patents have expired. Trial Tr. \_\_\_\_.

10 882. Power management functionality is an optional feature of the 802.11 standard.  
11 Trial Tr. \_\_\_\_; PX386A; PX1626

12 883. The patents that Motorola claims are essential to power management in the  
13 802.11 standard represent only a small portion of the complex area of power management in  
14 802.11. Trial Tr. \_\_\_\_.

15 884. These patents do not have much incremental value compared to other  
16 alternatives for power management available at the time power management functionality was  
17 incorporated into the 802.11 standard. Trial Tr. \_\_\_\_.

18 885. Through the use of timers and/or signals, the power management facilities of  
19 the 802.11 standard allow devices to be put into different power modes whereby the transmitter  
20 or receiver may consume less power. There were pre-existing alternatives that could have  
21 been incorporated into the 802.11 standard instead of these techniques. Trial Tr. \_\_\_\_.

22 886. Power management techniques have been used with mobile devices since the  
23 introduction of pagers. Trial Tr. \_\_\_\_.

24 887. The earliest pagers had relatively small short-lived batteries and techniques  
25 were developed to reduce the pagers' energy use. Many of the power management methods  
26

1 that were developed revolved around the idea of putting the pagers into low power states,  
2 where either the transceiver or receiver (or both) reduced power usage. Examples of such  
3 methods included entering the low power state could be based on a timing system (when the  
4 device would know that no messages were being transmitted) or having the low power state  
5 initiated in response to an explicit instruction. Trial Tr. \_\_\_\_.

6 888. Desktop machines and most peripheral devices like printers have access to AC  
7 power and therefore power management is not an issue for these devices. Trial Tr. \_\_\_\_.

8 889. Power management has become more important in recent years due to the  
9 emerging capabilities of smartphones to connect to wireless access points in addition to digital  
10 cellular system cell sites. These smartphones are turned on and are on the move most of every  
11 day, and they have limited battery power. Trial Tr. \_\_\_\_.

12 890. For cell phones, the classic approach to power management is similar to that of  
13 pager devices, which is to turn off the transceiver chain; that is, do not transmit and do not  
14 receive. These devices often had a sleep mode, wherein the device is not transmitting or  
15 receiving. The mobile device must wake up when there is data to receive, which is often  
16 accomplished by the mobile device informing the cell site/access point that it is going into  
17 sleep mode, and then listening periodically for a paging message or to a beacon transmitted by  
18 the access point that informs the mobile device that data is waiting. Typically, when the  
19 mobile device receives such notifications, it wakes up and sends a reply when it is ready to  
20 receive. The timing and structure of the various messages, such as the paging message or the  
21 beacon, are set in many different ways. Trial Tr. \_\_\_\_.

22 **(a) U.S. Patent No. 5,560,021**

23 891. Motorola relates claim 1 of the '021 patent to a power save mode where a  
24 station can be in an "awake" or a "doze" power state based on time intervals when all stations  
25  
26

1 in power saving modes will wake up. The ability to switch between power save modes is an  
2 optional feature of the 802.11 standard. Trial Tr. \_\_\_\_.

3 892. The '021 patent, in Motorola's analysis, relates to a specific power saving  
4 method where a series of time periods are established and in the first portion of the time period  
5 all stations are powered up and in a second part of the time period where packet data is  
6 transmitted. Trial Tr. \_\_\_\_.

7 893. Methods for conserving power by placing wireless devices in a sleep mode until  
8 a predetermined time were well known since the days of the earliest paging systems and other  
9 mobile devices such as wireless bar code readers. Trial Tr. \_\_\_\_.

10 894. Even within the 802.11 standard itself, alternative power saving methods are  
11 provided. For example, in one mode the access point will wait for a transmission from a  
12 station and then "respond with the corresponding [buffered packet] immediately." Trial Tr. \_\_\_\_;  
13 PX386A §10.2.1.1. In another mode, the access point will respond with the buffered message  
14 "at a later time." Trial Tr. \_\_\_\_; PX386A §10.2.1.1

15 895. Additionally, over the years, many methods were developed to conserve battery  
16 power for mobile devices and many alternatives existed to the method used in the '021 patent.  
17 For example, instead of a time period when all user devices are in active mode, a method could  
18 allow only selected devices to be in active mode during a specified time period. Trial Tr. \_\_\_\_.

19 896. Another example is, U.S. Patent No. 5,440,560, filed in March 20, 1992 and  
20 issued on August 8, 1995, entitled "Sleep Mode and Contention Resolution Within a Common  
21 Channel Medium Access Method." PX548 The '560 patent describes a method of placing  
22 stations in sleep and awake modes based on polling requests by an access point. Trial Tr. \_\_\_\_;  
23 PX386A §10.2.1.1; PX548 at Abstract  
24  
25  
26

1           897. The '021 patent provided little, if any, advance over existing alternatives,  
2 because earlier methods of placing wireless devices into sleep modes to conserve power were  
3 well known and available to the drafters of the 802.11 standard. Trial Tr. \_\_\_\_

4                                   **(b) U.S. Patent No. 6,236,674**

5           898. Motorola relates claim 43 of the '674 patent to both the Dynamic Spatial  
6 Multiplexing (SM) Power Save Mode and conventional power management in the 802.11  
7 standard. Trial Tr. \_\_\_\_ Both of these power management modes are optional within the 802.11  
8 standard. PX386A § 8.4.1.22 (SM Power Save must first be enabled then there are two  
9 different types of SM Power Save modes available, dynamic and static); PX386A § 10.2  
10 (describing conventional power management modes and noting that the decision to enter a  
11 power save mode is driven by a station, not the access point).

12           899. Both the Dynamic SM Power Save Mode and traditional power save mode  
13 relate to placing a station into a lower power consumption state. Trial Tr. \_\_\_\_ As with the '021  
14 patent, other power saving methods for wireless devices existed at the time the 802.11 standard  
15 was drafted. Trial Tr. \_\_\_\_ And as with the '021 patent, one example of such a method is the  
16 '560 patent. Trial Tr. \_\_\_\_; PX548. Additionally, for the Dynamic SM Power Save Mode, the  
17 802.11 standard includes an alternative in the form of Static SM Power Save Mode. Trial Tr.  
18 \_\_\_\_; PX386A § 8.4.1.22, 10.2.4


19           900. Therefore, the features Motorola describes in relation to this patent provided  
20 little, if any, advance over existing alternatives, because methods of placing wireless devices  
21 into sleep modes (or low power) to conserve power were well known and available to the  
22 drafters of the 802.11 standard. Trial Tr. \_\_\_\_

23                                   **(c) U.S. Patent Nos. 5,129,183 and 5,479,441**

24           901. Both the '183 and '441 patents had expired by the time of Motorola's October  
25 2010 letter to Microsoft. Trial Tr. \_\_\_\_

1           902. The '183 and '441 patents, as analyzed by Motorola, require a station to send an  
2 acknowledge signal, which Motorola equates to the "ACK frame" sent from an access point to  
3 a station. The 802.11 standard itself provides alternatives to this mode of operation. Trial Tr.  
4 \_\_ For example, in one mode of operation, instead of responding to a request from a station  
5 with an acknowledgement, the access point responds with the corresponding packet  
6 immediately. Trial Tr. \_\_; PX386A § 10.2.1.1 As with the '021 and '674 patents, the '560  
7 patent is an example of an alternative method for placing devices into sleep and active modes.  
8 Trial Tr. \_\_; PX548

9           903. The features that Motorola describes in relation to this patent provided little, if  
10 any, advance over existing alternatives, because methods of placing wireless devices into sleep  
11 modes to conserve power were well known. Trial Tr. \_\_.



### 23           **3. Mesh Networking**

24  
25  
26



906. Motorola has analyzed U.S. Patent 7,197,016 as essential to mesh networking functionality in the 802.11 standard. PX1619; Trial Tr. \_\_. Motorola has not asserted this patent against any Microsoft implementation of the 802.11 standard. Trial Tr. \_\_ ; PX1607

907. Wireless mesh networks based on 802.11 are formed by two or more stations (STA) that wish to interact. In an 802.11 mesh network, data is transmitted between the participating stations without the use of an access point. This network configuration is called a mesh BSS. Trial Tr. \_\_\_\_.

908. In a mesh BSS stations act as “nodes” responsible for discovering and maintaining “routes” between devices on the mesh network. Trial Tr. \_\_.

909. The 802.11 standard covers a wide range of technologies relating to mesh networks. The '016 patent covers only a small section of the much more complex and involved sections of the 802.11 standard dealing with mesh networking. Trial Tr. \_\_.

910. Mesh networking is a “newer portion[] of the standard that has not yet been established in the marketplace[,]” that its “value to the standard is questionable[,]” and “that the extent to which [it] will be implemented is still very speculative at best.” Trial Tr. \_\_.

**(a) U.S. Patent No. 7,197,016**

911. Motorola relates claim 1 of the '016 patent to a mesh “station” capable of storing information about “descendant” devices that make up a multihop communication route. Trial Tr. \_\_.

912. Specifically, Motorola reads the ‘016 patent on the “proactive tree building” operations described in the 802.11 specification, whereby in response to transmitted path request messages, a device will receive and store path response messages from other stations along the route to a desired endpoint. Trial Tr. \_\_\_\_.

913. The routing protocol disclosed in the 802.11 specification is merely one of many possible protocols that could have been adopted by the drafters of the 802.11 standard.

1 Trial Tr. \_\_\_\_ In particular, the 1978 IEEE Proceedings paper by Robert Kahn, et al. *Advances in*  
2 *Packet Radio Technology*, Proceedings of the IEEE, November 1978, pp. 1468-1496,  
3 describes several approaches for mobile multi-station distributed routing and control,  
4 especially on pp. 1475-1486. Trial Tr. \_\_\_\_; PX534

5 914. Additionally, the Wikipedia page on ad-hoc routing protocols lists over 70  
6 different protocols that have been proposed for building routes and distributing data within a  
7 mesh network. Trial Tr. \_\_\_\_; PX566

8 915. As another example, U.S. Patent No. 5,488,608 filed on April 14, 1994 and  
9 issued on January 30, 1996 describes a system where routing decisions are stored locally at  
10 each node/device in a routing table. Trial Tr. \_\_\_\_; PX549 at Abstract

11 916. Given that many methods for building routes by storing registration information  
12 for “descendant” devices were available prior to the ‘016 patent, there were many alternatives  
13 to the method of the ‘016 patent that were well known and available to the drafters of the  
14 802.11 standard. Trial Tr. \_\_\_\_.

15 917. The features that Motorola describes in relation to this patent provided little, if  
16 any, advance over existing alternatives, because methods for routing in mesh networks were  
17 well developed and widely known prior to the ‘016 patent. Trial Tr. \_\_\_\_.

18 918. The ‘016 patent is of little value. Trial Tr. \_\_\_\_.

19 [REDACTED]

20 [REDACTED]

21 [REDACTED]

22 [REDACTED]

23 [REDACTED]

24

25

26

#### 4. Error Control Coding/Modulation/LDPC Codes

923. Motorola identifies three patents as relating to Low Density Parity Check Codes (LDPC codes): U.S. Patent Nos. 7,143,333; 7,165,205; and 7,493,548. PX1619. Motorola has not asserted any of these patents against any Microsoft implementations of the 802.11 standard. Trial Tr. \_\_.

924. The standard method for controlling for errors in wireless transmissions is the use of convolutional codes. In adding multiple-input/multiple-output capabilities the 802.11n included LDPC codes as an option for controlling for errors when transmitting data over a noisy communicational channel. Trial Tr. \_\_.

925. LDPC codes are optional in the 802.11 standard and are not widely used. PX1627; Trial Tr. \_\_ Even when LDPC codes are used, they are only used in High Throughput mode, which can only occur in “802.11n” mode, and not in 802.11 “a”, “b”, or “g” modes. Trial Tr. \_\_; PX386A § 20

926. The Motorola patents do not cover the use of LDPC codes generally. Trial Tr. \_\_. There are many different ways to implement LDPC codes and that the Motorola patents (to the extent they relate to LDPC codes at all) describe specific techniques related to certain LDPC code implementations. Trial Tr. \_\_ For example, the “333 patent provides motivations for the *particular structure* of the [parity check] matrix[,]” as does the ‘548 patent, while the

1 '205 patent relates to the use of a shortened version of messages when constructing LDPC  
2 codes. Trial Tr. \_\_; PX181; PX182; PX183

3 927. LDPC codes have been known since the early 1960's. Tanner graphs were  
4 developed in the early 1980's that allowed the structure of LDPC codes to be better  
5 understood, and in recent years, more structured parity check matrices for LDPC have been  
6 developed. Trial Tr. \_\_.

7 928. LDPC codes have become more practical to implement given modern hardware,  
8 but decoding LDPC codes is far more complex than the convolutional codes required by  
9 802.11. Trial Tr. \_\_

10 929. The concept of using LDPC codes in error control coding was well-known in  
11 the art since the 1960s. Trial Tr. \_\_.

12 930. Error control coding and modulation were well-known in the art when the  
13 802.11 standard was being developed. There were a number of different techniques available  
14 to control for errors in a noisy communication channel. Any of Motorola's contributions in the  
15 form of patents or proposals to the use of error control coding had minimal incremental value  
16 compared to the alternatives available when error control coding/modulation was developed in  
17 the 802.11 specification. Trial Tr. \_\_.

18 931. The 802.11 standard requires, by default, an alternative error control technique  
19 to LDPC codes - mandatory error control coding in the form of convolutional codes. Trial Tr.  
20 \_\_; PX386A § 20.1.1

21 932. The convolutional codes required by the 802.11 standard are a well-accepted  
22 alternative to the error control coding approach provided by LDPC codes. Trial Tr. \_\_.

23 933. The Motorola patents provide little, if any, benefit over available alternatives,  
24 such as the convolutional codes already provided for in the 802.11 standard, because LDPC  
25  
26

1 codes are much more complex to implement and require significant processing power to  
2 implement. Trial Tr. \_\_\_\_.

3 [REDACTED]  
4 [REDACTED]  
5 [REDACTED]  
6 [REDACTED]  
7 935. [REDACTED]  
8 [REDACTED]  
9 [REDACTED]

10 936. The LDPC patents provide no technical benefit to the Xbox. Trial Tr. \_\_\_\_.

11 **5. Data Fragmentation**

12 937. Motorola identifies one patent as relating to data fragmentation, U.S. Patent No.  
13 5,311,516. This patent expired on May 29, 2012. Trial Tr. \_\_\_\_.

14 938. Motorola has asserted the '516 patent against Microsoft, but did not do so in the  
15 ITC proceeding, and no court has ever held that Microsoft's implementation of the 802.11  
16 standard infringes the '516 patent. Trial Tr. \_\_\_\_.

17 939. Motorola relates claim 1 of the '516 patent to the fragmentation of a MAC  
18 Service Data Unit into a MAC Protocol Data Unit. Trial Tr. \_\_\_\_.

19 940. Fragmentation refers to splitting a large block of data into smaller parts and  
20 reassembling those parts upon receipt. In general, fragmentation results in less efficient use of  
21 the medium because of packet header overheads and the inefficiency of the access mechanism,  
22 and therefore, fragmentation is not widely used. Trial Tr. \_\_\_\_.

23 941. In modern 802.11 devices, the devices generally have a set default threshold  
24 where packets that exceed that threshold will be fragmented. Trial Tr. \_\_\_\_.

1           942. Fragmentation is covered in many different sections of the 802.11 standard, and  
2 covers a wide array of technologies and methods. Motorola's patents do not relate to more  
3 than a small portion of the fragmentation methods within the 802.11 standard, which itself  
4 covers a vast array of additional topics. Trial Tr. \_\_\_\_.

5           943. The Motorola proposals and patents only have little incremental value over the  
6 alternatives available at the time. Trial Tr. \_\_\_\_.

7           944. General fragmentation and defragmentation techniques were well-known and in  
8 use years before the filing of the '516 patent. To the extent that the '516 patent represents any  
9 advance over these existing alternatives, it represents at best an incremental advantage over the  
10 well-established techniques of fragmentation and reassembly. Trial Tr. \_\_\_\_.

11           945. Fragmentation of larger packets into smaller packets was well-known in the art  
12 since the earliest days of packet communication systems. Just one example is the internet  
13 protocol version 4 (IPv4) published by the IETF in 1980 as RFC 760, which described  
14 procedures for fragmenting and defragmenting data packets. Trial Tr. \_\_\_\_; PX540 ("The  
15 internet protocol implements two basic functions: addressing and fragmentation."). Thus, any  
16 advantages of general fragmentation cannot be attributed to the '516 patent. Trial Tr. \_\_\_\_.

17           946. One alternative to the technique disclosed in the '516 patent that could have  
18 been adopted by the 802.11 drafters would be to indicate the number of fragments to be  
19 expected in the first fragment sent, rather than indicating that no more fragments are to be  
20 expected in the last fragment sent. Trial Tr. \_\_\_\_.

21 [REDACTED]  
22 [REDACTED]  
23 [REDACTED]  
24 [REDACTED]

952. The '516 patents provide little to no technical contribution to the Xbox console.  
Trial Tr. \_\_\_\_.

**6. Fast Transitions (U.S. Patent No. 7,236,477)**

953. Motorola relates claim 12 of U.S. Patent No. 7,236,477 to certain "fast transition" functionality in the 802.11 standard. PX1619 Motorola has not asserted the '477 patent against any Microsoft implementation of the 802.11 standard. Trial Tr. \_\_\_\_.

954. In 802.11, fast transitions refer to the ability to switch quickly between different access points on the same network while maintaining a secure connection with the network. Certain steps that are performed in the authentication process are performed before the device moves out of the range of one access point and into the range of another access point on the

1 same network, thereby making the transitions between access points occur more quickly. Trial  
2 Tr. \_\_\_\_.

3 955. Fast transitions are a recent addition to the 802.11 standard. Trial Tr. \_\_\_\_\_. Fast  
4 transitions are part of the 802.11r amendment to the 802.11 standard, which despite being  
5 published in 2008, was only incorporated into the 802.11 standard in 2012. Trial Tr. \_\_\_\_;  
6 PX386A at Introduction

7 956. Fast transitions are an optional element of the 802.11 standard, and there is no  
8 evidence that fast transitions are widely supported, nor that fast transition functionality has  
9 been widely adopted by router manufacturers. Trial Tr. \_\_\_\_; PX386A at § 8.3.3.11 (stating that  
10 an access point must advertise support before fast transitions may be used) PX1628

11 957. Alternate methods for transitioning secure connections between wireless  
12 infrastructure components were available to the drafters of the 802.11 standard. Trial Tr. \_\_\_\_.

13 958. For example, instead of allowing the stations to participate in the decision to re-  
14 associate with a second access point, the access points could enforce a hand-off of  
15 communications between neighboring access points. This technique has been known since the  
16 early cellular systems, where base stations have the ability to request a handoff of a cellular  
17 device. Trial Tr. \_\_\_\_.

18 **(a) The Xbox Does Not Use Fast Transitions or the ‘477 Patent**

19 959. Motorola does not list the ‘477 patent among those allegedly practiced by the  
20 Xbox. Trial Tr. \_\_\_\_.

21 960. The Xbox does not practice this patent. The Xbox is generally stationary when  
22 being used and, as a result, does not move between access points in normal operation, even if  
23 users may sometimes relocate their devices. In cases where a user does relocate an Xbox, the  
24 user will generally power down the device before moving it, thereby disassociating from the  
25 network and making the fast transition procedure unavailable. Trial Tr. \_\_\_\_;



961. [REDACTED]

962. Manuals for several of the most successful commercial routers do not mention support for 802.11r or fast transitions. Trial Tr. \_\_; PX447; PX448; PX449; PX450; PX451; PX452; PX453

963. The '477 patent provides no technical benefit to the Xbox. Trial Tr. \_\_\_\_.

**O. Microsoft Patents**

[REDACTED]

969.

977.

**P. Third Party Patents**

978. In every area of technology in which Motorola claims to have innovated, other companies have also obtained patents and committed them to the 802.11 standard. Trial Tr. \_\_\_\_.

**1. Security**

979. Nokia disclosed three U.S. patents to the 802.11 Working Group related to encryption of data in communications: 5,987,137; 6,118,775; and 7,120,422. Trial Tr. \_\_\_\_; PX234; PX245; PX397; PX7

980. Likewise, at least three of U.S. patents in the Via license pool patents relate to security: 6,839,553 ( general authentication process between a network and a mobile station); 6,347,144 (preventing copying of data streams by placing encryption information inside a header of that stream); 7,477,746 (dynamically managing a group transient key). PX1158; PX1623; PX478; PX476; PX481

## 2. Power Management

981. Nokia disclosed several patent applications and patents relevant to power management essential to the 802.11 standard: the 09/613952 application (transmission power control scheme for use in an 802.11 operable system), which matured in to U.S. Patent No. 6,842,605; the 20070201467 application, which matured into U.S. Patent Number 7,751,396 (using power-save multi-polling frames to transmit information in a multi-cast transmission); the 20060285517 application, which matured into U.S. Patent Number 7,873,018 (scheduling downlink transmissions on one link, uplink transmissions on another link, and both downlink and uplink transmissions on a third link); 8,189,506 (802.11-2012 sec. 13.14 - sending IBSS beacons to identify an awake period for the stations and operating in hibernation mode in between awake periods). PX7; PX359; PX78; PX60; PX195

982. Agere Systems, Inc. identified patent application 10/368018 which became RE40032 (using doze and awake states with message synchronization). PX7; PX495

## 3. Collision Avoidance

983. Apple Computer identified two U.S. patents related to collision avoidance as essential to 802.11: U.S. Patent Nos. 4,689,786 (using a three-step handshake method wherein periods before attempted retransmissions are dynamically adjusted based on recent traffic history) and 4,661,902 (handshake method and the retransmission timing after an assumed collision). PX7; PX89; PX88

984. Proxim, Inc. identified at least one patent, U.S. Patent No. 5,231,634, as essential to the 802.11 standard relating to a collision avoidance scheme when there are multiple agents in the wireless system. PX7; PX129

985. Agere Systems Inc. identified at least one patent and one application that matured into a patent as essential to the 802.11 standard relating to collision avoidance: U.S. Patent No. 5,422,887 (providing equitable access using a CDMA-CD scheme) and Application

10/092,295, which became U.S. Patent No. 6,707,867 (transmitting signals with timing information related to transmission delays). PX7; PX137; PX325

986. The Via licensing pool includes at least one patent relating to collision avoidance – U.S. Patent No. 7,643,509 (multiple access/collision avoidance protocol). PX1158; PX1623; PX486

#### 4. Spread Spectrum

987. Spectrix Corp. identified U.S. Patent No. 5,247,380 as essential to the 802.11 standard and related to spread spectrum technology (describing an infrared two-way communication system). PX7; PX264

988. Nokia Corp. disclosed two applications and one patent related to spread spectrum technology in 802.11: 20020160769, which became U.S. Patent No. 6,675,012 (dynamic frequency selection that indicates transmission frequency and level of interference); 20030050012, which became U.S. Patent No. 6,738,599 (dynamic frequency selection in an ad-hoc network); and U.S. Patent No. 6,834,045 (a method for allocating frequencies in a WLAN operating in the 5 GHz range). PX7; PX321; PX327; PX357

#### 5. QoS

989. Nokia Corp. sent a Letter of Assurance to the 802.11 Working Group disclosing U.S. Patent No. 7,006,472 as essential to the standard, relating to QoS and selecting the appropriate radio flow for each packet from a selection of predefined flows. PX7; PX391

990. Certain patents in the Via license pool relate to QoS, including U.S. Patent Nos. 7,616,612 (a method of guaranteeing QoS for VoIP using priority information); 6,469,993 (preparing a table of dynamic priority numbers and each terminal); 7,616,592 (communication between a mobile station and a base station having header information); and 7,653,025 (scheduling packet transmission based on a service identification related to the packet). PX1158; PX1623; PX485; PX477; PX484; PX487

## 6. Error Control Coding/Modulation

991. Nokia Corp. disclosed at least two patent and one application as essential to 802.11 relating to modulation or error control coding: U.S. Patent No. 7,664,008 (a method for determining a number of available bits in an OFDM system using LDPC); 6,298,035 (estimating separate channel frequencies when using OFDM with two transmitters); and Application 2008-0109699, which became U.S. Patent No. 7,934,146 (using LDPC in the encoding of an information block). PX7; PX74; PX255; PX61

992. Cisco Systems Inc. also made contributions in the area of error control coding/modulation: Application 11/665,171, which became U.S. Patent No. 7,996,746 (expansion of the base parity matrix to accommodate larger code rates without redesigning the parity check matrix); and U.S. Patent No. 6,654,921 (receipt of signals from multiple transmission management schemes, time-division multiplexing and frequency division multiplexing). PX7; PX97; PX318

993. AT&T also identified one patent related to error control coding/modulation – U.S. Patent No. 6,430,231 (method for using two or more antennas to receive one more symbol than antennas by using time-division multiplexing in an orthogonal manner). PX7; PX260

994. Certain patents in the Via license pool patents relate to error control coding/modulation, including U.S. Patent Nos. 5,307,376 (providing higher quality transmission of a digital signal interlaced in time and infrequency), 6,925,587 (creating an Interleaver design such that the same design is near-optimal for all Interleavers within a set of sizes), and 7,526,687 (creating an Interleaver design such that the same design is near-optimal for all Interleavers within a set of sizes). PX1158; PX1623; PX131; PX479; PX482

## 7. Ad Hoc/Mesh Networking

1           995. Apple Computer identified U.S. Patent No. 6,069,887 to the IEEE 802.11  
2 Working Group, disclosing the use of time synchronization among end stations in an ad hoc  
3 network. PX7; PX240

4           996. Nokia disclosed application number 20060121883 to the IEEE 802.11 Working  
5 Group. The application became U.S. Patent No. 8,019,344, which discusses the hand-off  
6 mechanism of a mobile station going from one fixed-site station to the next, including  
7 applicable security. PX7; PX500

### 8                           **8. Other Technical Areas**

9           997. Many of the patents identified in the Letters of Assurance to the 802.11  
10 Working Group relate to different technical subject areas than the Motorola patents. Trial Tr.  
11 \_\_\_\_.

12           998. For example, several of the Via patents are directed to technical areas unrelated  
13 to the Motorola patents. For example, U.S. Patent No. 6,738,559 (reissue patent, RE41,389)  
14 relates to the Generic Advertisement Service (GAS). U.S. Patent No. 7,536,193 generally  
15 relates to acknowledgement functionality. PX1158; PX1623; PX488; PX483

### 16                           **Q. The Value of The Patents Motorola Claims Are Essential To The 802.11** 17                           **Standard**

18           999. The 802.11 standard is a large and complex collection of technologies related to  
19 wireless technology. Many well-known techniques and technologies have been incorporated  
20 into the standard throughout its development. Trial Tr. \_\_\_\_\_. In fact, the majority of the  
21 technologies available to and/or adopted by the 802.11 drafters were well-known and in the  
22 public domain.

23           1000. The drafters of the 802.11 standard had a wide variety of possible technical  
24 implementations to choose from that could have been used to implement particular  
25 functionality. Trial Tr. \_\_\_\_

1 1001. Motorola and other companies have asserted that a number of patents are  
 2 essential to the 802.11 standard. Motorola's patents relate to only a small portion of the  
 3 technologies in the 802.11 standard. And Motorola patents cover only a small portion of even  
 4 a single subject area within the 802.11 standard. Trial Tr. \_\_\_\_.

5 1002. Motorola's patents relate to a small subset of technologies in the 802.11  
 6 standard and had little incremental value compared to other alternatives. Those technologies  
 7 are a small subset of subjects covered by the 802.11 standard. Trial Tr. \_\_\_\_.

8 1003. From a technical standpoint, the Motorola patents have little if any value to  
 9 Microsoft, both because the 802.11 standard writers could have adopted alternatives to the  
 10 Motorola patents with little impact on the performance of standard-compliant devices, and  
 11 because the Motorola patents have no particular value in the Xbox product. Trial Tr. \_\_\_\_.

### 12 **XIII. Related Litigation**

#### 13 **A. Litigated patents in the United States**

14 1004. Of the seventeen patents that Motorola's interrogatory responses identify as  
 15 essential to H.264 (PX1291), Motorola has asserted only five in the United States against  
 16 Microsoft. Motorola asserted U.S. Patent Nos. 7,162,094 and 6,980,596 in the International  
 17 Trade Commission ("ITC") in *Certain Gaming and Entertainment Consoles, Related Software,*  
 18 *and Components Therefore*, Inv. No. 337-TA-752 ("337-TA-752") as well as in a companion  
 19 action filed in the Western District of Wisconsin. PX428; PX1608. Motorola asserted U.S.  
 20 Patent Nos. 7,310,374; U.S. Patent No. 7,310,375; and U.S. Patent No. 7,310,376 in a portion  
 21 of the instant litigation that has been stayed.

22 1005. Of the fifty-three patents that Motorola's interrogatory responses identify as  
 23 essential to 802.11, (PX1291; PX1293), Motorola has asserted four patents in the United States  
 24 against Microsoft. Motorola asserted U.S. Patent No. 5,319,712; U.S. Patent No. 5,357,571;  
 25 U.S. Patent No. 5,311,516; and U.S. Patent No. 6,069,896 in an action filed in the Western  
 26



District of Wisconsin. PX1608. In addition, Motorola asserted U.S. Patent No. 5,319,712; U.S. Patent No. 5,357,571; and U.S. Patent No. 6,069,896 in the companion ITC Investigation 337-TA-752. PX1607. Motorola did not assert U.S. Patent No. 5,311,516 in the ITC investigation. *Id.*

1006. The only instance in which a trier has determined the infringement or validity of any U.S. patent that Motorola claims is essential to either H.264 or 802.11 was an Initial Determination by an Administrative Law Judge (“ALJ”) in connection with Inv. No. 337-TA-752. That Initial Determination has been referred back to the ALJ and, after his supplemental Initial Determination, is subject to review by the International Trade Commission. *See* PX1665.

#### **B. United States International Trade Commission proceedings**

1007. Motorola asserted five patents against Microsoft in the ITC: U.S. Patent Nos. 5,319,712 (“ ‘712 patent”); 5,357,571 (“ ‘571 patent”); 6,980,596 (“ ‘596 patent”); 7,162,094 (“ ‘094 patent”); and 6,069,896 (“ ‘896 patent”).

1008. 

1009. Before the ITC, however, Motorola never asserted that the ‘896 patent was essential to the 802.11 standard and never asserted that Xbox’s 802.11 functionality infringes the ‘896 patent. Instead, Motorola asserted infringement of the ‘896 patent based on wireless connections between Xbox consoles and Xbox accessory devices that do not use 802.11. *See, generally*, PX428 at pp. 48-66.

1010. The ALJ found claim 2 of the ‘596 patent and claims 7, 8, and 10 of the ‘094 patent to be infringed. This determination was based solely on Microsoft’s H.264 compliance

1 testing. *See* PX428 at pp. 115-116, 172. This decision has been remanded back to the ALJ for  
2 a determination whether this conduct is legally a violation.

3 1011. The ALJ did not find any evidence that customers actually use the Xbox to play  
4 content of the type required to practice the asserted claims of the ‘596 and ‘094 patents,  
5 including MBAFF-encoded content or interlaced video content. PX428 at pp. 129-130, 187.)  
6 Motorola failed to identify any example of a customer using Xbox to play interlaced content.  
7 Trial Tr. \_\_\_\_.

8 1012. The ALJ found that Microsoft did not infringe the asserted claims of the ‘712  
9 patent. PX428 at pp. 270-274. The ALJ’s conclusion was based in part on his decision to  
10 adopt Microsoft’s proposed construction over Motorola’s proposed construction for the claim  
11 term “transmit overflow sequence number.” PX428 at pp. 270-274. Two district courts, the  
12 Western District of Wisconsin and the Northern District of Illinois, also previously considered  
13 and rejected Motorola’s construction of “transmit overflow sequence number” for the ‘712  
14 patent. PX428 at pp. 265-266.

15 1013. The ALJ found that Microsoft infringed claims 12 and 13 of the ‘571 patent.  
16 PX428 at p. 217. The ALJ concluded that Motorola has shown that “Microsoft’s accused  
17 products directly infringe all asserted claims of the ‘571 patent,” (PX428 at p. 217), but that  
18 finding was not based on any use of the claimed functionality by customers. Rather, the ALJ  
19 stated: “Motorola has not offered any proof that these use-case scenarios are actually ‘typical’  
20 or have ever occurred. Indeed, the accused products have many uses that never involve these  
21 operations.” PX428 at p. 224.

### 22 **C. German proceedings**

23 1014. In Germany, Motorola did not assert any foreign counterparts to U.S. patents  
24 that Motorola now claims are essential to 802.11. Motorola did assert two patents against  
25 Microsoft that are foreign counterparts to U.S. patents Motorola claims are essential to H.264:  
26

1 EP 0 538 667 (“ ‘667 patent”) and EP 0 615 384 (“ ‘384 patent”). PX621. The ‘667 patent is a  
2 counterpart to U.S. Patent 5,235,419 to Krause, and the ‘384 patent is a counterpart to U.S.  
3 Patent 5,376,968 to Wu. Trial Tr. \_\_\_\_.

4 1015. In Germany, courts that adjudicate infringement do not also adjudicate  
5 invalidity. Instead, parties can file separate “nullity actions” to challenge the validity of  
6 patents asserted against them. (*See* 2:10-cv-01823-JLR at Doc. No. 213.) Microsoft initiated a  
7 nullity action in which it challenged the validity of the ‘667 and ‘384 patents. *See* PX1509.  
8 However, the court in Germany required Microsoft to suspend its nullity action in order to  
9 pursue its Orange Book defense. As such, Microsoft’s invalidity defenses to the ‘667 and ‘384  
10 patents, as set forth in Microsoft’s nullity action, were never heard. *See* PX1509.

**CONCLUSIONS OF LAW**

1. This is a breach of contract action. *See* Dkt. No. 335, Summary Judgment Order (June 6, 2012) at 1, 21. *See also Microsoft Corp. v. Motorola, Inc.*, No. 12-35352, -- F.3d --, 2012 WL 4477215, at \*1 (9th Cir. Sept. 28, 2012) (“The underlying case before the district court concerns how to interpret and enforce patent-holders’ commitments to industry standard-setting organizations.”); *id.* at \*9 (“The district court’s conclusion[] that Motorola’s RAND declarations to the ITU created a contract enforceable by Microsoft as a third-party beneficiary (which Motorola concedes) . . . [was] not legally erroneous.”). Washington contract law applies. Dkt. No. 335 at 15.

2. The issue being adjudicated in this bench trial is the determination of a reasonable and nondiscriminatory (“RAND”) royalty for the Motorola patents essential to the 802.11 and H.264 standards. *Id.* at 7–8, 26; Dkt. No. 346, Minute Entry (June 18, 2012).

3. Because the parties agree that a RAND royalty for Motorola’s patents should be offset by a RAND royalty for Microsoft’s patents essential to the 802.11 and H.264 standards, the Court has also determined the RAND royalty for Microsoft’s patents.

4. The determination of a RAND royalty for a patent holder’s standard-essential patents subject to a RAND licensing commitment is a justiciable issue. *See* Dkt. No. 335, Summary Judgment Order (June 6, 2012) at 25–27. *See also* Microsoft, 2012 WL 4477215, at \*10 (“Whatever the appropriate method of determining the RAND licensing rate, it could well be that retrospective payment at the rate ultimately determined and a determination of the future rate, not an injunction banning sales while that rate is determined, is the only remedy consistent with the contractual commitment to license users of ITU standard-essential patents.”); Dkt. No. 312-1, April 11, 2012 Hearing Tr. 28:7–16; 40:13–19; *Apple, Inc. v. Motorola, Inc.*, No. 1:11-cv-08540, 2012 WL 2376664, at \*11 (N.D. Ill. June 22, 2012) (describing a “proper method of computing a FRAND royalty”).

1           5.       A RAND royalty should reflect the value of the patented technology, but not the  
2 benefit or utility of the standard as a whole. *Apple*, 2012 WL 2376664, at \*11 (“The purpose  
3 of the FRAND requirements . . . is to confine the patentee’s royalty demand to the value  
4 conferred by the patent itself as distinct from the additional value—the hold-up value—  
5 conferred by the patent’s being designated as standard-essential.”).

6           6.       The patent holder is not entitled to be compensated for the value of complying  
7 with the standard after the standard has been widely implemented. *Microsoft*, 2012 WL  
8 4477215, at \*1 (“[S]tandards threaten to endow holders of standard-essential patents with  
9 disproportionate market power. In theory, once a standard has gained such widespread  
10 acceptance that compliance is effectively required to compete in a particular market, anyone  
11 holding a standard-essential patent could extract unreasonably high royalties from suppliers of  
12 standard-compliant products and services. This problem is a form of ‘patent holdup.’”); *Apple*,  
13 2012 WL 2376664, at \*11 (“[O]nce a patent becomes essential to a standard, the patentee’s  
14 bargaining power surges because a prospective licensee has no alternative to licensing the  
15 patent; he is at the patentee’s mercy.”).

16           7.       A RAND royalty should account for the contributions of others to the standard  
17 such that if every contributor sought a royalty, the aggregate “stacked” royalty for all essential  
18 patents would remain reasonable.

19           8.       Other license agreements may be relevant to determining a RAND royalty,  
20 provided:

21               a.       The licenses are comparable and provide a sound basis for deriving a  
22 royalty for the standard-essential patents at issue. *See LaserDynamics, Inc. v. Quanta*  
23 *Computer, Inc.*, -- F.3d --, Nos. 2011-1440, 2011-1470, 2012 WL 3758093, at \*23  
24 (Fed. Cir. Aug. 30, 2012) (“When relying on licenses to prove a reasonable royalty,  
25 alleging a loose or vague comparability between different technologies or licenses does  
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not suffice.”); *ResQNet.com, Inc. v. Lansa, Inc.*, 594 F.3d 860, 872 (Fed. Cir. 2010) (“[Courts] must consider licenses that are commensurate with what the defendant has appropriated. If not, a prevailing plaintiff would be free to inflate the reasonable royalty analysis with conveniently selected licenses without an economic or other link to the technology in question.”); *Lucent Techs. v. Gateway, Inc.*, 580 F.3d 1301, 1329 (Fed. Cir. 2009) (reasonable royalty verdict “cannot stand solely on evidence which amounts to little more than a recitation of royalty numbers, one of which is arguably in the ballpark of the jury’s award, particularly when it is doubtful that the technology of those license agreements is in any way similar to the technology being litigated here”).

b. The licenses reflect the value conferred by the patent itself as distinct from the additional or hold-up value conferred by the patent’s being designated as standard-essential, *see Apple*, 2012 WL 2376664, at \*11 (“The purpose of the FRAND requirements . . . is to confine the patentee’s royalty demand to the value conferred by the patent itself as distinct from the additional value—the hold-up value—conferred by the patent’s being designated as standard-essential.”); and

c. The licenses do not result from negotiations between licensees and the patent holder where the licensees were under duress. Dkt. No. 318, Preliminary Injunction Order (May 14, 2012) at 24; *Microsoft*, 2012 WL 4477215, at \*2 (“More generally, Justice Kennedy has suggested that injunctions against patent infringement ‘may not serve the public interest’ in cases where ‘the patented invention is but a small component of the product the companies seek to produce and the threat of an injunction is employed simply for undue leverage in negotiations.’”), quoting *eBay Inc. v. MercExchange, L.L.C.*, 547 U.S. 388, 396–97 (2006) (Kennedy, J., concurring). *See* Dkt. No. 375-2 (FTC Statement) (“[T]he threat of an exclusion order may allow the holder of a RAND-encumbered SEP to realize royalty rates that reflect patent hold-up,

1        rather than the value of the patent relative to alternatives”); *Apple*, 2012 WL 2376664,  
2        at \*12 (citing FTC Statement). *See also LaserDynamics*, 2012 WL 3758093, at \*20–21  
3        (collecting cases and noting that “[t]he propriety of using prior settlement agreements  
4        to prove the amount of a reasonable royalty is questionable”); *Hanson v. Alpine Valley*  
5        *Ski Area*, 718 F.2d 1075, 1079 (Fed. Cir. 1983) (“[L]icense fees negotiated in the face  
6        of a threat of high litigation costs may be strongly influenced by a desire to avoid full  
7        litigation.”) (quotation marks omitted).

8        9.        Under Federal Circuit law developed in the context of patent damages, the  
9        entire market value rule dictates that the revenues from sales of a multi-component product,  
10       where the particular patents at issue relate only to some of the components of the product,  
11       cannot be used as a royalty base for a reasonable royalty unless the patents form the basis for  
12       customer demand for the entire multi-component product. *See LaserDynamics*, 2012 WL  
13       3758093, at \*12 (“We reaffirm that in any case involving multi-component products, patentees  
14       may not calculate damages based on sales of the entire product . . . without showing that the  
15       demand for the entire product is attributable to the patented feature.”); *Lucent*, 580 F.3d at  
16       1336. The purpose of the rule is to ensure that a patentee does not recover the value of  
17       unpatented features as part of a royalty award; rather, a royalty award must be strictly tied to  
18       the value of the invention. *USA, Inc. v. Microsoft Corp.*, 632 F.3d 1292, 1318 (Fed. Cir. 2011)  
19       (“The entire market value rule allows a patentee to assess damages based on the entire market  
20       value of the accused product only where the patented feature creates the ‘basis for customer  
21       demand’ or ‘substantially create[s] the value of the component parts.’”).

22       10.       There is no basis in precedent, logic, or economic policy for not applying the  
23       entire market value rule in the context of determining a RAND royalty. If anything, the  
24       rationale for applying the entire market value rule is even more compelling in the RAND  
25       context because of the concerns underlying the RAND requirement. Therefore, the revenues  
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1 from sales of a standard-compliant multi-component product, where the particular patents at  
2 issue relate to only some of the components of the product, should not be used as a royalty  
3 base for a RAND royalty unless the patents (not simply the standard itself) form the basis for  
4 customer demand for the entire multi-component product.

5 11. The factors set forth in *Georgia-Pacific Corp. v. U.S. Plywood Corp.*, 318 F.  
6 Supp. 1116 (S.D.N.Y. 1970), were developed in the context of reasonable royalty patent  
7 damages and have been allowed by the Federal Circuit for use in that context. Care must be  
8 exercised in relying on the *Georgia-Pacific* factors to determine a RAND royalty for standard  
9 essential patents, for at least the following reasons:

10 a. Factors 3 (“The nature and scope of the license, as exclusive or non-  
11 exclusive; or as restricted or non-restricted in terms of territory or with respect to whom  
12 the manufactured product may be sold”) and 7 (“The duration of the patent and the  
13 term of the license”) are resolved by the RAND commitment because RAND licenses  
14 to standard-essential patents must be non-exclusive and unrestricted in terms of  
15 duration and territory, and with respect to whom the licensee may sell its standard-  
16 compliant products. *Georgia-Pacific* factor 4 (“The licensor’s established policy and  
17 marketing program to maintain his patent monopoly by not licensing others to use the  
18 invention or by granting licenses under special conditions designed to preserve that  
19 monopoly”) is also resolved by the RAND commitment because the patent holder is  
20 obligated to license its standard-essential patents to any other party and cannot grant  
21 licenses under special conditions designed to preserve a monopoly. *See Microsoft*,  
22 2012 WL 4477215, at \*9 (“Implicit in such a sweeping promise is, at least arguably, a  
23 guarantee that the patent-holder will not take steps to keep would-be users from using  
24 the patented material, such as seeking an injunction, but will instead proffer licenses  
25 consistent with the commitment made.”).



1           b.       *Georgia-Pacific* factor 5 (“The commercial relationship between the  
2       licensor and licensee, such as, whether they are competitors in the same territory in the  
3       same line of business; or whether they are inventor and promoter”) is inconsistent with  
4       the RAND commitment, because the patent holder is obligated to license its standard-  
5       essential patents to any party on non-discriminatory terms, and cannot discriminate  
6       between licensees based on their commercial relationship to the licensor, whether they  
7       are competitors, whether they are inventor and promoter, or on any other grounds.

8           c.       Consideration of certain other *Georgia-Pacific* factors in the standard-  
9       essential patent context may lead to the improper capture of the value of  
10      standardization, especially where the standard—as intended by the standard-setting  
11      organization—has been successful and widely adopted. These include factors 6 (“The  
12      effect of selling the patented specialty in promoting sales of other products of the  
13      licensee; the existing value of the invention to the licensor as a generator of sales of his  
14      non-patented items; and the extent of such derivative or convoyed sales”); 8 (“The  
15      established profitability of the product made under the patent; its commercial success;  
16      and its current popularity”); 9 (“The utility and advantages of the patent property over  
17      the old modes or devices, if any, that had been used for working out similar results”);  
18      10 (“The nature of the patented invention; the character of the commercial embodiment  
19      of it as owned and produced by the licensor; and the benefits to those who have used  
20      the invention”); 11 (“The extent to which the infringer has made use of the invention;  
21      and any evidence probative of the value of that use”).

22          d.       Certain other *Georgia-Pacific* factors, if applied in the standard-essential  
23      patent context, may lead to unreasonable, excessive royalties by focusing on the  
24      licensee’s profits from selling standard-compliant products, where the standard itself is  
25      only one of a multitude of product features, and the patent holder’s patents cover only a  
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fraction of the standard. These include factors 12 (“The portion of the profit or of the selling price that may be customary in the particular business or in comparable businesses to allow for the use of the invention or analogous inventions”) and 13 (“The portion of the realizable profit that should be credited to the invention as distinguished from non-patented elements, the manufacturing process, business risks, or significant features or improvements added by the infringer.”).

e. The defined boundaries of the hypothetical negotiation contemplated by *Georgia-Pacific* factor 15 may also be inconsistent with the RAND commitment, because compensating a standard-essential patent holder by the amount a licensee “would have been willing to pay” to obtain complete access to the standard, may lead to an unreasonable aggregate royalty burden on the standard. Further, the contractual RAND licensing commitment displaces any independent threshold of minimum compensation which “would have been acceptable [to] a prudent patentee.”

DATED this 4<sup>th</sup> day of October, 2012.

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**CERTIFICATE OF SERVICE**

I, Nathaniel C. Love, swear under penalty of perjury under the laws of the State of Washington to the following:

1. I am over the age of 21 and not a party to this action.

2. On the 4<sup>th</sup> day of October, 2012, I caused the preceding document to be served on counsel of record in the following manner:

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